

CURRICULUM VITAE

ELKE U. WEBER

Princeton University
Andlinger Center, Room 216
86 Olden Street
(also 309 Peretzman-Scully Hall)
Princeton, NJ 08544

Telephone: (646) 896-9410
Email: eweber@princeton.edu
Twitter: @elkeweber
Personal website: elke-u-weber.com

Education

1980 - 1984 Harvard University: M.A., Ph.D. (Psychology: Behavior and Decision Analysis)
1976 - 1980 York University: B.A., Summa cum Laude (Psychology)

Professional Positions

2016 - Gerhard R. Andlinger Professor in Energy and the Environment, Professor of Psychology and Public Affairs, Princeton University
2013 Inaugural Linde Visiting Fellow, Ronald and Maxine Linde Institute for Economic and Management Sciences, California Institute of Technology
2012 - 2014 Visiting Research Collaborator, Princeton Institute for International and Regional Studies, Princeton University
2009 - 2016 Earth Institute Professor, Columbia University
2009 Visiting Professor, Copenhagen Business School
2007 - 2008 Fellow, Russell Sage Foundation
2006 Visiting Professor, London Business School
2004 - 2005 Chair, Management Division, Graduate School of Business, Columbia University
2003 - 2016 Jerome A. Chazen Professor of International Business, Columbia Business School
2004 Guest Professor, Department of Quantitative Economic Research, University of Fribourg, Switzerland
2002 Fellow, Wissenschaftskolleg (Institute for Advanced Study), Berlin, Germany
1999 - 2016 Professor of Management, Graduate School of Business, and Professor of Psychology, Department of Psychology, Columbia University

- 1995 - 1999 Professor, Department of Psychology and Department of Management & Human Resources, Ohio State University
- 1994 Professor of Organizational Behavior and Leadership, Guest Chair, Otto Beisheim Graduate School of Corporate Management (WHU), Koblenz, Germany
- 1992 - 1993 Fellow, Center for Advanced Studies in the Behavioral Sciences, Stanford, CA
- 1988 - 1995 Assistant and Associate Professor of Behavioral Science, Center for Decision Research, Graduate School of Business, University of Chicago
- 1985 - 1988 Assistant Professor, Department of Psychology, University of Illinois at Urbana-Champaign
- 1984 - 1985 Natural Science and Engineering Research Council Post-Doctoral Fellow, Department of Psychology, University of Toronto

Research Interests

Determinants of Risky Decision Making; Cultural, Age, Gender, and Species Differences in Decision Making under Risk and Uncertainty; Measurement of Risk Perception and Risk Attitude; Role of Memory and other Cognitive Processes in Preference Construction; Financial Decision Making; Environmental Decision Making; Decision Neuroscience; Neuroeconomics

Professional Organizations

American Psychological Association (Fellow), American Psychological Society (Fellow), Society for Judgment and Decision Making (Past President), Society for Neuroeconomics (Past President), Society for Mathematical Psychology (Past President), Society for Risk Analysis (Fellow), Institute for Operations Research and the Management Sciences, Decision Analysis Society (Past Council Member)

Selected Professional Activities

- 2020 - IIASA Science Advisory Committee Member
- 2020 - Conservation NGO Rare, Board of Trustees
- 2019 - Beijer Institute of Ecological Economics of the Royal Swedish Academy of Sciences, Advisory Board Member
- 2019 - Stockholm Resilience Center, International Science Advisory Council Member
- 2018 - Intergovernmental Panel on Climate Change (IPCC), Lead Author, 6th Assessment Report, Working Group III
- 2018 - 2020 Social Science Research Council (SSRC), Member of Working Group on Climate Change
- 2018 - Rare, Center for Behavior and Environment, Advisory Council Member
- 2017 - Fondazione Eni Enrico Mattei (FEEM) Scientific Advisory Board Member, Milan, Italy

- 2017 - Andlinger Center for Energy + the Environment, Princeton University, Associate Director for Education
- 2017 - Advisory Board Member for Nuffield Foundation grant “*Communicating uncertainty in data without undermining trust*” at Cambridge University
- 2017 - External Advisory Board for Deutsche Forschungs Gemeinschaft (DFG) Project on Tipping Points in Fisheries, Universities of Heidelberg and Kassel, Germany
- 2017 - American Association for the Advancement of Science, Electorate Nominating Committee (ENC) of Psychology Section
- 2017 - 2018 US National Academies of Sciences, Engineering, and Medicine’s Committee to review the draft Fourth National Climate Assessment
- 2017 - Climate Museum Advisory Council, New York NY
- 2017 Association for Psychological Science, Election Committee
- 2017 - Museum for the United Nations: UN Live, Design and Content Committee
- 2016 - EcoArts Connections Steering Committee, Boulder CO
- 2015 - American Council for an Energy-Efficient Economy (ACEEE) Research Advisory Board
- 2014 - 2017 US Environmental Protection Agency (EPA) Science Advisory Board
- 2014 - 2017 US National Academy of Sciences (NAS) National Member Organization (NMO) Oversight Committee for the International Institute for Applied Systems Analysis (IIASA)
- 2014 - IDDRI (Institut du Développement Durable et des Relations Internationales), SciencesPo, Scientific Council Member
- 2014 - 2018 International Panel on Social Progress Steering Committee, Foundation Maison des Sciences de l’Homme
- 2013 - 2016 Columbia University Tenure Review Advisory Committee (TRAC) Member
- 2012 - 2015 Co-Chair, Advisory Committee, Green Growth Knowledge Platform (GGKP) of OECD, UNEP, and World Bank
- 2012 - 2014 Mind Brain Behavior Initiative Faculty Advisory Committee Member, Columbia University
- 2012 - 2016 Co-Director, Sustainability Utilizing Social Science Theory: An Interdisciplinary Network (SUSSTAIN)
- 2012 - 2017 ClimateCoLab Advisor, MIT; Judge on 2016 Grand Prize
- 2011 - 2014 Provost Faculty Advisory Committee Member, Columbia University
- 2011 Institute for Advanced Study Visiting Fellow, Technical University Munich, Germany

2011 - 2014 Lead Author, Intergovernmental Panel on Climate Change (IPCC), 5th Assessment Report, Working Group III

2010- 2011 Contributing Author, IPCC Special Report, Managing the Risks of Extreme Events and Disasters to Advance Climate Change Adaptation

2010 - 2014 Decision Strategies International (DSI), Energy Expert Network (DEENET), London, UK

2009 - 2015 Harmony Institute Advisory Board, New York NY

2009 - 2010 Global Agenda Council on Decision-making and Incentives Systems, World Economic Forum

2009 - 2014 Executive Committee Member, Earth Institute, Columbia University

2009 - 2011 Board Member, Federation of Associations in Behavioral & Brain Sciences (FABBS) Foundation

2008 - 2009 American Psychological Association (APA) Task Force on Interface between Psychology and Global Climate Change

2007 - 2008 President, Society for Neuroeconomics

2007 - 2011 Association for Psychological Science (APS) Board of Directors

2007 - 2011 Steering Committee Member, Columbia Climate Center (C3)

2007 Carnegie Mellon President's Advisory Board Member for the Department of Social and Decision Sciences

2006 - 2010 National Intelligence Council Associate, Washington, DC

2005 - 2006 Panel Member, Estimating and Communicating Uncertainty in Weather and Climate, National Research Council, National Academy of Sciences

2004 - 2009 Advisory Board Member, Society for Neuroeconomics

2004 - 2017 Co-Director, Center for Research on Environmental Decisions (CRED), Columbia University

2004 - 2007 Chair, Working Group IV (Public Attitudes, Ethical Issues, and Decision Making) for Global Roundtable on Climate Change, Columbia University

2003 - 2006 Member, Academic Advisory Committee, Ethical Globalization Initiative (EGI), Aspen Institute, International Council on Human Rights Policy, and Columbia University

2002 - 2004 Academic Director, Jerome A. Chazen Institute of International Business, Graduate School of Business, Columbia University

2001 - 2003 Director of Graduate Studies, Department of Psychology, Columbia University

2000 - 2017	Co-Director, Center for Decision Sciences, Columbia University
2000 - 2003	Co-Chair, International Scientific and Technical Advisory Committee (ISTAC) for the International Research Institute for Climate Prediction (IRI)
2000 - 2009	Member, Academic Steering Committee, Earth Institute, Columbia University
2000 - 2001	President, Society for Mathematical Psychology
1997 - 2003	Member, Committee on the Human Dimensions of Global Change, National Academy of Sciences
1997 - 2000	Committee Member, Forum on Research Management, Federation of Behavioral, Psychological, and Cognitive Sciences
1997 - 1998	President, Society for Judgment and Decision Making
1997 - 1999	Panel Member, Human Dimensions of Seasonal-to-Interannual Climate Variability, National Research Council, National Academy of Sciences
1997 - 1999	Panel Member, Network on Economic Environments and the Evolution of Individual Preferences and Social Norms (Risk Sub-Network), MacArthur Foundation
1997	Panel Member, Joint National Science Foundation and American Psychological Society, Capital Initiative Workshop
1996 - 1998	Review Panel Member, National Science Foundation: Decision, Risk, and Management Science Program

Editorships and Editorial Advisory Panels

Editor, Chazen Web Journal of International Business (2002 - 2004); Co-Editor, Risk Decision & Policy (1999-2002); Departmental Editor, Management Science (2016 - 2018); Associate Editor, Management Science (2006 - 2009; 2012 - 2016); Associate Editor, Psychological Review (2015 – 2020); Associate Editor, Organizational Behavior and Human Decision Processes (1998 - 2001), Associate Editor, Journal of Mathematical Psychology (2018 - present); Associate Editor, Weather, Climate, and Society (2008 – present); Social Science Editorial Advisory Panel (EAP) Member, Nature Climate Change (2013 – present).

Other Editorial Boards

American Journal of Psychology (1986 - 2005); Betriebswirtschaft (2007 – 2016); Global Environmental Change (2016 – present); Judgment and Decision Making (2007 – present); Journal of Experimental Psychology: Learning, Memory, and Cognition (1994 – 1997; 2002 - 2010); Journal of Experimental Psychology: General (2007 - 2017); Journal of Mathematical Psychology (1995 - 2003); Journal of Risk and Uncertainty (2010 – present); Management and Organization Review (2005- 2015); Organizational Behavior and Human Decision Processes (1993 – 1998; 2002 - 2004); PNAS (2020 – present); Psychological Inquiry (2002 – present); Psychological Review (2001 – 2015); Psychological Science (2006 – 2018); Risk Decision & Policy (1998 - 2002)

Ad-Hoc Reviewing

Journals: Academy of Management Journal, Academy of Management Review, Acta Psychologica, American Economic Review, American Journal of Political Science, American Psychologist, Basic and Applied Social Psychology Journal, Brain and Cognition, Climate Policy, Climatic Change, Cognition, Cognitive Processing, Cognitive Psychology, Cognitive Science, Decision Analysis, Econometrica, Economic Psychology, Ecological Economics, European Journal of Neuroscience, Experimental Economics, Geneva Risk and Insurance Review, Global Environmental Change, Human Ecology Review, IEEE Transactions on Systems, Man, and Cybernetics, International Journal of Intelligent Systems in Accounting, Finance, and Management, International Journal of Risk Assessment and Management, Journal of Behavioral Decision Making, Journal of Applied Research in Memory and Cognition, Journal of Business, Journal of Clinical and Experimental Neuropsychology, Journal of Economic Behavior and Organization, Journal of Experimental Psychology: Human Perception and Performance, Journal of Experimental Social Psychology, Journal of the International Neuropsychological Society, Journal of Neuroscience, Journal of Personality and Social Psychology, Journal of Risk and Uncertainty, Journal of Risk and Insurance, Management Science, Manufacturing and Service Operations Management, Marketing Letters, Medical Decision Making, Memory, Memory and Cognition, Nature, Nature Neuroscience, Nature Climate Change, Neuron, Neuroscience Letters, Personality and Social Psychology Bulletin, Perspectives on Psychological Science, PLoS Computational Biology, Proceedings of the National Academy of Sciences, Psychological Bulletin, Psychological Review, Psychological Science, Psychonomic Bulletin and Review, Review of Environmental Economics and Policy, Risk Analysis, Science, Social Science & Medicine, Sociological Quarterly, Theory and Decision, Trends in Cognitive Science, Water Resources Research.

Grant Proposals: **National Science Foundation (NSF):** Decision, Risk, and Management Science; Economics; Cognitive Neuroscience; Social Psychology; Human Cognition and Perception; Methodology, Measurement, and Statistics; Time Sharing Experiments for the Social Sciences; **National Institute of Mental Health (NIMH); National Institute of Aging (NIA);** US Department of Commerce: National Oceanic and Atmospheric Administration (NOAA); Israeli Science Foundation; Australian Research Council Endeavour Awards; Hong Kong Research Grants Council; European Science Foundation; Swiss National Science Foundation; Max Planck Society

Other Reviewing: Nobel Prize in Economic Science; Center for Advanced Studies in the Behavioral Sciences (CASBS); MacArthur Foundation

Honors and Awards

2020	Election to US National Academy of Sciences
2018	Fellow, American Association for the Advancement of Science
2018	Princeton Engineering Commendation List for Outstanding Teaching
2016	Fellow, American Academy of Arts and Sciences
2016	Distinguished Achievement Award, Society for Risk Analysis
2015	Fellow, Society for Experimental Psychology
2014	“In Honor of” citation, Federation of Associations in Behavioral & Brain Sciences (FABBS): Recognition of “eminent, senior scientists who have made important and lasting contributions to the sciences of mind, brain, and behavior”

2012	Election to German National Academy of Sciences (Leopoldina)
2012	Honorary Professorship, Economic Science, Technical University Munich, Germany
2011	Fellow, Society for Risk Analysis
2010	Chazen Senior Scholar, Graduate School of Business, Columbia University
2009	Honorary Doctorate in Psychology, University of Basel, Switzerland
2003	Academy of Management, Organizational Behavior Division, Best Paper Award
2000	Chazen International Research Prize, Graduate School of Business, Columbia University
1999	INFORMS Decision Analysis Society Publication Award
1998	Fellow, Association for Psychological Science
1996	Fellow, Division 3 (Experimental Psychology, American Psychological Association)
1994	Outstanding Young Investigator Award, Society for Medical Decision Making
1990	James S. Kemper Foundation Research Scholar, Graduate School of Business, University of Chicago
1988	Young Psychologist Award, American Psychological Association, XXIV International Congress, Sydney, Australia
1986	University of Illinois Instructional Award: "List of Faculty Rated Excellent"
1985	Natural Science and Engineering Research Council of Canada: Postdoctoral Fellowship
1980 - 1984	Natural Science and Engineering Research Council of Canada: Postgraduate Scholarship
1980	Vanier Award for Academic Excellence, York University

Grants

Redesigning Urban Infrastructure for Post-Covid Cities: Laying the Foundation for Convergence Research. Andlinger Center for Energy and the Environment, PIs Anu Ramaswami and Elke Weber, \$300,000, 9/2020-8/2022 (under review).

Collaborative Proposal. Responses to complex disruptive events: Cognition in a socio-political context, National Science Foundation, SES-DRMS; PIs Elke U Weber and Rachael Shwom, \$752,607, 03/01/21 - 02/28/23 (under review).

RAPID: Public Responses to Personal and Societal Risk: Attitudes and Behavior on COVID-19 and Global Change, National Science Foundation, SES-DRMS; PIs Elke U Weber and Robert Keohane, \$191,160, 09/01/20 - 8/31/22.

Understanding Norm Clusters and Their Dynamics in the Transition to Renewable Energy, National Science Foundation, SES-DRMS; PIs Elke U Weber, \$497,024, 09/01/20 -8/31/22.

Socio-environmental drivers and constraints of the urban water-energy nexus, National Science Foundation, CNH2-S: DEB - DYN COUPLED NATURAL-HUMAN; PIs Simon A Levin, Eric Larson, Guy J Nordenson, Elke U Weber, \$745,082, 06/01/20 -5/31/23 (under review).

Rapid Switch India: Sustainable decarbonization pathways that balance climate ambitions with economic development and poverty alleviation agendas. Princeton Institute for International and Regional Studies (PIIRS); PI: Elke Weber, Co-Is: Marc Fleurbaey, Chris Greig, Robert Keohane, Atul Kohli, Eric Larson, Simon Levin, Denise Mauzerall, Michael Oppenheimer, Robert Socolow, Claire White; \$750,000, 9/2019-8/2022.

Rapid Switch Initiative: NJ project startup, Andlinger Center for Energy and the Environment, PIs Eric Larson and Elke Weber, \$300,000, 9/2018-2/2020.

Society-Scale Behavioral Simulations through Crowdsourcing, Schmidt DataX Fund, DataX award, PIs Tom Griffiths, Alin Coman, Simon Levin, Betsy Levy Paluck, Elke Weber, \$123,928, 9/2019 – 8/2020.

Norm Dynamics as Agents of Urban Social Change and Environmental Sustainability: Investigating Cross-cultural Differences and Longevity of Interventions; Princeton Environmental Institute, Grand Challenges initiative, Co-PIs: Elke Weber and Simon Levin; \$25,000, 10/2018–9/2020.

Planning Grant: Engineering Research Center for REstorative infrastructure through Convergent Engineering and Psychology, National Science Foundation, PIs: Leidy Klotz, Elke Weber, Caitlin Wylie, Morela Hernandez, Sarah Welch, \$98,898, 8/2018-8/2020.

Intentional defaults for more sustainable infrastructure: Studying interventions to alleviate decision biases in upstream, multi-stakeholder decisions, National Science Foundation: INSPIRE, subcontract to Columbia University (main contract to Leidy Klotz, Clemson University, \$994,447) \$278,321, 8/15-7/18.

Center for Research on Environmental Decisions (CRED) Renewal: Understanding and Improving Environmental Decisions, National Science Foundation, \$650,000, 8/15-7/17.

RISK and uncertainty in developing and Implementing Climate change policies^[1] (RISICO), European Research Council (ERC), subcontract to Columbia University (main contract, PI Valentina Bossetti, Bocconi University, \$1,400,000), \$100,402, 7/14-6/19.

Rebound vs. Gateway Effects of Pro-Environmental Behavior, SES-1325660, \$498,000, 7/13–6/16.

Doctoral Dissertation Research (Lisa Zaval) in DRMS: Affective Forecasting across the Lifespan, National Science Foundation: \$12,880, 9/13-8/15.

Decisions from Experience and the Role of Feedback in Environmental Decisions, National Science Foundation, SES-1227462, \$450,000, 9/12-8/16.

Cognitive and Emotional Sources of Wise Decision Making Across the Lifespan, National Institute of Aging, R01 AG044941-01, \$320,000, 10/12-9/14.

Network for Utilization of Social Science Research on Sustainability and Energy (NUSSRoSE), National Science Foundation: Research Coordination Networks (RCN), OCI-1140174, \$318,000, 1/12-12/14.

Testing the capital constraint: Designing policies to promote small farmer organic fertilizer use in sub-Saharan Africa. Cross-Cutting Initiatives, Earth Institute, Columbia University. \$30,000, 6/11-5/12.

Understanding and Improving Environmental Decisions, National Science Foundation: Decision Making Under Uncertainty Center Competition, SES-0951516, \$6,500,000, 10/10-9/15.

Doctoral Dissertation Research (David Hardisty) in DRMS: Discounting Future Losses, National Science Foundation: Decision Making Under Uncertainty Center Competition, SES-1024599, \$22,310, 9/10-7/11.

Development of Dynamic Risky Decision Making: Behavioral Phenomena and Neural Underpinnings. National Science Foundation, SES-0922743. \$277,870.00, 10/09-9/13.

Temporal Discounting of Social Goals, National Science Foundation, SES-0820496, \$668,503, 9/08-8/12.

Individual and Group Decision Making under Climate Uncertainty, National Science Foundation, SES-0345840S, \$500,000, 10/08-9/13.

Environmental Decision Making by Individuals and Groups. National Science Foundation, SES-0720452, \$494,390. 10/07-9/10.

Decision Making Over the Life Span: How Memory Affects Preferences. National Institute of Aging, R01AG027931-01A2, \$1,602,680, 09/07-08/12.

Affective and Deliberative Risky Decision Making in Children, Adolescents, and Adults. National Science Foundation, SES-0720932, \$88,677. 10/07-9/09.

Center for Research on Environmental Decisions (CRED) Communication Guide development. Charles Evans Hughes Memorial Foundation, \$25,000, 06/08-05/09.

Salary support for Russell Sage Foundation Fellowship, Russell Sage Foundation, \$126,000, 9/07-7/08.

Collaborative Research: Interactions between changing climate and technological innovation: Implications for land use and sustainability. National Science Foundation Special Competition: Human and Social Dynamics: Agents of Change, EF-0709701, CU subcontract level of funding: \$175,310. 9/07-8/10.

Neuropsychology of Risk Perception and Risk Taking. National Science Foundation, SES-0452932, \$113,196. 3/05-2/07.

Center for Research on Environmental Decisions, National Science Foundation Special Competition: Decision Making Under Uncertainty Center, SES-0345840, \$5,900,000, 10/04-9/09.

Center for International Business Education, Department of Education, \$100,716, 10/04-9/05.

Understanding and Modeling the Scope for Adaptive Management in Agroecosystems in the Pampas in Response to Interannual and Decadal Climate Variability and Other Risk Factors, National Science Foundation Biocomplexity Initiative, SES-0410348, \$1,630,296, 06/04-05/08.

Moral and Ethical Decision Making. Department of National Defense, Canada, \$89,196, 5/04-4/06.

Decision-making in agricultural production in the Argentine Pampas: Alternative choice process formulations and the value of climate information. National Oceanographic and Atmospheric Administration, GC04-159, \$258,561, 5/04-4/07.

Preferences as Memory. National Science Foundation, SES-0352062, \$459,000. 4/04-3/07.

Development of a Domain-Specific Risk-Taking Scale. Department of National Defense, Canada, \$19,472, 8/02-7/03.

The Role of Climate Perceptions, Expectations, and Forecasts in Farmer Decision Making in the Argentina Pampas. International Research Institute for Climate Prediction, \$42,800, 11/01-10/02.

Developing a Taxonomy of Decision Modes. National Science Foundation, SES-0079664, \$160,000, 7/00-6/02.

Predicting Modes of Decision-Making: A Cross-Cultural and Multi-Method Approach. National Science Foundation, SES-9819055, 0096015, \$271,000, 4/99-3/01.

Perceived Risk-Attitudes: A New Assessment Scale for a New Model of Risk-Taking. John D. and Catherine T. MacArthur Foundation, \$5,000, 2/1/98 - 12/1/99.

Decisions and Interactions Under Risk and Uncertainty Within and Across Cultures. National Science Foundation, SES-9631860, \$225,000, 8/96-7/98.

Risk Perception and Decision Making Under Risk and Ambiguity in the U.S.A., Poland, P.R. China, and Hong Kong: National Science Foundation, SES-9422819, \$50,000, 3/95-2/96.

Salary support to visit Center for Advanced Studies in the Behavioral Sciences, Stanford University: National Science Foundation, \$35,000, 8/92-7/93.

Farm-Level Decisions in the Face of Global Warming: Descriptive and Prescriptive Issues in Complex Decision Making under Uncertainty: National Science Foundation, SES-9109942, \$66,000, 8/91-7/92.

Risk Perception and Risk Attitudes: Definitions, Assessment Procedures, Effects on Behavior, and Dynamic Change: National Science Foundation, SES-8910211, \$30,000, 8/89-7/90.

Dynamic Decision Models in Medical Diagnosis: University of Illinois Research Board, \$19,500, 9/87-8/88.

Information Acquisition in Medical Decision Making: National Institute of Health, \$5,000, 6/87-8/88.

Tests and Extensions of Conjoint Expected Risk: National Science Foundation, SES-8606750, \$27,000, 10/86-7/88.

Human Perception, Judgment and Decision-Making in the Arms Control Process: University of Illinois Program in Arms Control, Disarmament, and International Security, \$5,000, 6/86-7/86.

IBM Project EXCEL Award for Hardware and Software Development of Computer-Based Laboratory of Human Decision Making: IBM, \$57,000, 6/86-12/87

Quantifying Perceived Risk in Medical Decision Making: National Institute of Health, \$5,000, 6/86-5/87.

Process Model for Decision Making under Risk: University of Illinois Research Board, \$18,500, 9/85-8/86.

Publications: Books, Project Reports, Special Issues of Journals

Connecticut Academy of Science and Engineering, Inc. (May 29, 2020). An Adaptive Risk-Based Strategy for Connecticut's Ongoing COVID-19 Response [White Paper]. Retrieved from <https://www.ctcase.org/reports/Adaptive%RiskBased%Approach.pdf>

Klotz, L., Pickering, J., Weber, E. U. (Panel Co-Chairs) (2019). Twenty Questions about Design Behavior for Sustainability. Report of the International Expert Panel on Behavioral Science for Design, New York.

Chandy, R., Dowell, G., Mayer, C., Plambeck, E., Serafeim, G., Toffel, M., Toktay, B., Weber, E. (2019). Call for Papers: Management Science—Special Issue on Business and Climate Change. Management Science Articles in Advance, 1–2. <http://pubsonline.informs.org/journal/mnsc/> ISSN 0025-1909 (print), ISSN 1526-5501 (online)

Slooman, S. & Weber, E.U. (2019). The Cognitive Science of Political Thought. Volume 188. July 2019. Special Issue of Cognition.

Weber, E. U. & Klement, J. (2018). Risk tolerance and circumstances. Research Foundation Brief for the Chartered Financial Analyst (CFA) Institute.

Lloyd's Register Foundation (2017). Foresight Review on the Public Understanding of Risk: Reconciling Facts and Fears (Report preparation coordinated by K.K. Phoon and E. U. Weber, with lead author J. Dennett-Thorpe). <http://lrfoundation.org.uk/news/2017/foresight-review-public-understanding-risk.aspx>.

Brief of Scholars of Behavioral Economics as *Amici Curiae* in Support of Petitioners, Expression Hair Design v. Eric T. Schneiderman, Attorney General of the State of New York, Supreme Court of the United States (No. 15-1391, 2016).

Bowman, T. (2016). Toward Consensus on the Climate Communication Challenge: Report from a Dialogue of Researchers and Practitioners. Bowman Change, Inc. <http://www.climateaccess.org/resource/toward-consensus>.

Kenning, P., Weber, E., & Welpel, I. (2014). Neuroeconomics. Special Issue of Schmalenbach Business Research, 5/14.

Weber, E.U. & Johnson, E.J. (2012). Psychology and Behavioral Economics Lessons for the Design of a Green Growth Strategy. White Paper for Green Growth Knowledge Platform (OECD, UNEP, World Bank). <http://documents.worldbank.org/curated/en/747971468157507040/pdf/wps6240.pdf>

Task Force on the Interface between Psychology and Global Climate Change (2009). Psychology and Global Climate Change: Addressing a Multi-faceted Phenomenon and a Set of Challenges. American Psychological Association, Washington, DC (<http://www.apa.org/science/climate-change/>).

Shome et al. (2009). The psychology of climate change communication: a guide for scientists, journalists, educators, political aides, and the interested public. New York: Center for Research on Environmental Decisions.

- National Research Council Report, Completing the Forecast: Characterizing and Communicating Uncertainty for Better Decisions using Weather and Climate Forecasts, Cutler, P. & Ban, R. (Eds.), (2006), Washington, DC: National Academies Press.
- Ancker, J. S. & Weber, E. U. (2005). Moral and ethical decision making: A review. Report for Defence R&D Canada, Toronto. Center for the Decision Sciences, Columbia University.
- Hansen, J., Marx, S., Weber, E. U. (2004). The Role of Climate Perceptions, Expectations, and Forecasts in Farmer Decision Making: The Argentine Pampas and South Florida. International Research Institute for Climate Prediction (IRI), Palisades, NY: Technical Report 04-01.
- Ostrom, E., Dietz, T., Dolsak, N., Stern P. C., Stonich, S., & Weber, E. U. (Eds.) (2002). The Drama of the Commons. Washington, D. C.: National Academies Press.
- Weber, E. U., Baron, J., & Loomes, G. (Eds.) (2001). Conflict and Tradeoffs in Decision Making. Cambridge University Press.
- National Research Council Report, Making Climate Forecasts Matter, Stern, P. C., & Easterling, W. E. (Eds.), (1999), Washington, DC: National Academies Press.
- Weber, E. U. (1983). Study Guide for Principles of Statistics by Paul A. Herzberg. New York: Wiley.
- Herzberg, P. A., & Weber, E. U. (1983). Instructors Manual for Principles of Statistics. New York: Wiley.

Publications: Journal Articles and Book Chapters

(* indicates co-authors who are students or postdocs)

- (183) Hardisty, D.J.* & Weber, E.U. (in press). Savoring and impatience vs. dread: Asymmetries in anticipation explain different consumer time preferences for positive vs. negative events. Journal of Consumer Research.
- (182) Rinscheid, A.*, Pianta, S.*, & Weber, E.U. (2020) Fast track or slo-mo? US citizens' temporal preferences for phasing out fossil fuel cars. Climate Policy, 20, 30-45.
- (181) Jachimowicz, J. M.*, Szaszi, B., Prabhu, J., & Weber, E.U. (2020). Higher economic inequality intensifies the poor's financial hardship by fraying the community buffer. Nature Human Behavior, 4, 702-712.
- (180) Klotz, L., Pickering, J., Schmidt, R., & Weber, E.U. (2019). Design for sustainability. Nature Sustainability, 2, 1067-69.
- (179) Sisco, M.R.* & Weber, E.U. (2019). Examining charitable giving in real-world online donations. Nature Communications, 10, Article 3968.
- (178) Rinscheid, A.*, Pianta, S.*, & Weber, E.U. (in press). What shapes citizens' preferences towards climate change policies? The role of social norms and elite cues. Behavioural Public Policy.

- (177) Schneider, C.R.* & Weber, E.U. (2020). Reducing discrimination and fostering prosociality towards ex-prisoners in Nigeria and the U.S. *Journal of Social Issues*, 76, 172-199.
- (176) Jachimowicz, J. M.,* Duncan, S. *, Johnson, E. J., & Weber, E.U. (2019). When and why defaults influence how people decide: A meta-analysis of default effects. *Behavioral Public Policy*, 3, 159-186. DOI: <https://doi.org/10.1017/bpp.2018.43>. (SSRN's Top Ten download list for: Cognitive Social Science eJournal, 4/12/2016, Behavioral & Experimental Finance eJournal, 3/19/2016, 4/3/2016, Social Responsibility of Business eJournals. 3/7/2016, Microeconomics: General Equilibrium & Disequilibrium Models of Financial Markets eJournal, 3/6/2016, CSN: Economics (Topic), 2/17/2016, Behavioral & Experimental Economics eJournal, Behavioral & Experimental Finance (Editor's Choice) eJournal, Consumer Social Responsibility eJournal, ERN: Behavioral Finance (Microeconomics) (Topic), ERN: Experimental Economics (Topic) and SRPN: Consumer Behavior Issues (Topic), 2/16/2016)
- (175) Weber, E.U. (2019). Cognitive science of political thought: Some final reflections. *Cognition*, 188, 140.
- (174) Shealy, T.,* Klotz, L., Weber, E.U., Johnson, E.J., Bell, R.G. (2019). Bringing choice architecture to architecture and engineering decisions: How the redesign of rating systems can improve sustainability. *Journal of Management in Engineering*, 35(4), [04019014]. [https://doi.org/10.1061/\(ASCE\)ME.1943-5479.0000692](https://doi.org/10.1061/(ASCE)ME.1943-5479.0000692)
- (173) Attari, S.M.,* Krantz, D.H., & Weber, E. U. (2019). Statements about climate researchers' carbon footprints affect their audiences' policy support. *Climatic Change*, 154, 529–545. <https://doi.org/10.1007/s10584-019-02463-0>.
- (172) Bang, M.H.,* Shu, S.B.. & Weber, E.U. (2018). The role of perceived effectiveness on the acceptability of choice architecture. *Behavioural Public Policy*. Published online: 06 February 2018, pp. 1-21: <https://doi.org/10.1017/bpp.2018.1>
- (171) Creutzig, F., Roy, J., Lamb, W.F., Azevedo, I.M.L., Bruine de Bruin, W., Dalkmann, H., Edelenbosch, O.Y., Geels, F.W., Grübler, A., Hepburn, C., Hertwich, E., Khosla, R., Mattauch, L., Minx, J.C., Ramakrishnan, A., Rao, N., Steinberger, J., Tavoni, M., Ürge-Vorsatz, D., Weber, E.U. (2018). Towards demand-side solutions for mitigating climate change. *Nature Climate Change*, 8, 260-263.
- (170) Weber, E. U. (2018). “Risk as Feelings” and “Perception Matters: ”Psychological contributions on risk, risk taking and risk management. In: Kunreuther, H., Meyer, R., & E. Michel-Kerjan, *The Future of Risk and Risk Management*. Philadelphia PA: University of Pennsylvania Press.
- (169) Klotz, L., Weber, E.U., Johnson, E.J., Shealy, T., Hernandez, M., & Gordon, M. (2018). Beyond rationality in engineering design for sustainability. *Nature Sustainability*, 1, 225-233.
- (168) Weber, E.U. (2018). Perception matters: The pitfalls of misperceiving psychological barriers to climate policy. *Perspectives on Psychological Science*, 13, 508-511. <https://doi.org/10.1177/1745691618767910>
- (167) Weber, E.U. (2018). Combine and conquer: A paean to methodological pluralism. *Journal of Applied Research in Memory and Cognition*, 7, 29-32.
- (166) Bosetti, V., Weber, E.U., Berger, L., Budescu, D., Liu, N., & Tavoni, M. (2017). COP21 climate negotiators' responses to climate model forecasts. *Nature Climate Change*, 7, 185-191. (Featured as

discussed article in same journal issue:

<http://www.nature.com/nclimate/journal/vaop/ncurrent/full/nclimate3215.html>).

- (165) Weber, E.U. (2017). Breaking cognitive barriers to a sustainable future. *Nature Human Behavior*, *1*, 0013.
- (164) Sisco, M.,* Bosetti, V., Weber, E.U. (2017). When do extreme weather events generate attention to climate change? *Climatic Change*, *143*, 227–241 (listed on 9/20/2016 as SSRN's Top Ten download list for: SRPN: Consumer Behavior Issues, on 9/25/16 for: Consumer Social Responsibility eJournal, on 10/6/2016 for PSN: Global Warming & Climate Change and SRPN: Sustainable Development, on 10/15/2016 for Political Economy - Development: Environment eJournal Top Ten, on 10/17/2016 for Socially Responsible Investment eJournal Top Ten, on 10/27/2016 for: Social Responsibility of Business eJournals, on 11/3/2016 for: ERN: Other Game Theory & Bargaining Theory).
- (163) Enkavi, A.Z.,* Weber, B., Zweyer, I., Wagner, J., Elger, C.E., Weber, E.U., Johnson, E. J. (2017). Evidence for hippocampal dependence of value-based decisions. *Scientific Reports*, *7*:17738, 1-9.
- (162) Schneider, C. R.,* Fehrenbacher, D. D. & Weber, E. U. (2017). Catch me if I fall: Cross-national differences in willingness to take financial risks as a function of social and state ‘cushioning’. *International Business Review*, *26*, 1023-1033. <https://doi.org/10.1016/j.ibusrev.2017.03.008>.
- (161) Jachimowicz, J. M.,* Chafik, S., Munrat, S., Prabhu, J., & Weber, E.U. (2017). Community trust reduces myopic decisions in low-income individuals. *PNAS*, *114*, 5401–5406, doi: 10.1073/pnas.1617395114. (SSRN's Top Ten download list for: ERN: Intertemporal Choice & Discounting (Topic), PSN: Other Underdevelopment & Poverty (Topic), PSN: Rural & Agricultural Development (Topic), SRPN: Poverty (Topic), 12/2/16, Sustainability & Economics eJournal, 1/7/17, 1/10/17).
- (160) Yoeli, E., Budescu, D.V., Carrico, A.R., Delmas, M.A., DeShazo, J.R., Ferraro, P.J., Forster, H.A.,* Kunreuther, H., Larrick, R.P., Lubell, M., Markowitz, E.M., Tonn, T., Vandenberg, M.P. & Weber, E.U. (2017). Behavioral science tools to strengthen energy and environmental policy. *Behavioral Science and Policy*, *3*, 69–79.
- (159) Ungemach, C.,* Camilleri, A.R.,* Johnson, E.J., Larrick, R.P., & Weber, E.U. (2017). Translated attributes as choice architecture: Aligning objectives and choices through decision signposts. *Management Science*, *64*, Published Online: March 23, 2017: <https://doi.org/10.1287/mnsc.2016.2703>. (listed on 3/31/2017 as SSRN's Top Ten download list for [ERN: Other Microeconomics: Intertemporal Consumer Choice & Savings \(Topic\) Top Ten](#)).
- (158) Schneider, C.R.,* Zaval, L.,* Weber, E.U. & Markowitz, E.M. (2017). The influence of anticipated pride and guilt on environmental decision making. *PLoS One*, *12*(11): e0188781. <https://doi.org/10.1371/journal.pone.0188781>
- (157) Majd, S.,* Conley, M.A., and Weber, E. (2017). Evidence of query theory as tool to assist restrained eaters. *American Journal of Health Behaviors*, *41*, 33-41.
- (156) Weber, E.U. (2017). Understanding public risk perception and responses to changes in perceived risk. In: E.J. Balleisen, L. S. Benneer, K. D. Krawiec, & J. B. Wiener (Eds.), *Policy Shock: Regulatory Responses to Oil Spills, Nuclear Accidents, and Financial Crashes* (pp. 82-106). Cambridge University Press.
- (155) Nyborg, K., J.M. Anderies, A. Dannenberg, T. Lindahl, C. Schill, M. Schlüter, W.N. Adger, K.J. Arrow,

S. Barrett, S. Carpenter, F.S. Capin III, A.-S. Crépin, G. Daily, P. Ehrlich, C. Folke, W. Jager, N. Kautsky, S.A. Levin, S. Polasky, M. Scheffer, M. S. Taylor, B. Walker, E.U. Weber, J. Wilen, A. Xepapadeas, A. de Zeeuw (2016). The non-smoking planet: How social norm changes can help solve global problems. *Science*, *354*, 42-43.

- (154) Shealy, T.,* Klotz, L., Weber, E.U., Bell, R.G., Johnson, E.J. (2016). Using framing effects to inform more sustainable infrastructure design decisions. *Journal of Construction Engineering and Management*, *142*, 1-9. doi: 10.1061/(ASCE)CO.1943-7862.0001152.
- (153) Attari, S., M.,* Weber, E. U., & Krantz, D.H. (2016). Energy conservation goals: What people adopt, what they recommend, and why. *Judgment and Decision Making*, *11*, 342-351.
- (152) Weber, E. U. (2016). What shapes perceptions of climate change? New research since 2010. *WIREs Climate Change*, *7*, 125-134. doi: 10.1002/wcc.377. (Top Ten accessed in 2016: <http://wires.wiley.com/WileyCDA/WiresCollection/id-58.html>)
- (151) Bouin, O., Djelic, M.L., Fleurbaey, M., Kanbur, R., Laborde, C., Nowotny, H., Reis, E., Weber, E., Zhang, X. (2016). International Panel on Social Progress seeks comments. *Nature*, *534*, 616-617.
- (150) Attari, S.M.,* Krantz, D.H., & Weber, E. U. (2016). Statements about climate researchers' carbon footprints affect their credibility and the impact of their advice. *Climatic Change*, *138*, 325–338.
- (149) Fox-Glassman, K.,* & Weber, E.U. (2016). What makes risk acceptable? Revisiting the 1978 psychological dimensions of perceptions of technological risks. *Journal of Mathematical Psychology*, *75*, 157-169.
- (148) Foerde, K.,* Figner, B.,* Doll, B.B., Woyke, I.C., Kendall Braun, E., Weber, E.U. & Shohamy, D. (2016). Dopamine modulation of intertemporal decision-making: Evidence from Parkinson's disease. *Journal of Cognitive Neuroscience*, *28*, 657-667.
- (147) Weber, E.U. & Johnson, E.J. (2016). Can we think of the future? Cognitive barriers to future-oriented thinking. In: Messner, D., & Weinlich, S (Eds.), *Global cooperation and the human factor* (pp.139-154), New York, NY: Routledge.
- (146) Figner, B.,* & Weber, E.U. (2015). Personality and risk taking. *International Encyclopedia of the Social & Behavioral Sciences*, 2nd edition, *17*, 809-813.
- (145) Weber, E. U. (2015). Climate change demands behavioral change: What are the challenges? *Social Research: An International Quarterly*, *82*, 561-581.
- (144) Van Duijvenvoorde, A.C.K., Huizenga, H.M., Somerville, L.H., Delgado, M., Powers, A., Weeda, W.D., Casey, B.J., Weber, E.U., & Figner, B. (2015) Neural correlates of expected risks and returns in risky choice across development. *Journal of Neuroscience*, *35*(4): 1549-1560; doi: 10.1523
- (143) Zaval, L.,* Markowitz, E.M., & Weber, E.U. (2015). How will I be remembered? Conserving the environment for legacy's sake. *Psychological Science*, *26*, 231-236.
- (142) Truelove, H.B., Carrico, A. R., Weber, E.U., Raimi, K.T., & Vandenbergh, M. P. (2014). Positive and negative spillover of pro-environmental behavior: An integrative review and theoretical framework. *Global Environmental Change*, *29*, 127-138.

- (141) Zaval, L.,* Li, Y.,* Johnson, E. J., & Weber, E.U. (2015). Complementary contributions of fluid and crystallized intelligence to decision making across the life span. In: Aging and Decision Making: Empirical and Applied Perspectives (pp. 149-168) (Hess, T., Strough, J.N., Loeckenhoff, C., Eds.), Elsevier.
- (140) Li, Y.,* Johnson, E. J., & Weber, E.U., Enkavi, A.Z., Gao, J., & Zaval, L. (2014). Cognitive ability and knowledge predict real-world financial outcomes. Proceedings of the National Academy of Sciences, 112(1), 65-69. doi:10.1073/pnas.1413570112.
- (139) Kunreuther H., S. Gupta, V. Bosetti, R. Cooke, V. Dutt, M. Ha-Duong, H. Held, J. Llanes-Regueiro, A. Patt, E. Shittu, and E.U. Weber (2014). Integrated risk and uncertainty assessment of climate change response policies. In: Climate Change 2014: Mitigation of Climate Change. Contribution of Working Group III to the Fifth Assessment Report of the Intergovernmental Panel on Climate Change [Edenhofer, O., R. Pichs-Madruga, Y. Sokona, E. Farahani, S. Kadner, K. Seyboth, A. Adler, I. Baum, S. Brunner, P. Eickemeier, B. Kriemann, J. Savolainen, S. Schlömer, C. von Stechow, T. Zwickel and J. C. Minx (eds.)]. Cambridge University Press, Cambridge, UK and New York, NY, USA.
- (138) Kenning, P., Weber, E., & Welpel, I. (2014). The brain in business research, Schmalenbach Business Research, Special Issue 5/14, 1-6.
- (137) Zaval, L.,* Keenan, E.A.,* Johnson, E.J., & Weber, E.U. (2014). Understanding local warming: How warm days lead to increased belief in global warming. Nature Climate Change, 4, 143-147.
- (136) Kunreuther, H., & Weber, E.U. (2014). Aiding decision making to reduce the impacts of climate change. Journal of Consumer Policy, 37, 397-411 (listed on 1/10/2014 as SSRN's Top Ten download list for [PSN: Global Warming & Climate Change \(Topic\) Top Ten](#), on 1/11/2014 for [CSN: General Cognitive Social Science \(Topic\) Top Ten](#), [SRPN: Architecture \(Topic\) Top Ten](#), [SRPN: Green Investment \(Topic\) Top Ten](#) and [SRPN: Other Sustainable Technology \(Topic\) Top Ten](#), on 1/17/2014 for [SRPN: Energy Politics \(Topic\) Top Ten](#), on 2/4/2014 for [Environmental Economics eJournal Top Ten](#) and [Political Economy - Development: Environment eJournal Top Ten](#), on 2/12/2014 for [Built Environment eJournal Top Ten](#), on 2/27/2014 for [Political Economy - Development: Environment eJournal Top Ten](#) and [Politics & Energy eJournal Top Ten](#)).
- (135) Attari, S.,* M., Krantz, D.H., & Weber, E. U. (2014). Reasons for cooperation or defection in real-world social dilemmas. Judgment and Decision Making, 9, 316-334.
- (134) Pinto, A., Steinglass, J.E., Greene, A.L., Weber, E.U., Simpson H.B. (2014). Capacity to delay reward differentiates obsessive compulsive disorder and obsessive compulsive personality disorder. American Journal of Psychiatry, 75, 653-659.
- (133) Patt, A. & Weber, E. U. (2014). Perceptions and communication strategies for the many uncertainties relevant for climate policy. WIREs: Climate Change, 5, 219-232 (one of the top cited articles contributing to WIRE's 2015 2-Year Impact Factor: <http://wires.wiley.com/WileyCDA/WiresCollection/id-58.html>).
- (132) Weber, E.U. (2013). Individual and collective behavior change. World Social Science Report 2013 Changing Global Environments, pp. 306-311 (<http://www.uis.unesco.org/Library/Documents/world-social-science-report-2013-changing-global-environments-education-2013-en.pdf>).
- (131) Gong, M., Heal, G., Krantz, D.H., Kunreuther, H., & Weber, E. U. (2014). The role of subsidies in coordination games with interconnected risk. Journal of Behavioral Decision Making, 27, 395-407.

- (130) Hershfield, H.E., Bang, H.M.,* & Weber, E.U. (2014). National differences in environmental concern and performance predicted by country age. *Psychological Science*, 25, 152-160.
- (129) Li, Y.,* Baldassi, M.,* Johnson, E.J., & Weber, E.U. (2013). Complementary cognitive competencies, economic decision making, and aging. *Psychology and Aging*, 28, 595-613. doi 10.1037/a0034172 (listed on 10/13/2013 as SSRN's Top Ten download for [Human Cognition in Evolution & Development eJournal Top Ten](#), [MKTG: Consumer Decision Making & Search \(Topic\) Top Ten](#), [Neuroeconomics eJournal Top Ten](#), [ORG: Other Decision Making, Organizational Behavior & Performance \(Topic\) Top Ten](#) and [ORG: Rationality, Cognition, & Decision Making \(Topic\) Top Ten](#), and on 10/18/2013 for [MKTG Subject Matter eJournals Top Ten](#) and [MRN Marketing Network Top Ten](#); *Decision Making, Organizational Behavior & Performance eJournal*, 10/25/2013; *Microeconomics: Intertemporal Consumer Choice & Savings eJournal*, 10/27/2013 *Microeconomics: Intertemporal Consumer Choice & Savings eJournal*, 11/5/2013;).
- (128) Gong, M.,* Krantz, D.H., & Weber, E. U. (2014). Why Chinese discount future financial and environmental gains but not losses more than Americans. *Journal of Risk and Uncertainty*, 49, 103-124.
- (127) Weber, E.U. (2013). Seeing is believing. *Nature Climate Change*, 3, 312-313.
- (126) Lerner, J., Li, Y.,* & Weber, E.U. (2013). Sadder but not wiser: The myopia of misery. *Psychological Science*, 24, 72-79 (listed on 08/07/2013 as SSRN's Top Ten download for [ERN: Other Microeconomics: Intertemporal Consumer Choice & Savings \(Topic\) Top Ten](#), and on 08/10/2013 as SSRN's Top Ten download for [Microeconomics: Intertemporal Consumer Choice & Savings eJournal Top Ten](#)).
- (125) Weber, M., & Weber E. U., & Nosić, A. (2013). Determinants of changes in investor risk taking. *Review of Finance*, 17, 847-883 (listed on 12/30/2010 as SSRN's Top Ten download for [ERN: Search; Learning; Information Costs & Specific Knowledge; Expectation & Speculations \(Topic\) Top Ten](#)).
- (124) Tobler, P. & Weber, E. U. (2014). Valuation for risky and uncertain choices. In: P. Glimcher & E. Fehr (Eds.), *Neuroeconomics: Decision making and the brain*, 2nd edition, (pp. 149-172). New York: Elsevier.
- (123) Markiewicz, L.,* & Weber, E.U. (2013). [DOSPERT's gambling risk-taking scale predicts excessive stock trading](#). *Journal of Behavioral Finance*, 14, 1-14.
- (122) Hardisty, D., Appelt, K.C., & Weber, E.U. (2013). Good or bad, we want it now: Fixed-cost present bias for gains and losses explains magnitude asymmetries in intertemporal choice. *Journal of Behavioral Decision Making*, 26, 348-361.
- (121) Hardisty, D.,* Thompson, K.J.,* Krantz, D.H., & Weber, E.U. (2013). How to measure discount rates? An experimental comparison of three methods. *Journal of Behavioral Decision Making*, 8, 236-249.
- (120) Dietz, T., Stern, P., & Weber, E. U. (2013). Reducing carbon-based energy consumption through changes in household behavior. *Daedalus*, 142, 1-12 (listed on 08/10/2013 as SSRN's Top Ten download for [PSN: Environment \(Topic\) Top Ten](#), [SRPN: Carbon Reduction \(Topic\) Top Ten](#) and [SRPN: Consumer Behavior Issues \(Topic\) Top Ten](#), on 08/11/2013 as SSRN's Top Ten download for [Consumer Social Responsibility eJournal Top Ten](#), and on 8/12/2013 as SSRN's Top Ten download for [Environmental Economics eJournal Top Ten](#)).

- (119) Weber, E. U. (2013). Doing the right thing willingly: Behavioral decision theory and environmental policy. In E. Shafir (Ed), *The Behavioral Foundations of Policy*, (pp. 380-397). Princeton University Press.
- (118) Johnson, E.J., Shu, S.B., Dellaert, B.G.C., Fox, C., Goldstein, D.G., Haeubl, G., Larrick, R.P., Payne, J.W., Schkade, D., Wansink, B., & Weber, E.U. (2012). Beyond nudges: Tools of a choice architecture. *Marketing Letters*, *23*, 487-504 (listed on 08/13/2013 as SSRN's Top Ten download for [Consumer Social Responsibility eJournal Top Ten](#) and [SRPN: Consumer Behavior Issues \(Topic\) Top Ten](#)).
- (117) Handgraaf, M.J.J., Schuette, P.,* Yoskowitz, N.A., Milch, K.F.,* Appelt, K.C.,* Weber, E.U. (2012). Web-conferencing as a viable method for group decision research, *Judgment and Decision Making*, *7*, 659-668.
- (116) Krosch, A.,* Figner, B.,* & Weber, E. U. (2012). Choice processes and their consequences in morally conflicting military decisions. *Journal of Behavioral Decision Making*, *7*, 224-234.
- (115) Steinglass, J., Figner, B.,* Berkowitz, S., Weber, E.U., Walsh, T. (2012). Increased capacity to delay reward in anorexia nervosa. *Journal of International Neurological Society*, *18*, 1-8.
- (114) Ames, D. R., Weber, E. U., & Zou, X.* (2012). Mind-reading in strategic interaction: The impact of perceived similarity on projection and stereotyping. *Organizational Behavior and Human Decision Processes*, *117*, 96-110.
- (113) Slovic, P. & Weber, E.U. (2013). [Perception of risk posed by extreme events](#). SSRN Working Paper: <http://ssrn.com/abstract=2293086>, and chapter in: *Regulation of Toxic Substances and Hazardous Waste* (2nd edition, 2011) (Applegate, Gabba, Laitos, and Sachs, Editors), Foundation Press, (listed on 08/26/2013 as SSRN's Top Ten download for [ERN: Other Game Theory & Bargaining Theory \(Topic\) Top Ten](#); 9/20/2016 as Top Ten download list for: SRPN: Other Built Environment; on 2/24/2017 as Top Ten download list for: Built Environment eJournal).
- (112) Marx, S., & Weber, E. U. (2012). [Decision making under climate uncertainty: The power of understanding judgment and decision processes](#). In T. Dietz & D.C. Bidwell (Eds.), *Climate change in the Great Lakes region: Navigating an uncertain future*. East Lansing, MI: Michigan State University Press (kisted on 08/13/2013, 08/19/2013, and 09/03/2013 as SSRN's Top Ten download for [Consumer Social Responsibility eJournal Top Ten](#), on 09/16/2013 as SSRN's Top Ten list for: [ERN: Behavioral Economics \(Topic\) Top Ten](#), and on 08/15/2013 and on 9/13/2013 as SSRN's Top Ten download for [Environmental Economics eJournal Top Ten](#)).
- (111) Bert F., G.P. Podestá, S. Rovere, A. Menéndez, M., North, E. Tatara, C. E. Laciana, E. Weber, and F. Ruiz Toranzo (2011). An agent-based model to simulate structural and land use changes in agricultural systems of the Argentine pampas. *Ecological Modelling*, *222*, 3486-3499.
- (110) Appelt, K.C.,* Hardisty, D.,* & Weber, E.U. (2011). [Asymmetric discounting of gains and losses: A Query Theory approach](#). *Journal of Risk and Uncertainty*, *43*, 107-126. doi: 10.1007/s11166-011-9125-1
- (109) Weber, E. U. (2011). [Climate change hits home](#). *Nature Climate Change*, *1*, 25-26. doi:10.1038/nclimate1070
- (108) Weber, E.U. & Stern, P. (2011). [The American public's understanding of climate change](#). *American Psychologist*, *66*, 315-328. doi: 10.1037/a0023253

- (107) Weber, E.U., & Johnson, E. J. (2011). [Query Theory: Knowing what we want by arguing with ourselves](#). *Behavioral and Brain Sciences*, *34*, 91-92. doi: 10.1017/S0140525X10002797
- (106) Swim, J., Stern, P., Doherty, T., Clayton, S., Reser, J.P., Weber, E.U., Gifford, R., & Howard, G.S. (2011). [Psychological contributions to understanding and addressing global climate change](#). *American Psychologist*, *66*, 241-250. doi: 10.1037/a0023220
- (105) Figner, B.,* & Weber, E.U. (2011). [Who takes risks, when, and why?: Determinants of risk taking](#). *Current Directions in Psychological Science*, *20*, 211-216. doi: 10.1177/0963721411415790
- (104) Ancker J,* Weber EU, Kukafka R. (2011). [Effects of interactive graphics on risk perceptions and decisions](#). *Medical Decision Making*, *31*, 130-142. doi: 10.1177/0272989X10364847
- (103) Ancker J,* Weber E.U., Kukafka R. (2011). [Effect of arrangement of stick figures on estimates of proportion in risk graphics](#). *Medical Decision Making*, *31*, 143-150. doi: 10.1177/0272989X10369006
- (102) Appelt, K.C.,* Milch, K.F.,* Handgraaf, M.J.J., & Weber, E. U. (2011). [Decision Making Individual Differences Inventory \(DMIDI\) and guidelines for the study of individual differences in judgment and decision-making research](#). *Judgment and Decision Making*, *6*, 252-262.
- (101) Weber, E. U. & Ancker, J. S.* (2011). Cultural differences in risk taking and precaution: The relative roles of risk perception and risk attitude In J.B. Wiener, M.D. Rogers, P.H. Sand, and J.K. Hammitt (Eds.), *The Reality of Precaution: Comparing Risk Regulation in the United States and Europe* (pp. 480-491). Cambridge, UK: Cambridge University Press.
- (100) Weber, E.U. (2010). [On the coefficient of variation as a predictor of risk sensitivity: Behavioral and neural evidence for the relative encoding of outcome variability](#). *Journal of Mathematical Psychology*, *54*, 395-399. doi:10.1016/j.jmp.2010.03.003
- (99) Weber, E. U. (2010). [What shapes perceptions of climate change?](#) *Wiley Interdisciplinary Reviews: Climate Change*, *1*(3), 332-342. doi: 10.1002/wcc.41
- (98) Weber, E. U. & Morris, M. W. (2010). [Culture and judgment and decision making: The constructivist turn](#). *Perspectives on Psychological Science*, *5*, 410-419. doi: 10.1177/1745691610375556 (Listed on SSRN's Top Ten download list for: INTL: Social & Cultural Issues (Topic), 5/21/2015).
- (97) Figner, B.,* Knoch, D., Johnson, E. J., Krosch, A. R.,* Lisanby, S. H., Fehr, E., and Weber, E.U. (2010). [Lateral prefrontal cortex and self-control in intertemporal choice](#). *Nature Neuroscience*, *13*, 538-539. doi:10.1038/nn.2516 (Listed on SSRN's Top Ten download list for: CSN: Modeling & Simulation (Topic), 1/16/2017, BRN Cognitive Neuroscience (Biology) (Topic), 2/9/2017, 4/7/2017, 5/31/2017).
- (96) Bert F., G.P. Podestá, S. Rovere, X. González, A. Menéndez, F. Ruiz Toranzo, M. Torrent, M. North, C. Macal, P. Sydelko, E. U. Weber, and D. Letson (2010). Agent based simulation of recent changes in agricultural systems of the Argentine Pampas. *Advances and Applications in Statistical Sciences*, *2*(2), 213-232.
- (95) Hardisty, D. H.,* Johnson, E.J., & Weber, E.U. (2010). [A dirty word or a dirty world? Attribute framing, political affiliation, and query theory](#). *Psychological Science*, *21*, 86-92. doi: 10.1177/0956797609355572
- (94) Weber, E. U. (2010). Risk attitude and preference. *Wiley Interdisciplinary Reviews: Cognitive Science*, *1*, 79-88. doi: 10.1002/wcs.5
- (93) Bert, F., G. P. Podestá, S. Rovere, M. North, A. Menéndez, C. Laciana, C. Macal, E.U. Weber and

- P. Sydelko. (2010). [Agent-based Modeling of a Rental Market for Agricultural Land in the Argentine Pampas](#). Proceedings of the International Environmental Modelling and Software Society (iEMSs), 2010 International Congress on Environmental Modelling and Software “Modelling for Environment’s Sake”, David A. Swayne, Wanhong Yang, A. A. Voinov, A. Rizzoli, T. Filatova (Eds.). Ottawa, Canada.
- (92) Letson, D., Laciana, C. E., Bert, F., Weber, E. U., Katz, R. W., Gonzalez, X. I., & Podesta, G. (2009). [Value of perfect ENSO phase predictions for agriculture: Evaluating the impact of land tenure and decision objectives](#). *Climatic Change*, *97*, 145-170. doi: 10.1007/s10584-009-9600-8
- (91) Podestá, G.P., F. Bert, B. Rajagopalan, S. Apipattanavis, C. Laciana, E. Weber, W. Easterling, R. Katz, D. Letson and A. Menéndez (2009). [Decadal climate variability in the Argentine Pampas: regional impacts of plausible climate scenarios on agricultural systems](#). *Climate Research*, *40*, 199-210. doi:10.3354/cr00807
- (90) Weber, E. U. (2009). Risk Attitudes. In Kattan, M.W. (Ed.), *Encyclopedia of Medical Decision Making* (pp. 992-994). Thousand Oaks, CA: Sage Publications.
- (89) Weber, E. U. (2009). Risk Perception. In Kattan, M.W. (Ed.), *Encyclopedia of Medical Decision Making* (pp. 996-1001). Thousand Oaks, CA: Sage Publications.
- (88) Hardisty, D. H.,* & Weber, E.U. (2009). [Discounting future green: Money vs. the environment](#). *Journal of Experimental Psychology: General*, *3*, 329-340 (listed on 10/01/2009 as SSRN’s Top Ten download for [ERN: Project Evaluation; Social Discount Rate \(Topic\) Top Ten](#), and on 12/30/2010 as SSRN’s Top Ten download for [ERN: Project Evaluation; Social Discount Rate \(Topic\) Top Ten](#)). doi: 10.1037/a0016433
- (87) Weber, E. U. & Johnson, E. J. (2009). [Mindful judgment and decision making](#). *Annual Review of Psychology*, *60*, 53-86. doi: 10.1146/annurev.psych.60.110707.163633 (listed on SSRN's Top Ten download for [Philosophy of Action eJournal](#), 2/10/2016; [PRN: Decision Theory \(Topic](#), 1/29/2013; and [Environmental Economics eJournal Top Ten](#), 8/15/2013.).
- (86) Weber, E. U. (2009). [Book Review of “Your Money and Your Brain: How the New Science of Neuroeconomics Can Help Make You Rich,” by Jason Zweig](#). Simon & Schuster. *Journal of Pension Economics and Finance*, *8*, 252-253. doi:10.1017/S1474747208003508
- (85) Higgins, E. T., Weber, E. U., & Grant, H. (2009). Part IV: Psychology. In A. Gelman & J. Cortina (Eds.), *Quantitative Models and Methods: A Tour of the Social Sciences* (pp. 271-302). Cambridge UK: Cambridge University Press.
- (84) Milch, K.F.,* Appelt, K.C.,* Weber, E.U., Handgraaf, M.J.J., & Krantz, D. (2009). [From individual preference construction to group decisions: Framing effects and group processes](#). *Organizational Behavior and Human Decision Processes*, *108*, 242-255. doi:10.1016/j.obhdp.2008.11.003
- (83) Weber, E. U., & Johnson, E. J. (2009). [Decisions under uncertainty: Psychological, economic, and neuroeconomic explanations of risk preference](#). In: P. Glimcher, C. Camerer, E. Fehr, & R. Poldrack (Eds.), *Neuroeconomics: Decision making and the brain* (pp. 127-144). New York: Elsevier.
- (82) Figner, B.,* Mackinlay, R. J., Wilkening F., & Weber, E. U. (2009). [Affective and deliberative processes in risky choice: Age differences in risk taking in the Columbia Card Task](#). *Journal of Experimental Psychology: Learning, Memory, and Cognition*, *35*, 709-730. doi: 10.1037/a0014983
- (81) Weber, E.U. (2008). [Comment on “Why women hunt: Risk and contemporary foraging in a Western desert aboriginal community.”](#) *Current Anthropology*, *49*, 685-686. doi: 10.1086/587700

- (80) Lubell, M., Engel, C., Glimcher, P., Hastie, R., Rachlinski, J., Rockenbach, B., Selten, R., Singer, T., & Weber, E. U. (2008). [Institutional Design Capitalizing on the Intuitive Nature of Decision Making](#). In: Engel, C. & Singer, W. (Eds.), *Better than Conscious: Implications for Performance and Institutional Analysis* (pp. 413-432). Boston MA: MIT Press.
- (79) Podestá, G., Weber, E. U., Laciana, C., Bert, F., & Letson, D. (2008). [Agricultural decision-making in the Argentine Pampas: Modeling the interaction between uncertain and complex environments and heterogeneous and complex decision makers](#). In: T. Kugler, J. C. Smith, T. Connolly, Y.-J. Son (Eds.), *Decision Modeling and Behavior in Uncertain and Complex Environments* (pp. 57-76). Berlin: Springer.
- (78) Laciana, C. E., Weber, E. U. (2008). [Correcting expected utility for comparisons between alternative outcomes: A unified parameterization of regret and disappointment](#). *Journal of Risk and Uncertainty*, 36, 1-17. doi: 10.1007/s11166-007-9027-4
- (77) Weber, E. U. & Lindemann, P. G.* (2007). From intuition to analysis: Making decisions with our head, our heart, or by the book. In: H. Plessner, C. Betsch & T. Betsch (Eds.), *Intuition in judgment and decision making* (pp. 191-208). Mahwah, NJ: Lawrence Erlbaum.
- (76) Engel, C., & Weber, E. U. (2007). [The impact of institutions on the decision of how to decide](#). *Journal of Institutional Economics*, 3, 323-349. doi: 10.1017/S1744137407000744
- (75) Weber, E. U., Johnson, E. J., Milch, K.,* Chang, H., Brodscholl, J.,* & Goldstein, D.* (2007). [Asymmetric discounting in intertemporal choice: A query theory account](#). *Psychological Science*, 18, 516-523. doi: 10.1111/j.1467-9280.2007.01932.
- (74) Marx, S.M., Weber, E.U., Orlove, B.S., Leiserowitz, A., Krantz, D.H., Roncoli, C., Phillips, J. (2007). [Communication and mental processes: Experiential and analytic processing of uncertain climate information](#). *Global Environmental Change*, 17, 47-58.
- (73) Weber, E. U. (2006). [Experience-based and description-based perceptions of long-term risk: Why global warming does not scare us \(yet\)](#). *Climatic Change*, 77, 103-120. doi: 10.1007/s10584-006-9060-3
- (72) Blais, A.-R.,* & Weber, E. U. (2006). [A Domain-Specific Risk-Taking \(DOSPERT\) scale for adult populations](#). *Judgment and Decision Making*, 1, 33-47.
- (71) Weber, E. U. & Johnson, E. J. (2006). [Constructing preferences from memory](#). In: Lichtenstein, S. & Slovic, P., (Eds.), *The Construction of Preference* (pp. 397-410). New York NY: Cambridge University Press.
- (70) Weber, E. U., Siebenmorgen, N., Weber, M. (2005). [Communicating asset risk: How name recognition and the format of historic volatility information affect risk perception and investment decisions](#). *Risk Analysis*, 25, 597-609. doi: 10.1111/j.1539-6924.2005.00627.x
- (69) Klos, A., Weber, E.U., & Weber, M. (2005). [Risk perception and risk behavior in repeated gambles](#). *Management Science*, 51, 1777-1790 (listed on 12/30/2010 as SSRN's Top Ten download for [ERPNI: Other Entrepreneurs \(Finance\) \(Sub-Topic\) Top Ten](#)). Doi: 10.1287/mnsc.1050.0429

- (68) Goldstein, D.G.,* Arkes, H.R., Beckenkam, M., Cooter, R., Ellickson, R. C., Engel, C., Guthrie, C., Hertwig, R., Kurzenhaeuser, S., & Weber, E. U. (2006). How do heuristics mediate the impact of the law on behavior? (pp. 439-465) In Gigerenzer, G. & Engel, C., *Heuristics and the Law*. Oxford University Press.
- (67) Hertwig, R., Barron, G., Weber, E. U., & Erev, I. (2006). Rare risky prospects: Different when valued through a window of sampled experiences. In K. Fiedler & P. Juslin (Eds.), *Information sampling as a key to understanding adaptive cognition in an uncertain environment*. (pp. 72-91). New York, NY: Cambridge University Press.
- (66) Weber, E. U. & Ancker, J. S.* (2005). [Towards a taxonomy of modes of moral decision making](#). *Behavioral and Brain Sciences*, 28, 563-564. doi: 10.1017/S0140525X05440091
- (65) Weber, E. U., Ames, D., & Blais, A.-R.* (2005). [“How do I choose thee? Let me count the ways:” A textual analysis of similarities and differences in modes of decision making in China and the United States](#). *Management and Organization Review*, 1, 87-118 (listed on 4/14/2008 as SSRN's Top Ten download [PA: Decision Theory \(Topic\) Top Ten](#)). doi: 10.1111/j.1740-8784.2004.00005.x
- (64) Weber, E. U. (2004). [The role of risk perception in risk management decisions: Who’s afraid of a poor old-age?](#) In O. S. Mitchell & S. P. Utkus (Eds.), *Pension Design and Structure: New Lessons from Behavioral Finance. Part I. Research on Decision-Making Under Uncertainty* (pp. 53-66). Oxford, UK: Oxford University Press.
- (63) Weber, E. U. (2004). Perception Matters: Psychophysics for Economists. In J. Carrillo and I. Brocas (Eds.), *Psychology and Economics* (pp. 165-176). Oxford, UK: Oxford University Press.
- (62) Weber, E. U., Shafir, S., & Blais, A.-R.* (2004). [Predicting risk-sensitivity in humans and lower animals: Risk as variance or coefficient of variation](#). *Psychological Review*, 111, 430-445. doi: 10.1037/0033-295X.111.2.430
- (61) Johnson, J. G., Wilke, A., & Weber, E. U. (2004). [Beyond a trait view of risk-taking: A domain-specific scale measuring risk perceptions, expected benefits, and perceived-risk attitude in German-speaking populations](#). *Polish Psychological Bulletin*, 35, 153-172.
- (60) Hertwig, R., Barron, G., Weber, E. U., & Erev, I. (2004). [Decisions from experience and the effect of rare events](#). *Psychological Science*, 15, 534-539. (Editor’s Choice for “Highlights of the Recent Literature” in *Science*, 305, 452; see <http://www.sciencemag.org/content/vol305/issue5683/twil.shtml>; listed on 12/28/2009 as SSRN's Top Ten download ERN: Other Microeconomics: Decision-Making under Risk & Uncertainty (Topic)) doi: 10.1111/j.0956-7976.2004.00715.x
- (59) Nunes, J. C., Hsee, C. K., & Weber, E. U. (2004). [The effect of cost structure on consumer purchase and payment intentions](#). *Journal of Public Policy and Marketing*, 23, 43-53.
- (58) Ames, D. R.,* Flynn, F. J., & Weber, E. U. (2004). [It’s the thought that counts: On perceiving how helpers decide to lend a hand](#) *Personality and Social Psychology Bulletin*, 30, 461-474. Winner of 2003 Best Paper Award, Academy of Management, Organizational Behavior Division. doi: 10.1177/0146167203261890
- (57) Shafir, S., Bechar, A., & Weber, E. U. (2003). [Cognition-mediated coevolution: Context-dependent evaluations and sensitivity of pollinators to variability in nectar rewards](#). *Plant Systematics and Evolution*, 238, 195-209. doi: 10.1007/s00606-003-0280-y

- (56) Weber, E. U., Blais, A.-R.,* & Betz, N. (2002). A domain-specific risk-attitude scale: Measuring risk perceptions and risk behaviors. *Journal of Behavioral Decision Making*, 15, 263-290 (listed on as SSRN's Top Ten downloads for journal ERN: Econometric Modeling in Microeconomics (Topic), 2/20/2016; ERN: Econometric Modeling in Microeconomics (Topic), 3/5/2016; ERN: Criteria for Decision-Making under Risk & Uncertainty (Topic) Top Ten and Risk, Regulation, & Policy eJournal Top Ten, 12/30/2010). doi: 10.1002/bdm.414
- (55) Weber, E. U. (2001). Personality and risk taking. In N. J. Smelser & P. B. Baltes (Eds.), *International Encyclopedia of the Social and Behavioral Sciences* (pp. 11274-11276). Oxford, UK: Elsevier Science Limited.
- (54) Weber, E. U. (2001). Decision and choice: Risk, empirical studies. In N. J. Smelser & P. B. Baltes (Eds.), *International Encyclopedia of the Social and Behavioral Sciences* (pp. 13347-13351). Oxford, UK: Elsevier Science Limited
- (53) Loewenstein, G. F., Weber, E. U., Hsee, C. K., Welch, E. (2001). [Risk as feelings](#). *Psychological Bulletin*, 127, 267-286 (listed on 4/2/2008 as SSRN's Number 2 on ALL TIME HITS for all papers in SSRN eLibrary, <http://papers.ssrn.com/sol3/topTen/topTenResults.cfm?groupingId=925838&netorjrnln=ntwk>, and as TOP 10 download for [ORG Organizational Behavior Research Centers Papers Top Ten](#)); reprinted in *Behavioral Finance and Investment Management*, Volume 2, 2011, Research Foundation Publications). doi: 10.1037/0033-2909.127.2.267
- (52) Blais, A.-R.,* & Weber, E. U. (2001). Domain-specificity and gender differences in decision making. *Risk Decision and Policy*, 6, 47-69. doi: 10.1017/S1357530901000254
- (51) Weber, E. U., & Hsee, C. K. (2000). [Culture and individual decision-making](#). *Applied Psychology: An International Journal*, 49, 32-61 (listed on 6/15/2008 as SSRN's Top Ten downloads for [QMM: Multimethod Designs \(Topic\) Top Ten](#), on 10/25/2008 as SSRN's Top Ten downloads for [ORG Organizational Behavior Research Centers Papers Top Ten](#), on 04/06/2009 as SSRN's Top Ten download for [CPB: Political Psychology \(Topic\) Top Ten](#), and on 12/30/2010 as SSRN's Top Ten download for [Political Behavior eJournals Top Ten](#), [Political Behavior: Cognition, Psychology, & Behavior eJournal Top Ten](#) and [Political Methods eJournals Top Ten](#)). doi: 10.1111/1464-0597.00005
- (50) Weber, E. U., Böckenholt, U., Hilton, D. J., & Wallace, B. (2000). Confidence judgments as expressions of experienced decision conflict. *Risk Decision and Policy*, 5, 1-32.
- (49) Weber E. U., & Hsee, C. K. (1999). [Models and mosaics: Investigating cross-cultural differences in risk perception and risk preference](#). *Psychonomic Bulletin & Review* 6 611-617 (listed on 10/25/2008, 1/13/2010, and 2/2/2010 as SSRN's Top Ten download for [ORG Organizational Behavior Research Centers Papers Top Ten](#)). doi: 10.3758/BF03212969
- (48) Windschitl, P. D., & Weber, E. U. (1999). [The interpretation of 'likely' depends on context, but '70%' is 70%, right? The influence of associative processes on perceived certainty](#). *Journal of Experimental Psychology: Learning, Memory, and Cognition*, 25, 1514-1533. doi: 10.1037/0278-7393.25.6.1514
- (47) Munier, B., Selten, R., Bouyssou, D., Bourguin, P., Day, R., Harvey, N., Hilton, D., Machina, M., Parker, Ph., Sterman, J., Weber, E. U., Wernerfelt, B., & Wensley, R. (1999). [Bounded rationality modeling. Marketing Letters](#), 13, 103-135. doi: 10.1023/A:1008058417088 (Listed on SSRN's Top Ten download list for: Université Paris-Dauphine Research Papers Series, 6/15/2015.)

- (46) Weber, E. U. (1999). [Giving mathematical psychology away: Challenges and promises](#). *Journal of Mathematical Psychology*, *43*, 197-200. doi: 10.1006/jmps.1999.1255
- (45) Weber, E. U. (1999). Who's afraid of a little risk? New evidence for general risk aversion. In J. Shanteau, B. A. Mellers, & D. Schum (Eds.), *Decision Science and Technology: Reflections on the Contributions of Ward Edwards* (pp. 53-64). Norwell, MA: Kluwer Academic Press.
- (44) Hsee, C. K. & Weber, E. U. (1999). [Cross-national differences in risk preference and lay predictions](#). *Journal of Behavioral Decision Making*, *12*, 165-179. DOI: 10.1002/(SICI)1099-0771(199906)12:2<165::AID-BDM316>3.0.CO;2-N
- (43) Weber, E. U. (1999). [Commentary on "Analysis of Choice Expectations in Incomplete Scenarios."](#) *Journal of Risk and Uncertainty*, *19*, 71-72. doi: 10.1023/A:1007811023785
- (42) Weber, E. U. (1998). [From performance to decision processes in 30 years: A history of OBHDP under Jim Naylor](#). *Organizational Behavior and Human Decision Processes*, *76* 209-222. doi: 10.1006/obhd.1998.2811
- (41) Weber, E. U., Hsee, C. K., & Sokolowska, J. (1998). [What folklore tells us about risk and risk taking: Cross-cultural comparisons of American, German, and Chinese proverbs](#). *Organizational Behavior and Human Decision Processes*, *75*, 170-186 (listed on 9/13/2008 as SSRN's Top Ten download for [ORG Organizational Behavior Research Centers Papers Top Ten](#)). doi: 10.1006/obhd.1998.2788
- (40) Weber, E. U. & Hsee, C. K. (1998). [Cross-cultural differences in risk perception but cross-cultural similarities in attitudes towards risk](#). *Management Science*, *44* 1205-12 17. doi: 10.1287/mnsc.44.9.1205
- (39) Tada, Y.* & Weber, E. U. (1998). Representing psychological dimensions of decisions: Implications for behavioral decision models. *Proceedings of the Twentieth Annual Conference of the Cognitive Science Society* (pp. 1049-1054). Hillsdale NJ: Lawrence Erlbaum.
- (38) Bontempo, R. N.,* Bottom, W. P.,* & Weber, E. U. (1997). [Cross-cultural differences in risk perception: A model-based approach](#). *Risk Analysis*, *17*, 479-488. doi: 10.1111/j.1539-6924.1997.tb00888.x
- (37) Weber, E. U. (1997). Perception and expectation of climate change: Precondition for economic and technological adaptation. In M. Bazerman, D. Messick, A. Tenbrunsel, & K. Wade-Benzoni (Eds.), *Psychological Perspectives to Environmental and Ethical Issues in Management* (pp. 314-341). San Francisco, CA: Jossey-Bass.
- (36) Hsee, C. K. & Weber, E. U. (1997). [A fundamental prediction error: Self-other discrepancies in risk preference](#). *Journal of Experimental Psychology: General*, *126*, 45-53. doi: 10.1037/0096-3445.126.1.45
- (35) Weber, E. U. (1997). The utility of measuring and modeling perceived risk. In A. A. J. Marley (Ed.), *Choice, Decision, and Measurement: Essays in Honor of R. Duncan Luce* (pp. 45-57). Mahwah, NJ: Lawrence Erlbaum Associates.
- (34) Mellers, B. A., Schwartz, A., & Weber, E. U. (1997). Do risk attitudes reflect in the eye of the beholder? In A. A. J. Marley (Ed.), *Choice, Decision, and Measurement: Essays in Honor of R. Duncan Luce* (pp. 59-73). Mahwah, NJ: Lawrence Erlbaum Associates.

- (33) Weber, E. U. & Milliman, R.* (1997). [Perceived risk attitudes: Relating risk perception to risky choice](#). *Management Science* 43 122-143 (Winner of INFORMS Decision Analysis Society 1999 Publication Award for Best Paper Published in Calendar Year 1997). doi: 10.1287/mnsc.43.2.123
- (32) Weber, E. U. & Kirsner, B.* (1996). [Reasons for rank-dependent utility evaluation](#). *Journal of Risk and Uncertainty*, 14, 41-61. doi: 10.1023/A:1007769703493
- (31) Weber, E. U., Goldstein, W. M., & Barlas, S.* (1995). [And let us not forget memory: The role of memory processes and techniques in the study of judgment and choice](#). In J. R. Busemeyer, R. Hastie, D. L. Medin (Eds.) *The Psychology of Learning and Motivation, Volume 32. Decision Making from a Cognitive Perspective*. (pp. 33-82). San Diego: Academic Press. doi: 10.1016/S0079-7421(08)60307-2
- (30) Mellers, B. A., Weber, E. U., Ordóñez, L. D., & Cooke, A. D. (1995). [Utility invariance despite labile preferences](#). In J. R. Busemeyer, R. Hastie, D. L. Medin (Eds.) *Decision Making from a Cognitive Perspective. The Psychology of Learning and Motivation, Vol. 32* (pp. 221-246). San Diego: Academic Press. doi: 10.1016/S0079-7421(08)60311-4
- (29) Goldstein, W. M. & Weber, E. U. (1995). [Content and discontent: Indications and implications of domain specificity in preferential decision making](#). In J. R. Busemeyer, R. Hastie, D. L. Medin (Eds.) *Decision Making from a Cognitive Perspective. The Psychology of Learning and Motivation, Vol. 32* (pp. 83-136). San Diego: Academic Press. Reprinted in W. M. Goldstein & R. M. Hogarth (Eds.), *Research on judgment and decision making* (pp. 566-617). Cambridge, UK: Cambridge University Press, 1997. doi: 10.1016/S0079-7421(08)60308-4
- (28) Wakker, P., Erev, I., & Weber, E. U. (1994). [Comonotonic independence: The critical test between classical and rank-dependent utility theories](#). *Journal of Risk and Uncertainty*, 9, 195-230 (listed on 12/30/2010 as SSRN's Top Ten download for [PSN: Experimental Design \(Topic\) Top Ten](#)). doi: 10.1007/BF01064200
- (27) Weber, E. U. (1994). Behavioral decision theory: Insights and applications. In B. H. Jacobsen, D. F. Pedersen, J. Christensen, & S. Rasmussen (Eds.), *Farmers' Decision Making: A Descriptive Approach* (pp. 13-30). Copenhagen, Denmark: European Association of Agricultural Economists.
- (26) Weber, E. U. (1994). [From subjective probabilities to decision weights: The effect of asymmetric loss functions on the evaluation of uncertain outcomes and events](#). *Psychological Bulletin*, 115, 228-242. doi: 10.1037/0033-2909.115.2.228
- (25) Weber, E. U. & Sonka, S. (1994). Production and pricing decisions in cash-crop farming: Effects of decision traits and climate change expectations. In B. H. Jacobsen, D. F. Pedersen, J. Christensen, & S. Rasmussen (Eds.), *Farmers' Decision Making: A Descriptive Approach* (pp. 203-218). Copenhagen, Denmark: European Association of Agricultural Economists.
- (24) Holtgrave, D.* & Weber, E. U. (1993). [Dimensions of risk perception for financial and health risks](#). *Risk Analysis*, 13, 553-558. doi: 10.1111/j.1539-6924.1993.tb00014.x
- (23) Böckenholt, U. & Weber, E. U. (1993). Toward a theory of hypothesis generation in diagnostic decision making. *Investigative Radiology*, 28, 76-80.
- (22) Weber, E. U., Böckenholt, U., Hilton, D. J., & Wallace, B. (1993). [Determinants of diagnostic hypothesis generation: Effects of information, base rates, and experience](#). *Journal of Experimental Psychology*:

Learning, Memory, and Cognition, 19, 1151-1164 (listed on 12/30/2010 and on 06/10/2013 as SSRN's Top Ten download for [CSN: Theory \(Topic\) Top Ten](#)). doi: 10.1037/0278-7393.19.5.1151

- (21) Weber, E. U., Anderson, C.,* & Birnbaum, M. H. (1992). [A theory of perceived risk and attractiveness](#). *Organizational Behavior and Human Decision Processes*, 52, 492-523. doi: 10.1016/0749-5978(92)90030-B
- (20) Weber, E. U. & Böckenholt, U. (1992). A conflict model of confidence. *Bulletin of the Psychonomic Society*, 30, 484.
- (19) Weber, E. U., Böckenholt, U., Hilton, D. J., & Wallace, B. (1992). Determinants of initial hypotheses in medical diagnosis. *International Journal of Psychology*, 27, 171. doi: 10.1037/0278-7393.19.5.1151
- (18) Böckenholt, U. & Weber, E. U. (1992). [Use of formal methods in medical decision making: A survey and analysis](#). *Medical Decision Making*, 12, 298-306. doi: 10.1177/0272989X9201200409
- (17) Weber, E. U., Goldstein, W. M., & Busemeyer, J. R. (1991). Beyond strategies: Implications of memory representation and memory processes for models of judgment and decision making. In W. F. Hockley and S. Lewandowsky (Eds.), *Relating Theory and Data: Essays on Human Memory in Honor of Bennet B. Murdock* (pp. 75-100). Hillsdale, NJ: Lawrence Erlbaum Associates.
- (16) Weber, E. U. & Coskunoglu, O. (1990). [Descriptive and prescriptive models for decision making: Implications for the development of decision aids](#). *IEEE Transactions on Systems, Man, and Cybernetics* 20, 310-317.
- (15) Weber, E. U. & Hilton, D. J. (1990). [Contextual effects in the interpretations of probability words: Perceived base rate and severity of events](#). *Journal of Experimental Psychology: Human Perception and Performance*, 16, 781-789. doi: 10.1037/0096-1523.16.4.781
- (14) Weber, E. U. & Bottom, W. P.* (1990). [An empirical evaluation of the transitivity, monotonicity, accounting, and conjoint axioms for perceived risk](#). *Organizational Behavior and Human Decision Processes*, 45, 253-275. doi: 10.1016/0749-5978(90)90014-Z
- (13) Weber, E. U. & Bottom, W. P.* (1989). [Axiomatic measures of perceived risk: Some tests and extensions](#). *Journal of Behavioral Decision Making*, 2, 113-131. doi: 10.1002/bdm.3960020205
- (12) Weber, E. U. & Murdock, B. B. (1989). Priming in a distributed memory system: Implications for models of implicit memory. In S. Lewandowsky, J. C. Dunn, & K. Kirsner (Eds.), *Implicit Memory: Theoretical Issues* (pp. 87-98). Hillsdale, NJ: Lawrence Erlbaum Associates.
- (11) Weber, E. U. (1989). A behavioral approach to decision making under uncertainty: Implications and lessons for expected utility theory. *Proceedings of the USDA Economic Research Service: Southern Regional Risk Project*, 4, 25-35.
- (10) Weber, E. U. (1989). [Review of 'Statistics Explained: Basic Concepts and Methods' by R. Kapadia and G. Andersson](#). *Journal of the American Statistical Association*, 89, 349-350.
- (9) Coskunoglu, O. & Weber, E. U. (1989). A synthesis of descriptive and prescriptive models for decision making. In M. C. Jackson (Ed.), *Operational Research and the Social Sciences, Vol. II*. Plenum Press.

- (8) Weber, E. U. (1988). Expectation and variance of item resemblance distributions in a convolution -correlation model of distributed memory. *Journal of Mathematical Psychology*, *32*, 1-43. doi: 10.1016/0022-2496(88)90036-3
- (7) Weber, E. U. (1988). [A descriptive measure of risk](#). *Acta Psychologica*, *69*, 185-203. doi: 10.1016/0001-6918(88)90006-6
- (6) Weber, E. U. (1987). Decision analysis manual in search of a reader: Review of *The anatomy of decision* by Mirek Karasek. *Contemporary Psychology*, *32*, 71.
- (5) Weber, E. U. (1987). Review of *Discrete choice analysis: Theory and application to travel demand* by Moshe Ben-Akiva and Steven R. Lerman. *Journal of Classification*, *4*, 125-128. doi: 10.1007/BF01890079
- (4) Luce, R. D., & Weber, E. U. (1986). [An axiomatic theory of conjoint, expected risk](#). *Journal of Mathematical Psychology*, *30*, 188-205. doi: 10.1016/0022-2496(86)90013-1
- (3) Weber, E. U. (1985). [Managing a low-incidence risk: The example of toxic shock syndrome](#). *Risk Analysis*, *5*, 73-84. DOI: 10.1111/j.1539-6924.1985.tb00153.x
- (2) Weber, E. U. (1984). [Combine and conquer: A joint application of conjoint and functional approaches to the problem of risk measurement](#). *Journal of Experimental Psychology: Human Perception and Performance* *10*, 179-194. doi: 10.1037/0096-1523.10.2.179
- (1) Ono, H., & Weber, E. U. (1981). [Nonveridical visual direction produced by monocular viewing](#). *Journal of Experimental Psychology: Human Perception and Performance*, *7*, 937-947. doi: 10.1037/0096-1523.7.5.937

Under Review and In Preparation

- Bak-Coleman, J.B., Alfano, M., Barfuss, W., Bergstrom, C.T., Van Bavel, J., Centeno, M., Couzin, I., Donges, J.F., Galesic, M., Gersick, A., Jacquet, J., Kao, A., Patterson, T., Romanczuk, P., Rubenstein, D., Tombak, K., & Weber, E.U. . Human collective behavior as a crisis discipline. Under review, *PNAS*.
- Constantino, S.M.,* Pianta, S.,* Rinscheid, A.,* Frey, R.,* & Weber, E.U. The source is the message: The impact of institutional signals on climate change-related norm perceptions and behaviors. Under review, *Nature Climate Change*.
- Constantino, S. M.* , Bicchieri, C., Vogt, S., Kraft-Todd, G., Sparkman, G.*, Shell-Duncan, B., Centola, D., Weber, E. U. (2020) The Devil in the Details of Social Norms Interventions. In preparation, *Psychological Science in the Public Interest*.
- Krueger, E.* , Constantino, S. M.* , Centeno, M. A., Weber, E. U., Levin, S. (2020) Sustainable urban governance: A social-ecological-technical perspective. Under review, *Current Opinion in Environmental Sustainability*.
- Sisco, M.R.* & Weber, E.U. Local warming increases climate policy support: Analysis of survey responses, internet search frequencies, and US congressional vote shares. Under review, *PNAS*.
- Constantino, S. M. , D'Adda, G., Matt-Navarro, J., Weber, E. U. (2020). What do laboratory experiments tell us about real world environmental behaviors? In preparation.

- Constantino, S. M.* , Wijermans, N.* , Weber, E. U., Schlüter, M. (2020). Behavior in context: Towards a comprehensive selection and taxonomy of behavioral theories for socio-ecological systems research. Under review, Sustainability Science.
- Liu, N., Bosetti, V., Dennig, F., Tavoni, M., & Weber, E.U. Forward-looking belief elicitation enhances intergenerational beneficence. Under review, Journal of Risk and Uncertainty. SSRN Working Paper 3648287: https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3648287
- Frey, R.* , Duncan, S.M.* & Weber, E.U. Towards a typology of risk preference: Evidence for four types from a large and diverse sample of the U.S. Population. Under review, Journal of Risk and Uncertainty.
- Weber, E. U. Seeing is believing: Understanding and aiding human responses to global climate change. Under review. Daedalus, Special issue on “Witnessing Professionals and Climate Change”
- Sisco, M.R.* & Weber, E.U. Evaluating computational methods to automatically detect emotions in Twitter messages. Under review, Psychological Methods.
- Chapin, F.S., Weber, E.U., Bennett, E.M., Biggs, R., van den Bergh, J., Adger, N., Crépin, A.S., Polasky, S., Folke, C., Scheffer, M., Segerson, K., Anderies, J.M., Barrett, S., Cardenas, J.C., Carpenter, S., Fischer, J., Kautsky, N., Levin, S.A., Shogren, J.F., Walker, B., Wilen, J., de Zeeuw, A. Earth stewardship: Shaping pathways toward a sustainable future. In preparation, PNAS.
- Levin, S.A., Anderies, J.M., Adger, N., Barrett, S., Bennett, E.M., Biggs, R., Cardenas, J.C., Carpenter, S., Crépin, A.S., Dixit, A., Ehrlich, P., Fischer, J., Folke, C., Kautsky, N., Nyborg, K., Polasky, S., Scheffer, M., Segerson, K., Shogren, J.F., van den Bergh, J., Walker, B., Weber, E.U., Wilen, J.. Governance in the shadow of extreme events. In preparation, PNAS.
- Creutzig, F., Roy, J., Devine-Wright , P., Diaz-José, J., Geels, F., Gruebler, A., Maïzi, N., Masanet, E., Mulugetta, Y., Chioma, D.O., Perkins, P.E., Sanches Pereira, A., Weber, E.U. (2021). Demand, services, and social aspects of mitigation In: Climate Change 2021: Mitigation of Climate Change. Contribution of Working Group III to the Sixth Assessment Report of the Intergovernmental Panel on Climate Change [(eds.)]. Cambridge University Press, Cambridge, UK and New York, NY, USA.
- Sisco, M.R.* , Pianta, S.* , Bosetti, V., & Weber, E.U. Global climate strikes sharply raise attention to climate change: Analysis of climate search behavior in 46 countries. Under review, PNAS.
- Pianta, S.* , Rinscheid, A.* , & Weber, E.U. Carbon capture and storage in the United States: Perceptions, preferences, and lessons for policy.. Under review, Energy Policy.
- Sparkman, G.* , Attari, S.* , & Weber, E.U. Focus on personal sustainable behavior rarely hinders and can boost Cclimate policy support. Under review, Nature Climate Change.
- Bracha, A., Malmendier, U., Weber, E.U. Feeling risk and forming expectations: Lessons from psychology. In preparation, Journal of Economic Literature.
- Mertens, S., Weber, E.U., & Brosch, T. Aiding sustainable consumption decisions: Comparing the cognitive and behavioral effects of nudges and decision signposts. In preparation, Organizational Behavior and Human Decision Processes.
- Schneider, C.R.* & Weber, E.U. Value affirmation can motivate prosocial action by leveraging positive self-regard. Under review, Nature Human Behavior.

- Duncan, S.,* & Weber, E.U. Employee uptake of company wellness programs: Defaults and endorsements work via query theory mechanisms. In preparation, Judgment and Decision Making.
- Reeck, C.,* Gamma, K.,* & Weber, E.U. How we decide shapes what we choose: Decision modes predict consumer decisions about environmentally-friendly electrical utility rates and plans. Under review, Journal of Marketing.
- Forster, H.A.*, Kunreuther, H., & Weber, E.U. Environmental and financial motivation for large structural efficiency upgrades across the political spectrum. Revise & resubmit, Journal Energy Research and Social Science.
- Weber, E.U. & Fox-Glassman, K.* Global warming does not scare us (yet): Climate risks and other natural hazards in the psychological risk dimension space. In preparation, Science.
- Wall, D.,* Crookes, R.D.,* Johnson, E.J., & Weber, E.U. Emotions and attention drive risky choice framing effects: A query theory account of the unusual disease problem. Under review, Judgment and Decision Making.
- Johnson, E.J. & Weber, E. U. Query theory: A constructive preference account. In preparation, Psychological Review.
- Forster, H.A.*, Zaval, L.*, Jachimowicz, J.M.*, Ng, J., Berry, D., & Weber, E.U. Friends with benefits: Why social accountability drives behavior change. Under review, Behavioural Science and Policy.
- Reeck, C., & Weber, E.U. Decision modes reexamined. In preparation.
- Weber, E.U., Patt, A., Schubert, R., Duncan, S. Effects of feasibility and co-benefits of climate change mitigation on perceived concern and action. In preparation.
- Baldassi, M.,* Weber, E.U., Johnson, E.J., Nair, S., Czaja, S., & Li, Y.* Comparison of web-based vs. in-person cognitive function tests of younger and older adults. In preparation, Psychology & Aging.
- Hardisty, D.J.,* Weber, E.U., & Treuer, G.* Temporal discounting of real vs. hypothetical gains and losses. In preparation, Management Science.
- Bracha, A., Malmendier, U., & Weber, E.U. Risk perception and expectation formation in macroeconomics and finance: Some psychological foundations. In preparation, Journal of Economic Literature.
- Reeck, C.,* Figner, B.,* Weber, E.U., Steffener, J.,Krosch, A.,* Wager, T.D., & Johnson, E. J. Framing the future first: Medial temporal lobe activation discriminates delay and acceleration framing in intertemporal choice. Under review, Journal of Cognitive Neuroscience.
- Kofler, L., Huh, B., Frey, R., Weber, E.U. The domain-specific risk taking (DOSPERT) scale after 20 years: A meta-analysis, new measurement model, and norming information. In preparation, Psychological Bulletin.
- Mait, L., Huh, B., Van Duijvenvoorde, A.C.K., Somerville, L.H., Weber, E.U., & Figner, B. An adolescent domain-specific risk taking (aDOSPERT) scale. In preparation.

Working Papers

- Treuer, G.A.,* Weber, E.U., Appelt, K.C.* Goll, A.E., & Crookes, R.D.* Weathering the storm: Status quo adjustments explain successful policy implementation. Center for Decision Sciences Working Paper.
- Bracha, A. & Weber, E.U. "[A Psychological Perspective of Financial Panic,](#)" FRB Boston Public Policy Discussion Paper Series, paper no. 12-7 (2012). (listed on 1/20/2013 as SSRN's Top Ten download for ERN: Business Fluctuations; Cycles; listed on 1/24/2013 as SSRN's Top Ten download for [CSN Subject Matter eJournals All Papers](#), [Cognitive Science Network All Papers](#) and [Macroeconomics: Prices, Business Fluctuations, & Cycles eJournal All Papers](#); listed on 1/28/2013 as SSRN's Top Ten download for [CSN Subject Matter eJournals, Cognitive Science Network and Microeconomics: General Equilibrium & Disequilibrium Models of Financial Markets eJournal](#); listed on 2/2/2013 as SSRN's Top Ten download for [CSN Subject Matter eJournals and Cognitive Science Network](#)).
- Savani, K.,* Westfall, J. E.,* Johnson, E. J., & Weber, E. U. Construing actions as choices: Focusing attention on relevant information during decision-making. Working Paper, Center for Decision Sciences.
- Smith, J.A.,* Appelt, K.C.,* & Weber, E.U. (2009). Querying the group mind: Applying Query Theory to decisions made by groups.
- Smith, J.A.,* Konnikova, M.,* Handgraaf, M.J.J., & Weber, E.U. Patient and risky alone, impatient and cautious with others: Are groups the best forum for environmental decision making? Working paper, Center for Decision Sciences.
- Konnikova, M.,* Figner, B.,* Mischel, W., & Weber, E. U. When self-control hurts: Financial risk-taking, stress, and illusory control. Working Paper, Center for Decision Sciences.
- Weber, E.U., Kates, R.K., Krantz, D., Leiserowitz, A., Parris, T.M., & Vasi, I.B. Political and societal goodwill. In: J.S. Sachs and P. Schlosser (Eds.), *Is Sustainable Development Feasible?* Columbia University Press. Working Paper.

Other Publications

- Weber, E. U. (2020). *Foreign Affairs*.
- Weber, E.U. (2020). Giving the Future a Chance: Behavioral Economic Responses to the Dual Challenges of COVID-19 and the Climate Crisis. In A. Samson (Ed.), *Behavioral Economics Guide 2020 (with an introduction by Colin Camerer)* (pp. 2-15). Retrieved from <https://www.behavioraleconomics.com/>.
- Sloman, S.A. & Weber, E.U. (2019). The cognitive science of political thought: Practical take-aways for political discourse. *Behavioral Scientist*, September 2019. <https://behavioralscientist.org/the-cognitive-science-of-political-thought-practical-takeaways-for-political-discourse/>
- Jachimowicz, J.M., Duncan, S., Weber, E.U., & Johnson, E. J. (2019). Defaults are not the same by default. *Behavioral Scientist*, April 2019. <https://behavioralscientist.org/defaults-are-not-the-same-by-default/>
- Weber, E.U. (2018). Contribution to Association for Psychological Science (APS) Monitor article, Firm foundations: What are the most-replicated studies in psychological science? Weber section is on "Choice Defaults." <https://www.psychologicalscience.org/observer/firm-foundations>

- Weber, E. U. (2017). Save the baby in the bathwater: A review of ‘Motivated Numeracy and Enlightened Self-Government’ by Dan Kahan, Ellen Peters, Erica Dawson and Paul Slovic, for *Behavioural Public Policy*. Behaviour and Public Policy (BPP) Blog, June 1, 2017. <https://bppblog.com/2017/06/01/save-the-baby-in-the-bath-water>
- Weber, E.U. (2017). A Safe and Magical Place to Agree and Disagree (About Climate Action). In: Studio Olafur Eliasson – Open House (EN) (pp. 127-130). Berlin, Germany: Studio Olafur Eliasson.
- Jachimowicz, J. M., Weber, E.U., & Prabhu, J., & (2017). The conditions that help poor people make better decisions, according to new research. Quartz, online publication May 3, 2017: <https://qz.com/964920/data-show-poor-people-make-better-financial-decisions-if-they-live-in-one-kind-of-place/>
- Johnson, E.J., & Weber, E.U. (2017). Making America agree again: Two business school professors discovered how to make both red and blue Americans care about Trump’s drastic budget cuts. Quartz, online publication March 16, 2017: <https://qz.com/930637/the-right-way-to-look-at-trumps-budget-is-to-make-the-abstract-into-the-personal/>
- Shealy, T. & Weber, E.U. (2014). Opinion: We can build a better climate solution today. The Daily Climate, Nov. 12, 2014: <http://www.dailyclimate.org/tdc-newsroom/2014/11/opinion-better-solutions>
- Weber, E., Bauman, I., & Eliasson, O. (2014) Can art inspire climate change action? An ice installation aims to do just that. *Guardian Professional*, Thursday 23 October 2014: <http://www.theguardian.com/sustainable-business/2014/oct/23/climate-change-ice-watch-installation-art-greenland-copenhagen-ipcc>
- Weber, E.U. & Bell, R. B. (2014). Focus on the habits: Applying behavioral insights to reduce greenhouse gas emissions. *Boao Review*, July 2014. (English version and Chinese version)
- Bell, R. B. & Weber, E.U. (2014). Opinion: We’re leaving too many energy dollars behind us, on the ground. *The Daily Climate*, May 19, 2014: <http://www.dailyclimate.org/tdc-newsroom/2014/05/saving-energy>.
- Hershfield, H.E & Weber, E.U. (2013). To Change Environmental Behavior, Should We Really Tell People the World Is Ending? *Huffington Post*, 09/03/2013: http://www.huffingtonpost.com/hal-e-hershfield/to-change-environmental-behavior_b_3845707.html
- Weber, E.U. (2013). How can psychologists help make Earth Day every day? Behavioral Expert Elke Weber, PhD, Discusses Psychology and Environmental Protection. American Psychological Association Website, <http://www.apa.org/news/press/releases/2013/04/earth-day.aspx>
- Weber, E. U. (2006). The Determinants of Risk Taking. Transcript and Webcast of Invited Presentation, Thought Leader Forum, Legg Mason Capital Management, Baltimore MD, September 28, 2006. <http://www.leggmason.com/thoughtleaderforum/2006/conference/weber.html>
- Weber, E. U. (2003). Origins and functions of perceptions of risk. Transcript of Invited Presentation, National Cancer Institute (NCI) Workshop *Conceptualizing and Measuring Risk Perceptions*, February 13, 2003. <http://dcccps.nci.nih.gov/brp/presentations/weber.pdf>
- Weber, E. U. (2003). Objetivos y emociones en la toma de decisión. Suplemento de la edición No. 269 de la *Revista CREA*, Uso de informacion climatica: Para la toma de decisiones en la produccion agricola (p. 7).

Selected Mentions in the Popular Media

NATIONAL PUBLIC RADIO (NPR)

All Things Considered

July 28, 2020

Interview with me about how to communicate growing Covid-19 death statistics

<https://www.npr.org/sections/coronavirus-live-updates/2020/07/28/896193239/why-we-grow-numb-to-staggering-statistics-and-what-we-can-do-about-it>

THE LANCET

Planetary Health Research Digest

November 2019

BYLINE: Sam Hinsley

Fossil fuel phase out

Discusses my conjoint study with Adrian Rinscheid and Silvia Pianta on phasing out gasoline-fueled cars.

[https://www.thelancet.com/journals/lanplh/article/PIIS2542-5196\(19\)30220-7/fulltext](https://www.thelancet.com/journals/lanplh/article/PIIS2542-5196(19)30220-7/fulltext)

FORBES

November 19, 2019

BYLINE: Jeff McMahon

Greta Is Right: Study Shows Individual Lifestyle Change Boosts Systemic Climate Action

<https://www.forbes.com/sites/jeffmcMahon/2019/11/19/greta-is-right-study-shows-individual-climate-action-boosts-systemic-change/#6ec2a9fa4a54>

ANDLINGER CENTER Speaks

October 23, 2019

Why the messenger matters in climate action

<https://acee.princeton.edu/acee-news/andlinger-center-speaks-why-the-messenger-matters-in-climate-action/>

RARE: Solutions Search

June 1, 2018

<https://www.youtube.com/watch?v=25w2rwTf6E&feature=youtu.be>

DISCOVERY: RESEARCH AT PRINCETON

November 22, 2017

BYLINE: Yasemin Saplakoglu

Better decision-making for the planet

Princeton's annual research magazine reports on my research on environmental decision making.

https://discovery.princeton.edu/wp-content/uploads/sites/174/2017/11/DISCOVERY2017_04_ElkeWeber.pdf

Also featured on Princeton University Home Page:

<https://www.princeton.edu/news/2018/01/04/better-decision-making-planet>

BEHAVIORAL SCIENCE AND POLICY ASSOCIATION

Blog post on "Nudging Ahead"

August 2017

In Part 2 of this series, I and two other researchers answer three probing questions about Behavioral Change Techniques:

<https://behavioralpolicy.org/nudging-ahead-2/>

OPEN HOUSE

published by Studio Olafur Eliasson

June 15, 2017

Olafur Eliasson's book for the Venice Biennale cites excerpts of my work on the importance of personal experience to motivate action from my Climatic Change 2006 paper "Why global warming does not scare us (yet)"

RADIO SRF2 (Switzerland)

April 6, 2016

Kontext: "Nach uns die Sintflut"

Interview with me about cognitive and emotional barriers to dealing with climate change

<http://m.srf.ch/sendungen/kontext/nach-uns-die-sintflut-klimawandel-und-die-kommenden-generationen>

KNOWLEDGE@WHARTON

The key to smarter long-term decisions

June 28, 2015

Interview with Howard Kunreuther that covers our joint work on the IPCC on environmental decision making and climate change risk management

<http://knowledge.wharton.upenn.edu/article/the-key-to-making-smarter-long-term-decisions/>

WASHINGTON POST

The next energy revolution won't be in wind or solar, it will be in our brains

January 22, 2015

BYLINE: Chris Mooney

<http://www.washingtonpost.com/news/energy-environment/wp/2015/01/22/the-next-energy-revolution-wont-be-in-wind-or-solar-it-will-be-in-our-brains/>

NEXUS MEDIA

Forget about Saving Energy. This is about Saving Lives.

August 21, 2015

BYLINE: Jeremy Deaton

<https://medium.com/nexus-media/forget-about-saving-energy-this-is-about-saving-lives-a7be98d0f1b5>

Both of these articles describe my work with the US Navy to integrate a change in the way Navy men and women at all levels use energy into their war-fighting mission

The following publications all discuss my work on the role of legacy motives in people's environmental decisions, as examined in my 2015 *Psychological Science* paper:

<http://www.bps.org.uk/news/thinking-about-legacy-makes-people-greener;>

[http://www.psychologicalscience.org/index.php/news/were-only-human/remember-me-personal-legacy-and-global-warming.htm;](http://www.psychologicalscience.org/index.php/news/were-only-human/remember-me-personal-legacy-and-global-warming.htm)

[Huffington Post](#), [Pacific Standard Magazine](#), [The British Psychological Society](#), [Health News Digest](#)

The following publications all discuss my work on the benefits of crystallized intelligence for financial and other real world choices made by older decision makers, offsetting losses in fluid intelligence, as examined in my 2014 PNAS paper:

<http://time.com/money/3673604/aging-impairment-finances-confidence/>; [Consumer Affairs](#), [Munich Eye](#), [Press Enterprise](#), [Sarasota Herald Tribune](#), [Science 2.0](#), [Science Daily](#), [U.S. News & World Report](#), [USA Today](#)

NPR: MARKETPLACE

Climate change: how to talk about bad news

April 25, 2014

BYLINE: Sarah Gardner

<http://www.marketplace.org/topics/sustainability/climate-change-how-talk-about-bad-news>

MANCHESTER GUARDIAN

The communication of uncertainty is hindering climate change action

January 31, 2014

BYLINE: Adam Corner

<http://www.theguardian.com/sustainable-business/climate-change-communication-uncertainty>

Discusses the role of uncertainty in behavioral responses to climate change based on my 2014 WIRE Climate Change paper with Tony Patt.

The following publications all discuss my *Nature Climate Change* (2014) paper on “Local Warming”

CHRISTIAN SCIENCE MONITOR

Global warming? Public attitudes often at mercy of the weather, study finds.

January 13, 2014

BYLINE: Julie S

<http://www.livescience.com/42526-weather-influences-climate-change-belief.html>

US WORLD| AND NEWS REPORT

No, Global Warming Isn't Suddenly a Myth Because It's Really Cold Out

January 25, 2014

BYLINE: Yarrow Axford

<http://www.usnews.com/opinion/articles/2014/01/25/no-global-warming-isnt-suddenly-a-myth-because-its-really-cold-out>

Other publicity for “Local Warming”:

<http://conservationmagazine.org/2014/01/art-makes-environmental-change-real/>;

http://arstechnica.com/science/2014/01/acceptance-of-global-warming-rises-on-warm-days/?utm_source=feedburner&utm_medium=feed&utm_campaign=Feed%3A+arstechnica%2Findex+%28Ars+Technica+-+All+content%29;

<http://www.natureworldnews.com/articles/5638/20140114/todays-weather-affects-peoples-beliefs-global-warming-trends.htm>;

<http://www.alaskadispatch.com/article/20140114/global-warming-public-attitudes-often-mercy-weather-study-finds>

Weather Changes People’s Climate Beliefs, Study Finds (right click for link)^{SEP}

Headlines & Global News, <http://www.livescience.com/42526-weather-influences-climate-change-belief.html>;

<http://blogs.ei.columbia.edu/2014/01/12/why-do-we-run-hot-and-cold-on-climate-change/>;

<http://news.discovery.com/earth/global-warming/how-weather-messes-with-our-global-warming-opinions-140112.htm>;

<http://www.eenews.net/climatewire/2014/01/13/stories/1059992779>;

<http://www.livescience.com/topics/global-warming/>;

<http://www.climate-news-network.net/2014/01/how-weather-shapes-our-climate-ideas/>;

<http://www.rtcc.org/2014/01/13/publics-climate-change-concerns-shaped-by-weather-outside/>;

<http://www.eco-business.com/news/how-weather-shapes-our-climate-ideas/>;

http://www.business-standard.com/article/news-ians/day-s-weather-influence-people-form-global-warming-opinions-114011300828_1.html;

<http://economictimes.indiatimes.com/environment/global-warming/days-weather-influence-people-form-global-warming-opinions/articleshow/28745569.cms>;

http://zeenews.india.com/news/eco-news/day-s-weather-influence-people-form-global-warming-opinions_903832.html

AARP BULLETIN

Declutter your Finances: Put wisdom to work for you

December 2013

BYLINE: Jane Bryant Quinn

<http://www.aarp.org/money/investing/info-12-2013/simplify-financial-investments.html>

Discusses my recent *Psychology and Aging* paper with Li, Johnson, et al. on the complementary contributions of fluid and crystallized intelligence to sound financial decisions across the life span, where fluid intelligence decreases with age and crystallized intelligence increases, at least into people's 60s.

PSYCHOLOGICAL SCIENCE BLOG

Heat wave psychology: Long past, greener future?

BYLINE: Wray Herbert

<http://www.psychologicalscience.org/index.php/news/full-frontal-psychology/heat-wave-psychology-a-long-past-and-a-greener-future.html#comments>

Discusses my recent *Psychological Science* paper with Hershfield and Bang on Gott's principle.

Other media mentions of this paper are at <http://www.npr.org/2013/11/26/247297844/why-countries-invest-differently-in-environmental-issues>; <http://www.weather.com/health/how-make-people-care-about-climate-change-20131202>; http://www.huffingtonpost.com/hal-e-hershfield/to-change-environmental-behavior_b_3845707.html

FOCUS ONLINE

DLDwomen 2013: Wieso wir 85 Jahre alt werden und mit 75 Jahren sterben

June 7, 2013

http://www.focus.de/wissen/mensch/psychologie/tid-32370/dldwomen-2013-wieso-wir-85-jahre-alt-werden-und-mit-75-jahren-sterben_aid_1044897.html

Discusses my joint presentation with Eric Johnson at DLDwomen in Munich:

<http://dld-conference.com/videos/IrScbFOi3QY>

WALL STREET JOURNAL

What makes a risk taker: New research shows often-cautious people become daredevils in right context

May 22, 2013

BYLINE: Sue Shellenbarger

http://online.wsj.com/article/SB10001424127887324102604578497133593217870.html?mod=WSJ_LifeStyle_LeadStoryNA

Discusses my research on domain-specific risk taking and the DOSPERT scale

STATE OF THE PLANET BLOG (EARTH INSTITUTE, COLUMBIA UNIVERSITY)

Making Green Behavior Automatic

May 23, 2013

BYLINE: Renee Cho

<http://blogs.ei.columbia.edu/2013/05/23/making-green-behavior-automatic/>

Covers uses of "green" choice defaults and Choice Architecture Conference organized by Center for Decision Sciences

COVERAGE of 2013 *Psychological Science* paper with Jenn Lerner and Ye Li on the effect of sadness on consumer behavior (i.e., greater discounting of future rewards or a greater present bias) got covered by a broad range of publications and blogs, including: [Boston Globe](#), [Cosmopolitan](#), [The Examiner](#), [Huffington Post](#), [Globe and Mail](#), [Daily Telegraph](#), [MoneyScience](#), [Prevention](#), [PsychCentral](#), [Psychology Today](#), [Salon](#), [Science Daily](#), [ScienceBlog](#), [Wall Street Journal](#), [Women's Health](#), [CNNMoney](#) (<http://money.cnn.com/2012/11/29/pf/sadness-money/index.html>), [The Consumerist](#) (<http://consumerist.com/2012/11/29/if-youre-unhappy-you-know-it-keep-an-eye-on-how-you-spend-your-money/>), [Harvard Business Review](#), [Daily Stat](#), April 19, 2013: <http://links.mkt3142.com/servlet/MailView?ms=NTk5NDY2NQs2&r=Mzc4OTkyMDUzS0&j=NzE1NTAyNTI1&mt=1&rt=0>

BOSTON GLOBE

Policy paper from the Federal Reserve Bank of Boston examines financial panics

Dec. 5, 2012

BYLINE: Beth Healey

<http://www.boston.com/businessupdates/2012/12/05/policy-paper-from-the-federal-reserve-bank-boston-examines-financial-panics/IGJdNmrqM58bQaFbIpG76J/story.html>

Describes my paper with Anat Brancha from the Boston Federal Reserve Bank on the role of the human desire for control in the origin of financial panics.

FRANKFURTER RUNDSCHAU

Mit Psychotricks die Welt retten

Dec. 5, 2012

BYLINE: Simone Einzmann

Describes my work on choice architecture for environmental decisions.

NEW YORKER

Top Ten Myths About China in 2012

Dec. 3, 2012

BYLINE: Evan Osnos

<http://www.newyorker.com/online/blogs/evanosnos/2012/12/top-ten-myths-about-china-in-2012.html#ixzz2GC7CstCo>

Cites my work with Chris Hsee in the 1990s, showing that Chinese are less risk averse than Americans due to their larger social networks that cushion them against large losses.

STERN MAGAZINE

Wir moechten nicht glauben, dass sich die Welt veraendert

Nov. 9, 2012

BYLINE: Christoph Koch

Two-page interview with me about my work on the status quo bias as a barrier to people's willingness to embrace change.

TIME MAGAZINE

Handprints, Not Footprints

Mar. 12, 2012

BYLINE: Daniel Goleman

<http://www.time.com/time/magazine/article/0,9171,2108015,00.html>

Quotes my work on the importance of positive vs. negative motivators for environmentally-aware actions.

FALLING WALLS CONFERENCE (<http://falling-walls.com/?intro>), BERLIN, GERMANY, 2011

Video of talk: <http://falling-walls.com/videos/Elke-U.-Weber-1153>. Synopsis of press coverage of my work on human resistance to change, triggered by my TED-like (general audience accessible) presentation

(<http://falling-walls.com/lectures/elke-u-weber/>) on November 9, 2011 in Berlin, Germany, attended by business, political, and thought leaders from around Europe: BBC news interview with:

<http://soundcloud.com/falling-walls/bbc-elke-weber> Two print media interviews, in "Die Zeit," influential

German weekly, and "Hamburger Abendblatt": <http://www.zeit.de/2011/45/Interview-Elke-Weber>

<http://www.abendblatt.de/ratgeber/wissen/article2088508/Mauern-einreissen-neue-Wege-gehen.html>. My talk was referenced by German Chancellor Angela Merkel, who gave the lunch keynote address at the conference.

The transcript of her remarks is published at:

http://www.bundesregierung.de/nn_1264/Content/DE/Rede/2011/11/2011-11-09-merkel-falling-walls.html.

English translation of selection from Angela Merkel's address: "Mr. Turner told me that you discussed this morning the research of Elke Weber, who works as an economic psychologist at Columbia University. Perhaps

her research can give us some hints on why it is so difficult to convert our knowledge in action. Her research makes it clear that we need insight into existing problems, but that we also need a cause or trigger for acting on such insight. Particularly suitable triggers are unpleasant events. Therefore we should take the unpleasantness of the current [European] debt crisis as a trigger to think about whether we can make significant changes in our current operations. One could say that this could be a silver lining in the unpleasantness of the current crisis. This could be a turning point, a trigger that causes important and long lasting change.”

DALAI LAMA MIND & LIFE INSTITUTE WORKSHOP, October 17 – 21, 2011

5-day meeting with His Holiness the Dalai Lama in his private residence in Dharamsala, India, with other climate, behavioral and environmental scientists and Buddhist scholars to discuss *Ecology, Ethics and Interdependence* as part of the Mind and Life XXIII Conference. I led the session "Ethics and Action: The Psychology of Action and Behavior Change" and presented the Dalai Lama with the [CRED Communications Guide](#). See the [Mind & Life Institute website](#) for an overview and video recordings. For additional coverage of the event, read my guest postcard entry written with University of Arizona's Diana Liverman, in Andrew Revkin's [NYT Dot Earth blog](#), news bulletins by APS <http://www.psychologicalscience.org/index.php/video/aps-fellow-talks-psychological-science-with-the-dalai-lama.html>, India Times <http://oneclick.indiatimes.com/photo/0cBU5ea7y6dvG?q=Dalai+Lama>, Kevin Krajick's *State of the Planet* entry, *Methane, Modern Science and the Dalai Lama*, San Francisco Examiner <http://www.examiner.com/spirituality-in-san-francisco/dalai-lama-leads-way-on-environment-and-ethics>, Dallas Morning News <http://topics.dallasnews.com/photo/0cBU5ea7y6dvG>, Toronto Star <http://themes.thestar.com/photo/0cBU5ea7y6dvG>, Columbia Business School <http://www4.gsb.columbia.edu/news/item/7321319/Professor+Elke+Weber+Talks+Environment+with+the+Dalai+Lama>, MBA Periodical <http://mba-periodical.blogspot.com/2011/11/dalai-lama-talks-with-chazen-senior.html>, Vineyard Voice <http://vineyardvoice.org/content/methane-modern-science-and-dalai-lama>, FirstPost <http://firstpost.com/topic/person/dalai-lama-the-dalai-lama-right-attends-a-session-of-the-mi-image-0cBU5ea7y6dvG-45484-1.html>, International Network of Engaged Buddhists <http://www.inebnetwork.org/news-and-medias/8-news/226-mind-and-life-institutes-23rd-meeting-with-his-holiness-the-dalai-lama>.

CFA MAGAZINE

“Out of the Sky: How can advisors help clients who struggle with financial windfalls?”

Sept-Oct 2010

BYLINE: Rhea Wessel

COLUMBIA IDEAS@WORK

“Remembering the Future”

March 26, 2010

<http://www4.gsb.columbia.edu/ideasatwork/feature/7211690/Remembering+the+Future>

Discusses my research on Query Theory and discounting

(one of five most popular stories of 2010)

PSYCHOLOGY HEUTE (German Edition of PSYCHOLOGY TODAY)

Warum wir uns oft falsch entscheiden: Elke Weber im Gespräch

February 2010

BYLINE: Wolfgang Streitboerger

<http://www.psychologie-heute.de/artikel/heft1002.html#a1>

Interview about my work on risk perception and risk reactions and the current financial crisis

Reprinted in Special Issue of PSYCHOLOGIE HEUTE on “Die Qual der Wahl: Wie trifft man Entscheidungen?”, 2011

SÜDDEUTSCHE ZEITUNG

Wir Neandertaler

September 12, 2009

BYLINE: Michaela Hass

Describes my work on environmental decisions making and my Center for Research on Environmental Decisions (CRED)

NPR MARKETPLACE

Built on Belief: Crisis rattled belief in financial system

BYLINE: Kay Rysdall

<http://marketplace.publicradio.org/display/web/2009/09/10/pm-built-on-belief-essay/>

NEW YORK TIMES MAGAZINE

Why Isn't the Brain Green?

April 16, 2009

BYLINE: Jon Gertner

<http://www.nytimes.com/2009/04/19/magazine/19Science-t.html?pagewanted=all>

Describes my work on environmental decisions making and my Center for Research on Environmental Decisions (CRED)

WALL STREET JOURNAL

The Intelligent Investor: Pay Collars Won't Hold Back Wall Street's Big Dogs

February 7, 2009

BYLINE: Jason Zweig

<http://online.wsj.com/article/SB123396963383059235.html>

Quotes me on my work on discounting

Museum of Natural History, New York City

Interview Video accompanying exhibit: Climate Change: The Threat to Life and A New Energy Future

October 2008 – August 2009

Features interview excerpts of me and other New Yorkers like Michael Bloomberg

COLUMBIA MAGAZINE

The Deep Sleep

Fall 2008

BYLINE: David J. Craig

<http://www.columbia.edu/cu/alumni/Magazine/Fall2008/feature1.html>

Cites my work on the perception and communication of climate change

Wallace Global Fund and Dyslexic Film Documentary by Adolfo Doring

“Blind Spot”

Official Selection of Woodstock Film Festival 2008 and London Independent Film Festival 2008

<http://www.blindspotdoc.com/>

Interview appearance on human misperceptions of risk

GREATER GOOD MAGAZINE

Are Human Beings Hard-Wired to Ignore the Threat of Catastrophic Climate Change?

November 17, 2008

BYLINE: Lisa Bennett

<http://www.alternet.org/story/106982/>

Interview about human perceptions of and reactions to climate risks

MORE MAGAZINE

“Mind over Money: Do You dare?”

March 2008, p. 60

BYLINE: Jolie Soloman

Interview about gender differences in risk taking

THE RECORD, Columbia University

“Do We Have Your Attention Now?”

January 24, 2008

BYLINE: Stacy Parker Aab

Describes my Center for Research on Environmental Decisions (CRED) and my research on human responses to climate change.

THE NEW YORK TIMES

“Stuck on Coal, and Stuck for Words in a High-Tech World”

December 4, 2007

BYLINE: Andrew C. Revkin

Mentions my research on risk perception and climate change

http://www.nytimes.com/2007/12/04/science/earth/04comm.html?_r=1&oref=slogin

FORTUNE MAGAZINE

“The greatest money manager of our time”

November 26, 2006

BYLINE: Andy Serwer

Article on Legg Mason money manager Bill Miller mentions me as one of eight “Bill’s brainiacs,” “deep thinkers that have influenced his understanding of how markets behave.”

http://money.cnn.com/magazines/fortune/fortune_archive/2006/11/27/8394343/index.htm

COLUMBIA IDEAS@WORK

“Risk-Averse vs. Risk-Aware”

Fall 2005

Discusses my research on risk perception

THE ECONOMIST

“National Stereotypes: A fair bet, but wrong”

September 18, 2004

Discusses my research with colleague Christopher Hsee on cross-cultural differences in risk perception and risk preference in the USA and PRC

http://www.economist.com/business/displaystory.cfm?story_id=3209530

THE BOND BUYER ONLINE

“Staying in for the Long Haul: What Keeps Muni Professionals in the Business”

November 20, 2003

BYLINE: Nicholas Chesla

Cites me on a number of psychological reasons that may prevent people from switching to a different occupation

PSYCHOLOGY TODAY

“Confucius Say: Risky Business”

March/April 1999

Discusses my research on cross-cultural differences in risk taking based on a comparative study of proverbs

<http://psychologytoday.com/articles/pto-19990301-000006.html>

AMERICAN PSYCHOLOGICAL ASSOCIATION MONITOR

“How do different cultures weigh the same decision? Psychologists are beginning to uncover differences in how Chinese and Americans make decisions”

May 1999

BYLINE: Beth Azar

Discusses my research on cross-cultural differences in risky decision making

CAPITAL IDEAS

“Researching Risk Preference”

Vol. 1, No. 3, Summer 1998

University of Chicago Graduate School of Business alumni magazine discusses my research with colleague Christopher Hsee on cross-cultural differences in risk perception and risk preference in the USA and PRC

Invited Presentations

1985

Harvard University, School of Public Health

1986

Columbia University, Department of Psychology; University of Alberta, Department of Psychology; Sloan Foundation Research Conference on Risk Measurement: Axiomatics, Experiments, and Applications, Lake Arrowhead, California.

1987

University of Chicago, Graduate School of Business; State University of California at Fullerton, Department of Psychology; Purdue University, Department of Psychology

1988

Zentrum fuer Umfragen und Meinungs-Analysen (ZUMA), Mannheim, W. Germany; University of Heidelberg, Department of Psychology; University of Illinois at Urbana-Champaign, Illinois Interdisciplinary Workshop on Decision Making, Keynote Address; University of Western Australia, Symposium on Implicit Memory, Invited Talk; University of Milan, Department of Information Sciences

1989

U.S. Department of Agriculture, Economic Research Service: Southern Regional Risk Project; University of California, Irvine, Department of Mathematical Behavioral Sciences

1990

Annual Meeting of the Society of Mathematical Psychology, Toronto, Canada, Invited Address; University of Maine, Orono, Department of Agricultural and Resource Economics

1991

Annual Meeting of the Society for Judgment and Decision Making, New Orleans, Louisiana, Symposium on Distributed Representation and Parallel Processing Models of Neural and Cognitive Processes; University of Illinois at Chicago, College of Medicine, Department of Medical Education; University of California, Berkeley, Department of Psychology; University of Iowa, Department of Management and Organizations; Joint U.S. -- U.S.S.R. Research Conference on Preference, Risk, and Social Choice: University of California, Irvine, Research Unit in Mathematical Social Sciences, and Central Economic and Mathematical Institute of the

U.S.S.R.; University of Illinois at Urbana-Champaign, Finance and Management Workshop, Department of Agricultural Economics

1992

Stanford University, Department of Psychology; University of Haifa, Department of Psychology, Israel; Hebrew University, Department of Psychology and Center for Rationality, Jerusalem, Israel; University of Oklahoma, Department of Psychology, Norman, OK; International Congress of Psychology, Brussels, Belgium, Symposium on Decision Making in Clinical Contexts; Annual Meeting of the Society for Medical Decision Making, Portland, Oregon, Workshop on Frontiers of Utility Theory

1993

Stanford University, Graduate School of Business; Annual Meeting of the Society of Mathematical Psychology, Norman, Oklahoma, Symposium on Cognition and Decision Making; Wesleyan University, Department of Psychology; Washington University, Olin School of Management, Workshop in Organizational Behavior; University of California, Irvine, Department of Mathematical Behavioral Sciences; 31st Bayesian Research Conference, Savage Memorial Lecture, Los Angeles, California; University of Oregon, Department of Psychology

1994

RAND Corporation, Santa Monica, CA; Koblenz School of Corporate Management, Otto-Beisheim Graduate School, Vallendar, Germany; European Association of Agricultural Economists 38th Annual Meeting, Invited Keynote Address, Copenhagen, Denmark; Harvard Business School, Symposium in Honor of Howard Raiffa; University of Colorado, Department of Psychology; Rutgers University, School of Business, Department of Organizational Behavior; University of Illinois at Chicago, College of Medicine, Department of Medical Education; University of Chicago, Cognitive Science Program, Department of Psychology; GSB/Kellogg Workshop on Decision Theory and Negotiation, Kellogg School of Management, Northwestern University; McMaster University, Department of Psychology, Hamilton, Canada; Midwestern Economics Association Annual Meeting, Symposium on Microeconomic Modeling, Uncertainty, and Risk, Chicago, Illinois; University of Mannheim, Department of Finance

1995

The Ohio State University, Department of Psychology; University of North Carolina, Department of Psychology; Ohio State University, Summer Institute in Political Psychology; Ohio State University, Behavioral Decision Theory Colloquium Series; Gesellschaft fuer unendliche Versuche (GUV), Ann Arbor, Michigan; INFORMS Fall Conference, New Orleans, Louisiana, Symposium on Behavioral Decision Theory; Symposium on Risk and Value; Annual Meeting of the Society for Judgment and Decision Making, Los Angeles, California, Symposium on Medical Decision Making; University of Mannheim, Department of Economics; Research Conference: Psychological Perspectives to Environmental and Ethical Issues in Management, Kellogg Environmental Research Center, Kellogg Graduate School of Management, Northwestern University

1996

Ohio University, Department of Psychology; University of Arizona, School of Business and Public Administration, Department of Management, Tucson, Arizona; Carnegie Mellon University, Department of Social and Decision Sciences; International Association for Conflict Management Annual Meeting, Ithaca, New York, Symposium on Environmental Conflicts: The Role of Perceptions; Ohio State University, Summer Institute in Political Psychology

1997

Swiss Federal Institute of Technology (ETH), Zurich, Switzerland, Department of Economics; University of Fribourg, Switzerland, Department of Statistics; Ohio State University, College of Pharmacy; Ohio State

University, Department of Statistics; INFORMS Spring Conference, San Diego, California, Symposium on Behavioral Decision Theory; Symposium on Risk and Perception; Ohio State University, Summer Institute in Political Psychology; SPUDM 16, Leeds, United Kingdom, Invited Organizer of Workshop “Cross-cultural Approaches to Decision Making; University of Mannheim, Workshop in Finance and Banking, Germany; Max Planck Institute for Social Research, Munich, Germany; John D. and Catherine T. MacArthur Foundation Invited Research Conference on Risk, Chicago; Gesellschaft fuer unendliche Versuche (GUV), Ann Arbor, Michigan; INFORMS Fall Conference, Dallas, Texas, Symposium on Risk and Decision Making: Generic Models and Phenomena across Cultures; Research Conference: New Ideas in Decision Making; Dispute Resolution Research Center and Cognitive Science Program, Northwestern University

1998

INFORMS Spring Conference, Montreal, Canada, Invited Session on Implications of Recent Psychological Results for Decision Analysis Practice; University of Fribourg, Switzerland, Departments of Psychology and Statistics; Fourth Invitational Choice Symposium, Workshop on Modeling Bounded Rationality (B. Meunier and R. Selten, Chairs), Groupe HEC, Paris, France; Annual Meeting of the Society for Judgment and Decision Making, Dallas, Texas, Presidential Address; Ohio State University, School of Public Policy and Management; New York University, Stern School of Business, Department of Management and Organizational Behavior

1999

American Economic Association Annual Meeting, New York City, Invited Talk in Session on Risk Aversion; New York University, Department of Psychology; Columbia University, Department of Psychology; Indiana University, Department of Psychology; University of Chicago, Graduate School of Business; University of Toulouse, Department of Psychology; Annual Meeting, Dutch Psychonomics Society, Netherlands, Invited Address

2000

Zentrum fuer interdisziplinare Forschung (ZiF), Bielefeld, Germany; University of Pennsylvania, Wharton School, OPIM Workshop; International Forum on Climate Prediction, Agriculture, and Development, International Research Institute for Climate Prediction; National Academy Summer Study Session on Creation of a National Climate Service, Invited Talk, Woods Hole, MA; Annual Meeting, Economic Science Association, Tucson, AZ, Psychology-Economics Panel Discussion

2001

Association of American Geographers 97th Annual Meeting, Invited talk in Session on Seasonal Climate Forecasts: Linking Climate and Users, New York, NY; Subjective Probability, Utility, and Decision Making (SPUDM) Biannual Meeting, Invited Address, Amsterdam, Netherlands; New York University, Department of Economics

2002

International Speaker Series, University of Calgary, School of Management; University of Calgary, School of Management, Finance Workshop; Brown University, Department of Cognitive and Linguistic Sciences; Cornell University, Johnson Graduate School of Management, Department of Management and Organizations; Duke University, Fuqua School of Business, Department of Management; Wissenschaftskolleg zu Berlin, Fellows’ Colloquium, Berlin, Germany; Columbia/Wharton Risk Roundtable, Arden House, Harriman, NY; Max Planck Institute, Bonn, Germany, Project Group: Common Goods: Law, Politics, and Economics; Max Planck Institute for Research into Economic Systems, Jena, Germany, Project Group: Strategic Interaction; Max Planck Institute for Human Development, Berlin, Germany, Center for Adaptive Behavior and Cognition; German Association of Experimental Economics, Annual Meeting, Wittenberg, Germany; Columbia Center for Economy, Environment, and Society, Conference on Climate Change/Variability and the Insurance Industry

2003

American Economic Association Annual Meeting, New York City, Invited Talk in Session on Risk Modeling; National Cancer Institute, Workshop on Conceptualizing and Measuring Perceived Risk; Columbia University, Earth Institute, Strategic Plan Lecture Retreat; Georgia Institute of Technology, School of Public Policy; Drexel University, Department of History and Politics, Speaker Series on Science, Technology and Society; Harvard University, Department of Economics, Behavioral and Experimental Economics Workshop; University of Miami, Rosenstiel School of Marine & Atmospheric Science, Climate Research Workshop; Carnegie Mellon University, Social and Decision Sciences; University of Pennsylvania, Wharton School of Management, Pension Research Council Symposium; American Psychiatric Association Annual Meeting, San Francisco, Invited Talk in Session on Application of Behavioral Decision Sciences in Clinical Psychiatry; Society for Mathematical Psychology Annual Meeting, Invited Talk in Amos Tversky Honorary Symposium, Ogden, Utah; 2nd Tilburg Symposium on Psychology and Economics: Games and Decisions, Keynote Address, Tilburg University, Netherlands; University of Toronto, Rotman School of Business, Organizational Behavior Workshop; Center for Interuniversity Research and Analysis on Organizations (CIRANO), Presentation, Montreal, Canada; Washington University, Olin School of Business, Organizational Behavior Workshop; New York University, Department of Psychology, Cognition and Perception Workshop; Chinese University of Hong Kong, Marketing Workshop, Hong Kong, China

2004

Heidelberg Meetings on Judgment and Decision Processes, Intuition in Judgment and Decision Making, Invited Talk, Heidelberg, Germany; Geophysical Fluid Dynamics Lab, NOAA, Climate Impacts Meeting, Princeton, NJ; International Research Institute for Climate Prediction (IRI), Lamont-Doherty, Columbia University, Palisades, NY; University of Fribourg, Switzerland, Department of Psychology; Dahlem Workshop on “Heuristics and the Law”, Deutsche Forschungsgemeinschaft and Stifterverband fuer die Deutsche Wissenschaft, Berlin, Germany; International Association for Chinese Management Research, Inaugural Conference, Invited Talk, Beijing, China; University of Mannheim, Germany, Workshop in Finance and Banking; NeuroEconomics 2004 Meeting, Invited Talk, Kiawah Island, SC; Princeton University, Woodrow Wilson School, Workshop on Global Warming: The Psychology of Long Term Risk

2005

London School of Economics, Workshop on Knowledge, Information and Environmental Decisions, Invited Talk; Subjective Probability, Utility, and Decision Making (SPUDM) Biannual Meeting, Symposium on Small Economic Decisions, Stockholm, Sweden; Columbia University, Department of Psychology, Departmental Colloquium; Dartmouth College, Tuck School of Business, Workshop on How to Increase the Effectiveness of Financial Education: Lessons from Economics and Psychology, Keynote Address; Asociación Argentina de Consorcios Regionales de Experimentación Agrícola (AACREA) Annual Meeting, Invited Address, Buenos Aires, Argentina; New York University, Department of Psychology; Society for Personality and Social Psychology Annual Meeting, Cultural Psychology Pre-Conference, Invited Talk, New Orleans, LA; Center for Experimental Social Science, Workshop on Neuroeconomics, New York University; Darden Graduate School of Business, University of Virginia, Visitor and Featured Speaker, Behavioral Economics Seminar

2006

Department of Defense (DOD), MURI Workshop on Decision Modeling and Behavior in Uncertain and Complex Environments, Invited Presentation, University of Arizona; University of Chicago, Graduate School of Business, Center for Decision Research Workshop; University of Haifa, Department of Psychology, Israel; Hebrew University, Center for Rationality, Jerusalem, Israel; University College London, London Judgement and Decision Making Seminar; London Business School, Joint Marketing and Management Workshop; Universitat Pompeu Fabre, Department of Economics and Business, Workshop Talk; Research Conference on Conversational Pragmatics in Psychology, Laboratoire Dynamiques Sociocognitives et Vie Politique, Invited Presentation, University of Toulouse; Max Planck Institute, Bonn, Germany, Project Group: Common Goods: Law, Politics, and Economics; World Meteorological Organization (WMO) International Conference: Living with Climate Variability and Change: Understanding the Uncertainties and Managing the Risks, Espoo,

Finland, Invited Address; National Institute on Aging, Behavioral and Social Research Program, Decision Making and Aging Workshop, Invited Presentation, Bethesda, MD; Thought Leader Forum, Legg Mason Capital Management, Invited Presentation, Baltimore MD; Columbia University Medical School, Cognitive Neuroscience Seminar; Lamont Doherty Earth Observatory, Columbia University, "Science of Diversity" Lecture Series, Palisades NY; National Institute on Aging Research Conference, Mind the Gap! Behavioral Perspectives on the Medicare Part D Market for Prescription Drug Insurance, Invited Talk, Berkeley CA

2007

National Intelligence Agency, Research Conference Improving Analytic Practices: Lessons from Outside the Intelligence Community, Invited Presentation on Promising Research with Potential Application to Analytic Practices, Chantilly, VA; Utah Winter Operations Management Conference, Invited Talk on Behavioral Decision Theory; Society for Personality and Social Psychology Annual Meeting, Judgment and Decision Making Pre-Conference, Invited Presentation, Memphis, TN; INSEAD, Department of Decision Sciences; National Science Foundation and Michigan State University, International Symposium on Decision Making under Climate Change Uncertainty, Invited Address, East Lansing MI; Eastern Psychological Association Annual Meeting, Invited Address in Presidential Symposium on Behavioral Economics in Three Flavors, Philadelphia, PA; MIT, Atmospheric Science Seminar; Ernst Strüngmann Forum "Better than conscious," Invited Presentation and Participation, Frankfurt, Germany; University of Zurich, Swiss Banking Institute, Invited Presentation; Subjective Probability, Utility, and Decision Making (SPUDM) Biannual Meeting, Invited Panelist, "Challenges to Descriptive Models of Choice," Warsaw, Poland; National Institute on Aging, Workshop on Refining Economic Phenotypes for Genetic Analysis, Invited Presentation, Bethesda, MD; Duke University, NSF Statistical and Applied Mathematical Sciences Institute (SAMSI) Workshop "Risk: Perceptions, Policy, and Practice," Keynote Address; UCLA, Anderson School of Business, Strategy Workshop; Society for Risk Analysis Annual Meeting, Keynote Address, San Antonio, TX

2008

New York University, Neuroeconomics Symposium; Russell Sage Foundation, Invited Talk, New York City, NY; University of Pennsylvania, Wharton School, Marketing Workshop; Harvard University, Behavioral and Experimental Economics Workshop; Behavioral Finance Forum, Invited Presentation, Miami Beach, FL; Copenhagen Business School, Conference on Neuroeconomics, Invited Talk; American Psychological Society Annual Meeting, Pre-Conference Workshop on "Opportunities for Advancing Behavioral and Social Research on Aging: An Introduction for Behavioral Scientists," Invited Panelist; International Conference on Thinking, Invited Symposium Talk, Venice, Italy; New York State Psychiatric Institute, Division of Clinical Therapeutics, Invited Presentation; Harvard University, Kennedy School of Government, Management and Leadership Workshop; Annual Meeting of the Society for Judgment and Decision Making, Chicago, Illinois. Invited Discussant in Panel on Medical Decision Making

2009

National Center for Atmospheric Research (NCAR), Boulder, CO; Stanford University, Department of Psychology, Departmental Colloquium; Westminster Business School and London Business School, Joint Workshop in Economics of Behavior and Decision Making; Columbia Business School Alumni Association, London, UK; Yale School of Management, Marketing Seminar; Dondena Center for Research in Social Dynamics, Department of Decision Sciences, Bocconi University, Milan, Italy; University of Basel, Psychology, Departmental Colloquium; Copenhagen Business School, Decision Neuroscience Research Group Workshop; Association for Psychological Science (APS) Annual Meeting, Symposium on "Risk Perception and Risk Taking," San Francisco CA; Princeton University, Workshop on Science, Democracy, and Global Environmental Regulation; Clinton Foundation C40 Cities Climate Leadership Group, Connecting Delta Cities International Workshop; Federation of Associations in Behavioral & Brain Sciences (FABBS), Congressional Briefing, Showcasing Research from a NSTC Report: Social Behavioral and Economic Research in the Federal Context; Subjective Probability, Utility, and Decision Making (SPUDM) Biannual Meeting, Invited Workshop Presentation, Rovereto, Italy; H209 Forum: Water Challenges for Coastal Cities – From the Dutch Delta to

New York Harbor, Invited Panelist in Session on Creating Greener Brains: Driving the Environmental Message Home, Jersey City, NJ; National Institute on Aging/National Institute of Health (NIA/NIH), Neuroeconomics of Aging Workshop, Evanston, IL; National Institute on Aging/National Institute on Drug Abuse (NIA/NIDA), Conference on Aging, Motivation, and Addiction, Washington, DC; Carnegie Mellon University, Department of Social and Decision Sciences, Colloquium; City University of New York, Graduate Center, Applied Economics Seminar; Duke University, Center for Neuroeconomic Studies Colloquium; Duke University, Social Science Research Institute, Workshop on Social Interactions; Behavior, Energy, and Climate Change (BECC) Conference, Washington, DC; Earth Institute, Columbia University, Sustainable Development Seminar Series: Focus on Climate; Columbia Business School, Panel on Environmental Policy and Climate Change; University of Basel, Department of Psychology, Honorary Doctorate Invited Public Talk, Basel, Switzerland; National Academy of Science, Workshop on Addressing the Challenges of Climate Change Through the Behavioral and Social Sciences, Washington, DC; Earth Institute, Columbia University, Faculty Retreat, Invited Presentation on Social System Challenges to Sustainable Development.

2010

Resources for the Future (RFF), Washington, DC; Center for Environmental Research and Conservation (CERC), Columbia University, New York, NY; Mount Sinai School of Medicine, Workshop on Global Environmental Change, New York, NY; School of International and Public Affairs, Columbia University; University of British Columbia, Peter Wall Institute for Advanced Studies, Invited Talk in Virtual Colloquium “Changing Perceptions of Climate Change through Community Action,” Vancouver, BC; Pacific Institute for Climate Solutions, Workshop on Social Mobilization for Climate Solutions, Vancouver, BC; Arctic Research Consortium of the U.S. (ARCUS), State of the Arctic Conference, Invited Address, Miami, FL; Colorado State University, Rocky Mountain Series on Social Science and Global Change, Keynote Address (per interactive video), Fort Collins, CO; Garrison Institute, Climate, Mind and Behavior Project, Executive Luncheon Keynote Address, Century Association, New York NY; Prince of Wales’s Business & the Environment Programme, University of Cambridge Programme for Sustainable Leadership, New York Senior Executive Seminar, Invited Address, Glen Cove Mansion, Long Island, NY; Eight Triennial Invitational Choice Symposium, Workshop on Decision Architecture, Invited participation and presentation, Key Largo FL; Deutsche Forschungsgemeinschaft, Workshop on Computations, Decisions, and Movement, Invited Talk, Rauschholzhausen Castle, Germany; Association for Psychological Science (APS) Annual Meeting, Invited Talk, Boston MA; National Oceanic and Atmospheric Administration (NOAA) and US Geological Survey (USGS), 2010 California Extreme Precipitation Symposium, Invited Presentation (prerecorded video), Sacramento CA; Columbia University, Applied Statistics Center, Invited Presentation, Conference on Risk Perception, New York, NY; National Institute on Aging, Division of Behavioral and Social Research, Meeting on Economic Phenotypes. Invited Presentation. Kellogg School of Management, Evanston, IL; Columbia Climate Center at the Earth Institute, Columbia University and the Consulate General of Denmark in New York, Invited Panel Presentation at Climate Symposium: Revitalizing the Debate, New York NY; University of Alaska, Fairbanks, Geophysical Institute & International Arctic Research Center, Invited Talk; University of Alaska, Anchorage, Institute of Social and Economic Research, Invited Talk; American Academy of Arts & Science. Invited presentation in workshop The Alternative Energy Future: A Social Science Agenda, Cambridge, MA; Society for Judgment and Decision Making, Annual Meeting, Preconference Tribute Panel to Sarah Lichtenstein, Invited Presentation, St. Louis, MO; Carnegie Mellon University, Center for Formal Epistemology, Workshop on Foundational Issues in Bounded Rationality, Invited Talk, Pittsburgh, PA; University of Pennsylvania, Wharton School, Penn Symposium on Fostering and Financing Long-Term Investments in Prevention and Protection, Philadelphia, PA; Columbia Business School, Faculty Showcase Research Presentation.

2011

University of Missouri, Invited Address at Interdisciplinary Symposium on Realistic Decision Making, Columbia, MO; Max Planck Gesellschaft, Wissenschaftlicher Rat, Munich, Germany; Garrison Institute, Climate Mind and Behavior Symposium, Invited Talk, Garrison NY; University of Texas at Austin, Schools of

Engineering and Law, Invited Talk at Research Conference on Smart Grid Dynamics; University of Pennsylvania, Department of Psychology, Departmental Colloquium; Northwestern University, Kellogg School of Business, Management Colloquium; Martin E. Segal Theatre Center, Graduate Center, City University of New York, Panel Discussion Member for Earth Day: The Civilians' The Great Immensity, New York, NY; Garrison Institute, Climate Cities and Behavior Symposium, Invited Address, Garrison NY; Technical University Munich, Institute for Advanced Studies, Invited Talk; NeuroPsychoEconomics Conference, Keynote Address, Munich, Germany; Intergovernmental Panel on Climate Change (IPCC), Invited Address, WGII/WGIII Expert Meeting on Economic Analysis, Costing Methods, and Ethics; Lima, Peru; Subjective Probability, Utility, and Decision Making (SPUDM) Biannual Meeting, Invited Workshop Presentation, Kingston, UK; World Bank, Sustainable Development Leadership Program, Invited Talk, Washington DC; Mind & Life Institute Conference on "Ecology, Ethics and Interdependence. Invited Talk and Participation, Dalai Lama Private Residence, Dharamsala, India; Society for Judgment and Decision Making (SJDM) Annual Meeting, Seattle WA; Falling Walls Conference, International Conference on Future Breakthroughs in Science and Society, Invited Talk, Berlin, Germany; Center for Economics and Neuroscience, University of Bonn, Keynote Address for Center Inauguration, Bonn, Germany; Decision Center for a Desert City, Annual Water/Climate Briefing, Keynote Address, Arizona State University, Tempe, AZ.

2012

World Bank, Green Growth Platform Launch Conference; University of Maryland, College of Behavioral and Social Sciences and Smith School of Business, Judgment and Decision Making Symposium, Keynote Address; University of Mannheim, Department of Psychology, Invited Workshop, Mannheim, Germany; Columbia Business School, No Free Lunch Seminar Series, Program for Financial Studies, Invited Talk; Barnard College, Interdisciplinary Workshop on Environmental Learning, Ignorance, and Fear, Invited Commentary; University of Indiana, Cognitive Science and School of Environmental and Public Affairs, Invited Talk, Bloomington, IN; World Bank, Sustainable Development Network, Invited Talk, Washington DC; U.S. Congressional briefing on *Energy Choices: Moving People Toward Change*, Invited Presentation, Washington, DC; Technical University Munich, Faculty of Management, Invited Talk, Munich, Germany; Bertelsmann AG, Seminar on Psychology and Economics, Keynote Address, Berlin, Germany; Federal Reserve Bank of Boston, Invited Talk at conference on Incorporating Episodes of Panic into Macroeconomic Models, Boston, MA; Potsdam Institute for Climate Research Impact (PIK), Invited Presentations at Global Sustainability Summer School, Potsdam, Germany; American Psychological Association, Annual Meeting, Keynote Address, Orlando, FL; International Institute for Applied Systems Analysis (IIASA), Invited Presentation to Young Scientist Program, Laxenburg, Austria; Duke University, Law School and Nicholas School of the Environment, Invited Presentation at Conference on Recalibrating Risk: How Regulatory Institutions Respond to Shifts in Risk Perceptions, Durham, NC; Santa Fe Institute and Morgan Stanley joint conference on Risk: The Human Factor, Invited Talk, New York City; New York University Educating for Sustainability Speaker Series, Invited Faculty Research Talk and Public Lecture, New York, NY; Princeton University, Princeton Institute for International and Regional Studies, Communicating Uncertainty Workshop, Invited Presentation; Princeton University, Cognitive Lunch Series, Department of Psychology, Invited Talk.

2013

University of New South Wales, Climate Change Research Center and Department of Psychology; UCLA, Anderson School of Management; Behavioral Decision Making Group Colloquium; Caltech, Humanities and Social Science Colloquium; UC Riverside, Business School, Dean's Speaker Series; Fordham University, Department of Psychology, Research Colloquium; Princeton University, Workshop on the Ethics of Risk and Climate Change; American Psychological Association, Earth Day Facebook Chat, Behavioral Expert on Psychology and Environmental Protection; Princeton University, Princeton Institute for International and Regional Studies, Communicating Uncertainty Workshop; White House Workshop on Psychological Science and Behavioral Economics in the Service of Public Policy, sponsored by President's Office of Science and

Technology Policy (OSTP), Council of Economic Advisors (CEA), NIA, and APS; Garrison Institute, Climate Mind Behavior Symposium; Digital Life Design (DLD) Conference, Munich, Germany; University of Duisburg/Essen, Centre for Global Cooperation Research, Invited Talk in Masterclass Retreat 2013, Towards a better understanding of complexity and scale and their relevance for global cooperation; Harvard University, Radcliffe Institute for Advanced Study, Public Policy and the Brain Workshop; University of Gothenburg, Centre of Finance; University of Gothenburg, Dept. of Psychology; Global Economic Symposium (GES), Beyond Individualism towards Social Responsibility; Duke University Energy Initiative and the Harvard Environmental Economics Program, Workshop on Energy Efficiency Paradox; 1st Multidisciplinary Conference on Reinforcement Learning and Decision Making; Rutgers University, Center for Cognitive Science; Columbia Business School Sanford Bernstein Center Conference “The Big Big Question: Can MY Company, University or Organization Change?”; Science Café, Columbia University; Council of Scientific Society Presidents, C.H.E.S.S. Club.

2014

National Institute on the Teaching of Psychology (NITOP); Department of Defense, Navy N45 on Behavioral Approaches to Energy Conservation; SUSSTAIN, Behavioral World Meets the Navy World, Woodrow Wilson Center; NMO IIASA, Invited presentation on Risk Research and Issues in the United States. National Academy of Sciences; We need to talk! Climate Change Communication Symposium organized by Danish Monday Morning Weekly Magazine, Copenhagen, Denmark; PublicLab Speaker Series, Public Theater, Saving Ourselves: A panel discussion about climate change and how to get humans to start acting in their own self interest, New York City; The New School for Social Research, Climate Change Demands We Change. Why Don't We? Conference Talk, New York City; United Nations, Psychology at the UN Day Talk, New York City; University of Tilburg, Joint Psychology and Marketing Seminar Talk, Tilburg, Netherlands; Council of Scientific Society Presidents, CHESSClub, Presentation, Cambridge, MA; NYSERDA/AAAS workshop on Applying Behavioral Strategies to Energy Decisions and Behaviors, Invited Panelist, Pace Energy and Climate Center, Pace Law School, White Plains, NY; Woodrow Wilson Center, Invited Speaker, Silver Buckshot: Alternative Pathways Towards Greenhouse Gas Mitigation, <http://www.wilsoncenter.org/event/silver-buckshot-alternative-pathways-towards-greenhouse-gas-mitigation>, Washington, DC; Society for Neuroeconomics Annual Meeting, Invited Workshop Presenter, “Preference: Choice Primitive or Constructed Value?”, Miami FL; OECD and International Risk Governance Council (IRGC), Conference on “Improving Risk Regulation: From Crisis Response to Learning and Innovation,” Paris, France; Computing Community Consortium, Uncertainty in Computation Workshop, Invited Panelist, Washington DC; World Wildlife Fund, Science for Nature Seminar, Invited Talk, Washington, DC; Naval Postgraduate School, Invited Workshop on Behavioral Science Interventions for Energy Efficiency, Monterey, CA; Universidad de los Andes, Facultad de Administracion, Invited Speaker, Distinguished Visitors Program, Bogota, Colombia; Environmental Protection Agency, Office of General Council, Invited Brownbag, Washington, DC; Behavior, Energy & Climate Change Conference (BECC), Invited Panelist, Closing Plenary: Profiles in Leadership in Behavior, Energy and Climate Change, Washington, DC.

2015

3rd Winter School in Behavioral Economics and Experimental Research, University of Lausanne, Invited Talks; OECD, Initiative New Approaches to Economic Challenges (NAEC), Invited Panelist for Meeting on Behavioral Insights and New Approaches to Policy Design, Paris, France; World Bank, Green Growth Knowledge Platform (GGKP) Third Annual Conference "Fiscal Policies and the Green Economy Transition: Generating Knowledge - Creating Impact", Panelist, University of Venice; NMO IIASA, National Academy of Sciences, University of California Irvine, Irvine CA; Scripps College, Girard Lecture in Psychology, Claremont CA; Sciences Po, Institut du développement durable et des relations internationales (IDDRI), Invited Talk to

Scientific Council, Paris, France; UN Live Museum Initiative, Invited Panelist on Design & Content Committee, Louisiana Museum, Copenhagen, Denmark; Loyola University, Institute of Sustainability, Second Annual Climate Change Conference, Invited Talk; University of Pennsylvania, Penn Law and Wharton Risk Regulation Seminar, Invited Panelist on “Climate change policy and practice re the upcoming Paris COP21 talks,” Philadelphia, PA, <http://wharton.hosted.panopto.com/Panopto/Pages/Viewer.aspx?id=5370c48e-89de-414f-83b7-3c347e171f60&tid=a10cf78a-4df4-4b2d-98bc-4f26ad89f6ba>; World Bank, Connect4Climate, Communication for Climate Change 2.0, Organizer, Speaker, and Moderator, Washington, DC; Woodrow Wilson Center, Invited Speaker, Nudging our way to energy efficiency: Psychology, behavior, and the environment. Washington, DC; Harvard Business School, Marketing Seminar, Boston, MA; Princeton University, Andlinger Center for Energy and the Environment, Invited Talk; Columbia University Alumni Relations, Invited Presentation and Panel Discussion, “Deciding Factors: Climate and Risk,” New York City, NY; Behavioral Science and Policy Association (BSPA), Inaugural Conference, Keynote Address, Harvard Club, New York City, NY; University of British Columbia, Marketing Departmental Colloquium, Vancouver, Canada; SARMAC Applied Cognition on Climate Change Conference, Invited Talk, Victoria, BC, Canada; NYU-Duke International Summer Institute for Neuroeconomics, Invited Talks, Shanghai, China; Urban Green Council, Center for Architecture, Awareness to Action: How to Engage Commercial Tenants, Invited Talk, New York, NY; Environmental Defense Fund (EDF), Science Day, Invited Talk to EDF Board, New York, NY; Wharton Risk Center 30th Anniversary Symposium, Invited Panel Member, Philadelphia, PA; AAAS Headquarters, A Meeting to Assess Public Attitudes about Climate Change, Invited Panelist, Washington, DC; Leopoldina (German National Academy of Science) Symposium, Der Umgang mit Risiken und Unsicherheiten: Eine Herausforderung fuer die Politik, Invited Speaker and Invited Panelist, Berlin, Germany

2016

House of Lords, United Kingdom, Invited Speaker at Political Briefing of Choice Architecture in Environmental Policy, London, UK; City College London, Invited Speaker for Conference ‘Beyond Nudges: Psychology and Choice Architecture in Policy’; German Center for Research and Innovation and WZB Berlin Social Science Center, Invited Presenter in Panel Discussion on “Financial Decision-Making and Aging: Perspectives from Neuroscience, German House, New York City, NY; University of Chicago, Booth School of Business, Marketing Workshop, Chicago, IL; Society for Experimental Psychology, Annual Meeting, Invited Talk, New York, NY; Sciences Po, Institut du developpement durable et des relations internationales (IDDRI), Invited Presentation at “Sustainable Development: It’s Time!,” Paris, France; Swiss Federal Institute of Technology (ETH), Institute for Environmental Decisions, Invited Talk, Zurich, Switzerland; University of St. Gallen, Center for Energy Innovation, Governance and Investment, Research Seminar, St. Gallen, Switzerland; University of St. Gallen, Institute for Economy and the Environment, Keynote Address for St. Gallen Forum for Management of Renewable Energies, St. Gallen, Switzerland; 15th Biennial Behavioral Decision Research in Management (BDRM) Conference, Keynote Address, Rotman School of Management, University of Toronto, Toronto, Canada; 16th Foundations of Utility and Risk (FUR) Conference, Keynote Address, Coventry, UK; International Conference on Thinking (ICT), Keynote Address, Brown University, Providence, RI; Lloyd’s Register Foundation Institute for the Public Understanding of Risk, National University of Singapore, Expert Panelist on “Managing Emerging Risks in the 21st Century,” Singapore; National University of Singapore, Psychology and Business Seminar, Singapore; Princeton University, Kahneman-Treisman Center for Behavioral Science & Public Policy, Inaugural Symposium, Invited Panelist, Princeton, NJ; Princeton University, Andlinger Center for Energy and the Environment, Annual E-filiate Meeting, Invited Talk, Princeton, NJ; University of Michigan, Social, Behavioral and Experimental Economics Seminar, Ann Arbor, MI; Princeton University, Princeton Energy and Climate Scholars (PECS), Invited Talk.

2017

Research Council of Norway, Conference on Societal Changes in a Climate Transformation, Invited Talk; Princeton Studies Food, Changing Climate Changing Appetites Conference, Invited Panelist; Princeton Plasma Physics Laboratory (PPPL), Invited Public Lecture, “Science on Saturday;” National Academy of Sciences, Invited Talk in Leopoldina-Symposium on “Klima and Energie”; MIT, Department of Urban Studies and

Planning, Finance and Sustainability Workshop, Invited Talk; Cornell University, Behavior Economics and Decision Research Seminar; ExxonMobil, Longer Range Research Meeting, Invited Talk and Panelist; Humboldt University-Princeton University Strategic Partnership Cooperation and Collective Cognition Network (CoCCoN) Workshop on Social Modulation of Risk Perception, Invited Talk; Center for Adaptive Network Dynamics (CANDy), Workshop on Adaptive Systems, Invited Talk; Cambridge University, Churchill College, Workshop on Evidence-Based Uncertainty, Invited Talk; Oxford University, Nuffield College, Center for Experimental Social Science, Invited Talk; Deia, Mallorca, Invited Expert Workshop “What is the latest thinking with regard to risk communication: Going beyond NAS 2016”; Lloyd’s Register Foundation Institute for the Public Understanding of Risk, Invited Speaker, National University Singapore; National University Singapore and ETH, Zurich, Invited Speaker for (Governmental) Agency Day: Choice Architecture for a Cooler and More Resilient Singapore; Ideas42 and JP Morgan Chase Foundation, Behavioral Design Project for Promoting Financial Health, Invited Panelist for Panel: Embedding Behavioral Design into Organizations; Woodrow Wilson School of Public and International Affairs, Faculty Forum; New York City Behavioral Economics Group, Invited Talk; Lehigh University, Cognitive Science Colloquium, Invited Talk; Museum of the City of New York, Invited Presentation for City of Rising Waters: New York’s Future in a Changing Climate Panel; Bocconi University, Innocenzo Gasparini Institute for Economic Research (IGIER) Seminar, Invited Talk; ETH Zurich, Institute of Science, Technology and Policy (ISTP), Invited Talk; Rutgers University, Department of Philosophy, Invited talk in Foundations of Probability Workshop.

2018

University of Connecticut, Teale Lecture on Nature and the Environment; RARE (Conservation NGO), Ocean Quest Trip, Invited Lecturer, Mesoamerican Reef Trip, Belize City, Belize; ExxonMobil Climate and Environmental Policy Forum, Invited Talk, Andlinger Center, Princeton, NJ; Andlinger Center Advisory Council Meeting, Princeton University, Invited Talk; Witnessing Professionals: Climate Change Workshop, Center for Human Values, Princeton University; Oxford University, Smith School of Enterprise and the Environment, Adrian Fernando Memorial Lecture; International Congress of Applied Psychology, Invited Address, Montreal, Quebec; World Economic Forum Young Global Leader (YGL) Education Module on Leadership in Energy Innovation and Environmental Consideration, Invited Lecture on Strategy & Decisions for Innovation; International Association for Research in Economic Psychology (IAREP), Keynote Kahneman Lecture, Middlesex University, London; Mercator Research Institute on Global Commons, Speaker at Systematizing and upscaling urban solutions for climate change mitigation (SUUCCM) International Conference, Berlin, Germany; Royal Swedish Academy of Sciences, Stockholm Seminar, Stockholm, Sweden; Andlinger Center, Princeton University, Accelerating Climate Action in the United States: What Are We Doing and What More Can Be Done? Conference, Invited Speaker; Santa Fe Institute and Morgan Stanley Annual Conference on Risk, Invited Speaker, New York City; Behavior, Energy, And Climate Change (BECC) Conference, Invited Keynote Panel Speaker, Washington, DC; Rutgers University, Invited Talk in Energy Policy Speaker Series, New Brunswick, NJ; OECD, Green Growth & Sustainability Development Forum and GGKP Annual Conference, Invited Panelist, Paris; Princeton Institute for International and Regional Studies (PIIRS), Conference on Interdisciplinary Perspectives on Complex Systems: The Promise and Limitations of Metaphor, Invited Speaker

2019

Nature Sustainability, Organizer and Participant of Panel on Ghosts of infrastructure past, and visions for its future, New York City, NY, January 14, 2019.

AHC Group, Invited Workshop on Sustainability Communications for Corporations, Phoenix, AZ, January 23, 2019.

Institute for the Study of Decision Making, Dean for Science Lecture in Neuroeconomics, New York University, February 4, 2019.

University of Zurich, Zurich Center for Neuroeconomics, Invited Brownbag, Zurich, Switzerland, February 21, 2019.

BE.Hive: Climate Change Needs Behavior Change, organized by Rare and NatGeo, Invited Presentation, National Geographic Society, Washington, DC, March 19, 2019

Keio University, Faculty of Economics, Invited Talk, Tokyo, Japan, April 10, 2019.

Kyoto University, Graduate School of Economics, Applied Micro Seminar, Invited Talk, KYOTO, Japan, April 23, 2019.

Rainforest Alliance and Overbrook Foundation, 2019 Sustainability Summit, Keynote Address, New York NY, May 8, 2019.

Santa Fe Institute, Invited Institute-Wide Colloquium, Santa Fe, NM, May 22, 2019.

Association for Psychological Science, Annual Conference, Invited Talks in three Symposia, Washington DC, May 23-26, 2019.

Norges Bank Investment Management, Invited Presentation, Workshop on Climate Change, Decarbonization, and Financial Markets, New York, NY, May 30, 2019.

Behavioral Science in Policy Association, Invited Organizer and Chair of 2019 Annual Meeting, New York City, NY, June 14, 2019.

Princeton—Potsdam Institute—Stockholm Social Research Council Exchange Initiative, Invited Presentation, Princeton, NJ, August 21, 2019.

Brooklyn Historical Society, Conversation on Climate Action with Judith Rodin and Elke Weber, part of the NYC Climate Week Initiative, New York City, September 23, 2019.

University of Pennsylvania, Norms and Behavioral Change Workshop, Invited Panelist, Philadelphia, PA, October 18, 2019.

AHC Group, Workshop on Energy Competitiveness, Phoenix, Invited Talk, AEP, Columbus OH, November 6, 2019.

Princeton University, Workshop on Dreams and Nightmares: Decarbonization in a Complex System, Invited Talk, Princeton, NJ, Nov. 14, 2019.

2020

Energy Dialogues, City Series Conference, Invited Talk, Andlinger Center for Energy + Environment, Princeton, NJ, Feb. 18, 2020

University of Virginia Law School, Conference on Communities and Climate Change and Inauguration of the Program in Law, Communities and the Environment (PLACE), Invited Symposium (Virtual), Charlottesville, VA, March 27, 2020.

Association for Behavior Analysis International (ABAI), Invited B.F. Skinner Lecture at 46th Annual Convention (Virtual), Washington DC, May 22, 2020.

Princeton University 2020 Reunion, Invited Panel, May 28, 2020.

Andlinger Center Effiliates Partnership Retreat, Invited Panel, Online, June 9, 2020.

Ogilvie Consulting, Invited Talk, Nudgestock 2020 Festival. Online, June 12, 2020.

European Commission and OECD, Conference Applying Behavioural Insights to Policy-Making, Keynote Address, Brussels, Belgium June 18, 2020 (postponed due to Covid-19).

Cultural Economics and Finance Conference CEF2020, Keynote Address, University of Trier (Virtual), June 21, 2020.

Society for Neuroeconomics (SNE), Annual Meeting, Kavli Lecture, Virtual, October 9-11, 2020.

Princeton55Plus, Invited Talk, Virtual, Nov. 19, 2020.

American Geophysical Union (AGU), Invited Paper in Session on Multi-Sector Dynamics: Science & Modeling for Societal Transformations, Virtual, Dec. 10, 2020.

Behavior, Energy, And Climate Change (BECC) Conference, Invited Panelist on Behavior, Climate Change, and Future Thinking, Virtual, Dec. 9, 2020.

Society for Judgment and Decision Making (SJDM), Annual Meeting, Keynote Address, Virtual, Dec. 11, 2020.