

CURRICULUM VITAE

ELKE U. WEBER

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Education

1980 - 1984 Harvard University: M.A., Ph.D. (Psychology: Behavior and Decision Analysis)
1976 - 1980 York University: B.A., Summa cum Laude (Psychology)

Professional Positions

2023 Visiting Scholar in Environmental Sustainability, Graduate School of Business, Stanford University
2022 – 2026 Einstein Foundation Visiting Fellow, Einstein Center Climate Change and Science of Intelligence Cluster of Excellence, Berlin, Germany
2016 - Gerhard R. Andlinger Professor in Energy and the Environment, Professor of Psychology and Public Affairs, Princeton University
2013 Inaugural Linde Visiting Fellow, Ronald and Maxine Linde Institute for Economic and Management Sciences, California Institute of Technology
2012 - 2014 Visiting Research Collaborator, Princeton Institute for International and Regional Studies, Princeton University
2009 - 2016 Earth Institute Professor, Columbia University
2009 Visiting Professor, Copenhagen Business School
2007 - 2008 Fellow, Russell Sage Foundation
2006 Visiting Professor, London Business School
2004 - 2005 Chair, Management Division, Graduate School of Business, Columbia University
2003 - 2016 Jerome A. Chazen Professor of International Business, Columbia Business School
2004 Guest Professor, Department of Quantitative Economic Research, University of Fribourg, Switzerland

2002	Fellow, Wissenschaftskolleg (Institute for Advanced Study), Berlin, Germany
1999 - 2016	Professor of Management, Graduate School of Business, and Professor of Psychology, Department of Psychology, Columbia University
1995 - 1999	Professor, Department of Psychology and Department of Management & Human Resources, Ohio State University
1994	Professor of Organizational Behavior and Leadership, Guest Chair, Otto Beisheim Graduate School of Corporate Management (WHU), Koblenz, Germany
1992 - 1993	Fellow, Center for Advanced Studies in the Behavioral Sciences, Stanford, CA
1988 - 1995	Assistant and Associate Professor of Behavioral Science, Center for Decision Research, Graduate School of Business, University of Chicago
1985 - 1988	Assistant Professor, Department of Psychology, University of Illinois at Urbana-Champaign
1984 - 1985	Natural Science and Engineering Research Council Post-Doctoral Fellow, Department of Psychology, University of Toronto

Research Interests

Determinants of Risky Decision Making; Cultural, Age, Gender, and Species Differences in Decision Making under Risk and Uncertainty and Intertemporal Choice; Measurement of Risk Perception and Risk Attitude; Role of Memory and other Cognitive Processes in Preference Construction; Financial Decision Making; Environmental Decision Making; Decision Neuroscience; Neuroeconomics; Better Representation of Human Decision Making in Social Network Models and Complex Adaptive Systems Models

Professional Organizations

American Psychological Association (Fellow), American Psychological Society (Fellow), Society for Judgment and Decision Making (Past President), Society for Neuroeconomics (Past President), Society for Mathematical Psychology (Past President), Society for Risk Analysis (Fellow), Institute for Operations Research and the Management Sciences, Decision Analysis Society (Past Council Member)

Selected Professional Activities

2026 - 2028	Initiative „Energiesysteme der Zukunft“ (ESYS) (Energy Systems of the Future) of acatech, the German Academy of Engineering, the German National Academy of Sciences Leopoldina, and the Union of German Science Academies
2025 - 2027	World Economic Forum (WEF), Global Future Council (GFC) on Human Science of Environment Action
2023 -	International Advisory Council (IAC), Bocconi University, Milan, Italy
2023 – 2024	National Academies of Sciences, Engineering, and Medicine Committee: Steering Committee Member for Workshop: Developing and Assessing Ideas for Social and Behavioral Research to Speed Efficient and Equitable Industrial Decarbonization

2022 - 2023 Advisory Committee for Creation of Cognitive/Behavioral Sciences Department at Bocconi University, Milan, Italy

2021 - 2023 Commission on “Accelerating Climate Action” by American Academy of Arts and Sciences

2020 – 2021 Project "Klimaneutralität" Member, joint commission of the Nachhaltigkeitsrat (Sustainability Council) of the German government and the German National Academy of Sciences Leopoldina

2020 - Science Advisory Committee, International Institute for Applied Systems Analysis (IIASA), Laxenburg, Austria

2020 - Trustee, Environmental/Conservation NGO Rare

2019 - 2025 Beijer Institute of Ecological Economics of the Royal Swedish Academy of Sciences, Advisory Board, since 2022 serving as Committee Chair

2019 - Stockholm Resilience Center, International Science Advisory Council

2018 - 2022 Intergovernmental Panel on Climate Change (IPCC), Lead Author, 6th Assessment Report, Working Group III

2018 - 2019 Social Science Research Council (SSRC), Working Group on Climate Change

2018 - Environmental/Conservation NGO Rare, Center for Behavior and Environment, Advisory Council

2017 - 2025 Andlinger Center for Energy + the Environment, Princeton University, Associate Director for Education

2017 - 2022 External Advisory Board of Marlene Porsche Graduate School of Neuroeconomics, University of Zurich

2017 - 2019 Advisory Board for Nuffield Foundation grant “*Communicating uncertainty in data without undermining trust*” at Cambridge University

2017 – 2022 External Advisory Board for Deutsche Forschungs Gemeinschaft (DFG) Project on Tipping Points in Fisheries, Universities of Heidelberg and Kassel, Germany

2017 - 2020 Climate Museum Advisory Council, New York NY

2017 - 2019 Museum for the United Nations: UN Live, Design and Content Committee

2017 - 2019 American Association for the Advancement of Science, Electorate Nominating Committee (ENC) of Psychology Section

2017 - 2019 Fondazione Eni Enrico Mattei (FEEM) Scientific Advisory Board, Milan, Italy

2017 - 2018 US National Academies of Sciences, Engineering, and Medicine’s Committee to review

the draft Fourth National Climate Assessment

2017	Association for Psychological Science, Election Committee
2017 - 2018	Steering Committee, Climate Futures Initiative, Princeton University
2016 – 2019	EcoArts Connections Steering Committee, Boulder CO
2015 - 2019	American Council for an Energy-Efficient Economy (ACEEE) Research Advisory Board
2014 - 2017	US Environmental Protection Agency (EPA) Science Advisory Board
2014 - 2017	US National Academy of Sciences (NAS) National Member Organization (NMO) Oversight Committee for the International Institute for Applied Systems Analysis (IIASA)
2014 - 2019	IDDR (Institut du Développement Durable et des Relations Internationales), SciencesPo, Scientific Council Member
2014 - 2018	International Panel on Social Progress Steering Committee, Foundation Maison des Sciences de l'Homme
2013 - 2016	Columbia University Tenure Review Advisory Committee (TRAC)
2012 - 2015	Co-Chair, Advisory Committee, Green Growth Knowledge Platform (GGKP) of OECD, UNEP, and World Bank
2012 - 2014	Mind Brain Behavior Initiative Faculty Advisory Committee Columbia University
2012 - 2016	Co-Director, Sustainability Utilizing Social Science Theory: An Interdisciplinary Network (SUSSTAIN)
2012 - 2017	ClimateCoLab Advisor, MIT; Judge on 2016 Grand Prize
2011 - 2014	Provost Faculty Advisory Committee, Columbia University
2011	Institute for Advanced Study Visiting Fellow, Technical University Munich, Germany
2011 - 2014	Lead Author, Intergovernmental Panel on Climate Change (IPCC), 5 th Assessment Report, Working Group III
2010- 2011	Contributing Author, IPCC Special Report, Managing the Risks of Extreme Events and Disasters to Advance Climate Change Adaptation
2010 - 2014	Decision Strategies International (DSI), Energy Expert Network (DEENET), London, UK
2009 - 2015	Harmony Institute Advisory Board, New York NY
2009 - 2010	Global Agenda Council on Decision-making and Incentives Systems, World Economic Forum
2009 - 2014	Executive Committee, Earth Institute, Columbia University

2009 - 2011	Board, Federation of Associations in Behavioral & Brain Sciences (FABBS) Foundation
2008 - 2009	American Psychological Association (APA) Task Force on Interface between Psychology and Global Climate Change
2007 - 2008	President, Society for Neuroeconomics
2007 - 2011	Association for Psychological Science (APS) Board of Directors
2007 - 2011	Steering Committee, Columbia Climate Center (C3)
2007	Carnegie Mellon President's Advisory Board for the Department of Social and Decision Sciences
2006 - 2010	National Intelligence Council Associate, Washington, DC
2005 - 2006	Panel Member, Estimating and Communicating Uncertainty in Weather and Climate, National Research Council, National Academy of Sciences
2004 - 2009	Advisory Board Society for Neuroeconomics
2004 - 2017	Co-Director, Center for Research on Environmental Decisions (CRED), Columbia University
2004 - 2007	Chair, Working Group IV (Public Attitudes, Ethical Issues, and Decision Making) for Global Roundtable on Climate Change, Columbia University
2003 - 2006	Academic Advisory Committee, Ethical Globalization Initiative (EGI), Aspen Institute, International Council on Human Rights Policy, and Columbia University
2002 - 2004	Academic Director, Jerome A. Chazen Institute of International Business, Graduate School of Business, Columbia University
2001 - 2003	Director of Graduate Studies, Department of Psychology, Columbia University
2000 - 2017	Co-Director, Center for Decision Sciences, Columbia University
2000 - 2003	Co-Chair, International Scientific and Technical Advisory Committee (ISTAC) for the International Research Institute for Climate Prediction (IRI)
2000 - 2009	Academic Steering Committee, Earth Institute, Columbia University
2000 - 2001	President, Society for Mathematical Psychology
1997 - 2003	Committee on the Human Dimensions of Global Change, National Academy of Sciences
1997 - 2000	Forum on Research Management, Federation of Behavioral, Psychological, and Cognitive Sciences

- 1997 - 1998 President, Society for Judgment and Decision Making
- 1997 - 1999 Human Dimensions of Seasonal-to-Interannual Climate Variability,
National Research Council, National Academy of Sciences
- 1997 - 1999 Network on Economic Environments and the Evolution of Individual Preferences and
Social Norms (Risk Sub-Network), MacArthur Foundation
- 1997 Joint National Science Foundation and American Psychological Society,
Capital Initiative Workshop
- 1996 - 1998 Review Panel, National Science Foundation: Decision, Risk, and Management
Science Program

Editorships and Editorial Advisory Panels

Associate Editor, PNAS (2020 – present); Founding Associate Editor, Collective Intelligence (2020 – present); Associate Editor, Psychological Review (2015 – 2021); Associate Editor, Organizational Behavior and Human Decision Processes (1998 - 2001), Associate Editor, Journal of Mathematical Psychology (2018 - 2020); Associate Editor, Weather, Climate, and Society (2008 – 2020); Editor, Chazen Web Journal of International Business (2002 - 2004); Co-Editor, Risk Decision & Policy (1999-2002); Departmental Editor, Management Science (2016 - 2018); Associate Editor, Management Science (2006 - 2009; 2012 - 2016).

Advisory Board, Journal of Risk and Uncertainty (2010 – present); Social Science Editorial Advisory Panel (EAP) Member, Nature Climate Change (2013 – present), International Advisory Board, Behavioural Public Policy (2021 – present)

Other Editorial Boards

American Journal of Psychology (1986 - 2005); Betriebswirtschaft (2007 – 2016); Global Environmental Change (2016 – present); Judgment and Decision Making (2007 – 2019); Journal of Experimental Psychology: Learning, Memory, and Cognition (1994 – 1997; 2002 - 2010); Journal of Experimental Psychology: General (2007 - 2017); Journal of Mathematical Psychology (1995 - 2003); Management and Organization Review (2005- 2015); Organizational Behavior and Human Decision Processes (1993 – 1998; 2002 - 2004); Psychological Inquiry (2002 – 2022); Psychological Review (2001 – 2015); Psychological Science (2006 – 2018); Risk Decision & Policy (1998 - 2002)

Ad-Hoc Reviewing

Journals: Academy of Management Journal, Academy of Management Review, Acta Psychologica, American Economic Review, American Journal of Political Science, American Psychologist, Basic and Applied Social Psychology Journal, Brain and Cognition, Climate Policy, Climatic Change, Cognition, Cognitive Processing, Cognitive Psychology, Cognitive Science, Decision Analysis, Econometrica, Economic Psychology, Ecological Economics, European Journal of Neuroscience, Experimental Economics, Geneva Risk and Insurance Review, Global Environmental Change, Human Ecology Review, IEEE Transactions on Systems, Man, and Cybernetics, International Journal of Intelligent Systems in Accounting, Finance, and Management, International Journal of Risk Assessment and Management, Journal of Behavioral Decision Making, Journal of Applied Research in Memory and Cognition, Journal of Business, Journal of Clinical and Experimental Neuropsychology, Journal of Economic Behavior and Organization, Journal of Experimental Psychology: Human Perception and Performance, Journal of Experimental Social Psychology, Journal of the International Neuropsychological Society, Journal of Neuroscience, Journal of Personality and Social Psychology, Journal of Risk and Uncertainty, Journal of Risk and Insurance, Management Science, Manufacturing and Service Operations Management, Marketing Letters, Medical Decision Making, Memory,

Memory and Cognition, Nature, Nature Neuroscience, Nature Climate Change, Neuron, Neuroscience Letters, Personality and Social Psychology Bulletin, Perspectives on Psychological Science, PLoS Computational Biology, Proceedings of the National Academy of Sciences, Psychological Bulletin, Psychological Review, Psychological Science, Psychonomic Bulletin and Review, Review of Environmental Economics and Policy, Risk Analysis, Science, Social Science & Medicine, Sociological Quarterly, Theory and Decision, Trends in Cognitive Science, Water Resources Research.

Grant Proposals: **National Science Foundation (NSF)**: Decision, Risk, and Management Science; Economics; Cognitive Neuroscience; Social Psychology; Human Cognition and Perception; Methodology, Measurement, and Statistics; Time Sharing Experiments for the Social Sciences; **National Institute of Mental Health (NIMH)**; **National Institute of Aging (NIA)**; US Department of Commerce: National Oceanic and Atmospheric Administration (NOAA); Israeli Science Foundation; Australian Research Council Endeavour Awards; Hong Kong Research Grants Council; European Science Foundation; Swiss National Science Foundation; Max Planck Society

Other Reviewing/Nominating: Nobel Prize in Economic Science; Center for Advanced Studies in the Behavioral Sciences (CASBS); MacArthur Foundation; Vin Future Prize Foundation; Japan Prize Foundations; Asahi Glass Foundation

Honors and Awards

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| 2026 | Cognitive, Computational, and Systems Neuroscience (CCSN) Annual Lecture, Washington University |
| 2025 | INSPIRE Award from University of Lausanne/HEC Lausanne |
| 2025 | Howard Crosby Warren Medal, Society for Experimental Psychology, for the most significant advances in Experimental Psychology over the prior five years |
| 2024 | BBVA Frontiers of Knowledge Award in the Social Sciences |
| 2024 | Honorary Doctorate in Sustainability (Nachhaltigkeit), Leuphana University, Germany |
| 2024 | Tagesspiegel, Berlin: "100 Köpfe der Hauptstadt-Wissenschaft 2024" ("100 Best Heads in Science in Berlin in 2024") |
| 2024 | Newman-Proshansky Career Achievement Award, American Psychological Association (APA), Division 34 (Environmental, Population, and Conservation Psychology) |
| 2023 | Patrick Suppes Prize, American Philosophical Society |
| 2020 | Election to US National Academy of Sciences |
| 2020 | Kavli Lecture, Society for Neuroeconomics (SNE) Annual Meeting |
| 2020 | B.F. Skinner Lecture, Association for Behavior Analysis International (ABAI) Annual Convention |
| 2019 | Dean for Science Lecture in Neuroeconomics, Institute for the Study of Decision Making, New York University |

2018 Fellow, American Association for the Advancement of Science

2018 Adrian Fernando Memorial Lecture, Oxford University, Smith School of Enterprise and the Environment

2018 Teale Lecture on Nature and the Environment, University of Connecticut

2018 Princeton Engineering Commendation List for Outstanding Teaching

2016 Fellow, American Academy of Arts and Sciences

2016 Distinguished Achievement Award, Society for Risk Analysis

2015 Fellow, Society for Experimental Psychology

2014 "In Honor of" citation, Federation of Associations in Behavioral & Brain Sciences (FABBS): Recognition of "eminent, senior scientists who have made important and lasting contributions to the sciences of mind, brain, and behavior"

2012 Election to German National Academy of Sciences (Leopoldina)

2012 Honorary Professorship, Economic Science, Technical University Munich, Germany

2011 Fellow, Society for Risk Analysis

2010 Chazen Senior Scholar, Graduate School of Business, Columbia University

2009 Honorary Doctorate in Psychology, University of Basel, Switzerland

2003 Academy of Management, Organizational Behavior Division, Best Paper Award

2002 Fellow, Wissenschaftskolleg zu Berlin

2000 Chazen International Research Prize, Graduate School of Business, Columbia University

1999 INFORMS Decision Analysis Society Publication Award

1998 Fellow, Association for Psychological Science

1996 Fellow, Division 3 (Experimental Psychology), American Psychological Association

1994 Outstanding Young Investigator Award, Society for Medical Decision Making

1990 James S. Kemper Foundation Research Scholar, Graduate School of Business, University of Chicago

1988 Young Psychologist Award, American Psychological Association, XXIV International Congress, Sydney, Australia

1986 University of Illinois Instructional Award: "List of Faculty Rated Excellent"

1985 Natural Science and Engineering Research Council of Canada: Postdoctoral Fellowship
1980 - 1984 Natural Science and Engineering Research Council of Canada: Postgraduate Scholarship
1980 Vanier Award for Academic Excellence, York University

Grants

GROUNDSWELL: Societal tipping towards a safe future for humanity on Earth. ERC Synergy Grant 2026, Johan Rockström, Tim Lenton, Marten Scheffer, Elke U. Weber, co-PIs, Euros 10,000,000, 01/27-12/2032 (Decision Pending).

The Psychological Barrier-Intervention-Outcome Framework to Drive National-Security Promoting Behaviors in the Workplace. National Science Foundation, SES-DRMS-2520120; PI Elke U Weber, \$367,447, 03//26-02//28 (Decision Pending).

Bridging Psychology, Management, and Energy to Drive High-Impact Workplace Pro-Environmental Behaviors. High Meadows Environmental Institute, Princeton University; PI Elke U Weber, \$126,996, 01/2026-12/2027 (Decision Pending).

Building an Infrastructure for Trust: Creating Shared Value in Large-Scale Solar through Community Benefit Agreements. Department of Energy, DE-FOA-0003226 Solar Energy Evolution and Diffusion Studies 4, Area of Interest 1: Community Acceptance and Opposition, \$2,483,899, 1/2025-12/2027 (awarded and funded, but suspended indefinitely for political reasons in March 2025).

Understanding speed limits to global decarbonization ambitions to better inform more feasible deep decarbonization pathways. Energy Research Fund, Andlinger Center for Energy and the Environment. PIs Chris Greig, Jesse Jenkins, Eric Larson, & Elke Weber, \$1,500,000, 9/2023-8/2026.

Assessing Socioeconomic Consequences of Energy Projects for Host Communities: Coal Mines and Wind Farms in West Virginia. High Meadows Environmental Institute Climate and Energy Grand Challenge grant, PIs Eric Larson and Elke Weber, \$150,000, 7/2023–9/2025

Einstein Visiting Fellowship: Applying Social Norms and Other Behavioral Science Interventions to Design and Implement Effective Transportation and Building Policies to Reduce Carbon Emissions in Berlin-Brandenburg. Einstein Foundation Berlin, PI Elke Weber, 500,000 Euros, 9/22-8/26.

A Comparison of Energy Consumption and Policy Preferences of Urban Residents in India and the United States of America, Chadha Center for Global India, PIs Elke Weber, Atul Kohli, Chris Greig, \$35,000, 1/2021-1/2022.

Redesigning Urban Infrastructure for Post-Covid Cities: Laying the Foundation for Convergence Research. Andlinger Center for Energy and the Environment, and Chadha Center for Global India, PIs Anu Ramaswami and Elke Weber, \$144,249, 9/2020-8/2022.

Collaborative Research: Responses to complex disruptive events: Cognition in a socio-political context, National Science Foundation, SES-DRMS 2049796; PIs Elke U Weber, Sara Constantino, Alicia Cooperman, Rachael Shwom, Michael Oppenheimer, \$752,607, 04//21-03//24.

RAPID: Public Responses to Personal and Societal Risk: Attitudes and Behavior on COVID-19 and Global Change, National Science Foundation, SES-DRMS 2030800; PI Elke U Weber, \$191,160, 07/15/20-6/30/22.

Understanding Norm Clusters and Their Dynamics in the Transition to Renewable Energy, National Science Foundation, SES-DRMS 2018063; PI Elke U Weber, \$497,024, 9/20 - 8/23.

Rapid Switch India: Sustainable decarbonization pathways that balance climate ambitions with economic development and poverty alleviation agendas. Princeton Institute for International and Regional Studies (PIIRS); PI: Elke Weber, Co-PIs: Marc Fleurbaey, Chris Greig, Robert Keohane, Atul Kohli, Eric Larson, Simon Levin, Denise Mauzerall, Michael Oppenheimer, Robert Socolow, Claire White; \$750,000, 9/2019-8/2022.

Rapid Switch Initiative: NJ project startup, Andlinger Center for Energy and the Environment, PIs Eric Larson and Elke Weber, \$300,000, 9/2018-8/2021.

Society-Scale Behavioral Simulations through Crowdsourcing, Schmidt DataX Fund, DataX award, PIs Tom Griffiths, Akunreu Coman, Simon Levin, Betsy Levy Paluck, Elke Weber, \$123,928, 9/2019 – 8/2020.

Norm Dynamics as Agents of Urban Social Change and Environmental Sustainability: Investigating Cross-cultural Differences and Longevity of Interventions; Princeton Environmental Institute, Grand Challenges initiative, Co-PIs: Elke Weber and Simon Levin; \$25,000, 10/2018–9/2020.

Planning Grant: Engineering Research Center for REstorative infrastructure through Convergent Engineering and Psychology, National Science Foundation, PIs: Leidy Klotz, Elke Weber, Caitlin Wylie, Morela Hernandez, Sarah Welch, \$98,898, 8/2018-8/2020.

Intentional defaults for more sustainable infrastructure: Studying interventions to alleviate decision biases in upstream, multi-stakeholder decisions, National Science Foundation: INSPIRE, subcontract to Columbia University (main contract to Leidy Klotz, Clemson University, \$994,447) \$278,321, 8/15-7/18.

Center for Research on Environmental Decisions (CRED) Renewal: Understanding and Improving Environmental Decisions, National Science Foundation, \$650,000, 8/15-7/18.

RISk and uncertainty in developing and Implementing Climate change pOlicies(RISICO), European Research Council (ERC), subcontract to Columbia University (main contract, PI Valentina Bosetti, Bocconi University, \$1,400,000), \$100,402, 7/14-6/19.

Rebound vs. Gateway Effects of Pro-Environmental Behavior, National Science Foundation SES-1325660, \$498,000, 7/13–6/16.

Doctoral Dissertation Research (Lisa Zaval) in DRMS: Affective Forecasting across the Lifespan, National Science Foundation: \$12,880, 9/13-8/15.

Decisions from Experience and the Role of Feedback in Environmental Decisions, National Science Foundation, SES-1227462, \$450,000, 9/12-8/16.

Cognitive and Emotional Sources of Wise Decision Making Across the Lifespan, National Institute of Aging, R01 AG044941-01, \$320,000, 10/12-9/14.

Network for Utilization of Social Science Research on Sustainability and Energy (NUSSRoSE), National Science Foundation: Research Coordination Networks (RCN), OCI-1140174, \$318,000, 1/12-12/14.

Testing the capital constraint: Designing policies to promote small farmer organic fertilizer use in sub-Saharan Africa. Cross-Cutting Initiatives, Earth Institute, Columbia University. \$30,000, 6/11-5/12.

Understanding and Improving Environmental Decisions, National Science Foundation: Decision Making Under Uncertainty Center Competition, SES-0951516, \$6,500,000, 10/10-9/15.

Doctoral Dissertation Research (David Hardisty) in DRMS: Discounting Future Losses, National Science Foundation: Decision Making Under Uncertainty Center Competition, SES-1024599, \$22,310, 9/10-7/11.

Development of Dynamic Risky Decision Making: Behavioral Phenomena and Neural Underpinnings. National Science Foundation, SES-0922743. \$277,870.00, 10/09-9/13.

Temporal Discounting of Social Goals, National Science Foundation, SES-0820496, \$668,503, 9/08-8/12.

Individual and Group Decision Making under Climate Uncertainty, National Science Foundation, SES-0345840S, \$500,000, 10/08-9/13.

Environmental Decision Making by Individuals and Groups. National Science Foundation, SES-0720452, \$494,390. 10/07-9/10.

Decision Making Over the Life Span: How Memory Affects Preferences. National Institute of Aging, R01AG027931-01A2, \$1,602,680, 09/07-08/12.

Affective and Deliberative Risky Decision Making in Children, Adolescents, and Adults. National Science Foundation, SES-0720932, \$88,677. 10/07-9/09.

Center for Research on Environmental Decisions (CRED) Communication Guide development. Charles Evans Hughes Memorial Foundation, \$25,000, 06/08-05/09.

Salary support for Russell Sage Foundation Fellowship, Russell Sage Foundation, \$126,000, 9/07-7/08.

Collaborative Research: Interactions between changing climate and technological innovation: Implications for land use and sustainability. National Science Foundation Special Competition: Human and Social Dynamics: Agents of Change, EF-0709701, CU subcontract level of funding: \$175,310. 9/07-8/10.

Neuropsychology of Risk Perception and Risk Taking. National Science Foundation, SES-0452932, \$113,196. 3/05-2/07.

Center for Research on Environmental Decisions, National Science Foundation Special Competition: Decision Making Under Uncertainty Center, SES-0345840, \$5,900,000, 10/04-9/09.

Center for International Business Education, Department of Education, \$100,716, 10/04-9/05.

Understanding and Modeling the Scope for Adaptive Management in Agroecosystems in the Pampas in Response to Interannual and Decadal Climate Variability and Other Risk Factors, National Science Foundation Biocomplexity Initiative, SES-0410348, \$1,630,296, 06/04-05/08.

Moral and Ethical Decision Making. Department of National Defense, Canada, \$89,196, 5/04-4/06.

Decision-making in agricultural production in the Argentine Pampas: Alternative choice process formulations and the value of climate information. National Oceanographic and Atmospheric Administration, GC04-159, \$258,561, 5/04-4/07.

Preferences as Memory. National Science Foundation, SES-0352062, \$459,000. 4/04-3/07.

Development of a Domain-Specific Risk-Taking Scale. Department of National Defense, Canada, \$19,472, 8/02-7/03.

The Role of Climate Perceptions, Expectations, and Forecasts in Farmer Decision Making in the Argentina Pampas. International Research Institute for Climate Prediction, \$42,800, 11/01-10/02.

Developing a Taxonomy of Decision Modes. National Science Foundation, SES-0079664, \$160,000, 7/00-6/02.

Predicting Modes of Decision-Making: A Cross-Cultural and Multi-Method Approach. National Science Foundation, SES-9819055, 0096015, \$271,000, 4/99-3/01.

Perceived Risk-Attitudes: A New Assessment Scale for a New Model of Risk-Taking. John D. and Catherine T. MacArthur Foundation, \$5,000, 2/1/98 - 12/1/99.

Decisions and Interactions Under Risk and Uncertainty Within and Across Cultures. National Science Foundation SES-9631860, \$225,000, 8/96-7/98.

Risk Perception and Decision Making Under Risk and Ambiguity in the U.S.A., Poland, P.R. China, and Hong Kong: National Science Foundation, SES-9422819, \$50,000, 3/95-2/96.

Salary support to visit Center for Advanced Studies in the Behavioral Sciences, Stanford University: National Science Foundation, \$35,000, 8/92-7/93.

Farm-Level Decisions in the Face of Global Warming: Descriptive and Prescriptive Issues in Complex Decision Making under Uncertainty: National Science Foundation, SES-9109942, \$66,000, 8/91-7/92.

Risk Perception and Risk Attitudes: Definitions, Assessment Procedures, Effects on Behavior, and Dynamic Change: National Science Foundation, SES-8910211, \$30,000, 8/89-7/90.

Dynamic Decision Models in Medical Diagnosis: University of Illinois Research Board, \$19,500, 9/87-8/88.

Information Acquisition in Medical Decision Making: National Institute of Health, \$5,000, 6/87-8/88.

Tests and Extensions of Conjoint Expected Risk: National Science Foundation, SES-8606750, \$27,000, 10/86-7/88.

Human Perception, Judgment and Decision-Making in the Arms Control Process: University of Illinois Program in Arms Control, Disarmament, and International Security, \$5,000, 6/86-7/86.

IBM Project EXCEL Award for Hardware and Software Development of Computer-Based Laboratory of Human Decision Making: IBM, \$57,000, 6/86-12/87

Quantifying Perceived Risk in Medical Decision Making: National Institute of Health, \$5,000, 6/86-5/87.

Process Model for Decision Making under Risk: University of Illinois Research Board, \$18,500, 9/85-8/86.

Publications: Books, Project Reports, Special Issues of Journals

American Academy of Arts and Sciences, Forging Climate Solutions: How to Accelerate Action Across America (Cambridge, Mass.: American Academy of Arts and Sciences, 2023). (Member of Commission that produced this report).

Klimaneutralität: Optionen für eine ambitionierte Weichenstellung und Umsetzung (Climate neutrality: Options for ambitiously laying the foundations and for realization). Positionpapier des Rates fuer Nachhaltige Entwicklung der deutschen Regierung und der Leopoldina (Position paper of the Sustainability Council of the German Government and the German National Academy of Science Leopoldina), June 2021. <https://www.leopoldina.org/publikationen/detailansicht/publication/klimaneutralitaet-optionen-fuer-eine-ambitionierte-weichenstellung-und-umsetzung-2021>

Connecticut Academy of Science and Engineering, Inc. (May 29, 2020). An Adaptive Risk-Based Strategy for Connecticut's Ongoing COVID-19 Response [White Paper]. Retrieved from <https://www.ctcase.org/reports/Adaptive%RiskBased%Approach.pdf>

Klotz, L., Pickering, J., Weber, E. U. (Panel Co-Chairs) (2019). Twenty Questions about Design Behavior for Sustainability. Report of the International Expert Panel on Behavioral Science for Design, New York.

Chandy, R., Dowell, G., Mayer, C., Plambeck, E., Serafeim, G., Toffel, M., Toktay, B., Weber, E. (2019). Call for Papers: Management Science—Special Issue on Business and Climate Change. Management Science Articles in Advance, 1–2. <http://pubsonline.informs.org/journal/mnsc/> ISSN 0025-1909 (print), ISSN 1526-5501 (online)

Sloman, S. & Weber, E.U. (2019). The Cognitive Science of Political Thought. Volume 188. July 2019. Special Issue of Cognition.

Weber, E. U. & Klement, J. (2018). Risk tolerance and circumstances. Research Foundation Brief for the Chartered Financial Analyst (CFA) Institute.

Lloyd's Register Foundation (2017). Foresight Review on the Public Understanding of Risk: Reconciling Facts and Fears (Report preparation coordinated by K.K. Phoon and E. U. Weber, with lead author J. Dennett-Thorpe). <http://lrfoundation.org.uk/news/2017/foresight-review-public-understanding-risk.aspx>.

Brief of Scholars of Behavioral Economics as *Amici Curiae* in Support of Petitioners, Expression Hair Design v. Eric T. Schneiderman, Attorney General of the State of New York, Supreme Court of the United States (No. 15-1391, 2016).

Bowman, T. (2016). Toward Consensus on the Climate Communication Challenge: Report from a Dialogue of Researchers and Practitioners. Bowman Change, Inc. <http://www.climateaccess.org/resource/toward-consensus>.

Kenning, P., Weber, E., & Welpel, I. (2014). Neuroeconomics. Special Issue of Schmalenbach Business Research, 5/14.

Weber, E.U. & Johnson, E.J. (2012). Psychology and Behavioral Economics Lessons for the Design of a Green Growth Strategy. White Paper for Green Growth Knowledge Platform (OECD, UNEP, World Bank). <http://documents.worldbank.org/curated/en/747971468157507040/pdf/wps6240.pdf>

Task Force on the Interface between Psychology and Global Climate Change (2009). Psychology and Global Climate Change: Addressing a Multi-faceted Phenomenon and a Set of Challenges. American Psychological Association, Washington, DC (<http://www.apa.org/science/climate-change/>).

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- Bruns, C. & Weber, E.U. Social trust and the quality of government. Evidence for a reciprocal relationship. Working paper, SSRN. On 1/9/2025 SSRN's Top Downloads list for: PSN: Other Political Behavior: Voting & Public Opinion (Topic), on 1/17/2025, 1/20/2025, and 2/4/2025 as SSRN's Top Downloads list for: PSN: Voters & Elections (Topic); on 1/25/2025 as SSRN's Top Downloads list today for: PsychRN: Interpersonal Relations & Group Processes.
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- Bracha, A., Malmendier, U., Weber, E.U. Feeling risk and forming expectations: Lessons from psychology. In preparation, Journal of Economic Literature.

Mertens, S., Weber, E.U., & Brosch, T. Understanding and optimizing the effects of choice architecture on decision making. In preparation, Organizational Behavior and Human Decision Processes.

Johnson, E.J. & Weber, E. U. Query theory: A constructive preference account. In preparation, Psychological Review.

Kofler, L., Frey, R., Weber, E.U. The domain-specific risk taking (DOSPERT) scale after 20 years: A meta-analysis, new measurement model, and norming information. In preparation, Psychological Bulletin.

Working Papers

Composto, J.,* Constantino, S.M, Finnie-Robinson, S., & Weber, E.U. (2021) Rousing the sleeping giants: Climate change and financial sector response. Behavioral Science for Policy Working Paper.

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Treuer, G.A.,* Weber, E.U., Appelt, K.C.* Goll, A.E., & Crookes, R.D.* (2015). Weathering the storm: Status quo adjustments explain successful policy implementation. Center for Decision Sciences Working Paper.

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Savani, K.,* Westfall, J. E.,* Johnson, E. J., & Weber, E. U. (2010). Construing actions as choices: Focusing attention on relevant information during decision-making. Working Paper, Center for Decision Sciences.

Smith, J.A.,* Appelt, K.C.,* & Weber, E.U. (2009). Querying the group mind: Applying Query Theory to decisions made by groups.

Smith, J.A.,* Konnikova, M.,* Handgraaf M.J.J., & Weber, E.U. (2009). Patient and risky alone, impatient and cautious with others: Are groups the best forum for environmental decision making? Working paper, Center for Decision Sciences.

Konnikova, M.,* Figner, B.,* Mischel, W., & Weber, E. U. (2009). When self-control hurts: Financial risk-taking, stress, and illusory control. Working Paper, Center for Decision Sciences.

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Other Publications

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Sumaila, R. et al. (2021). WTO must ban harmful fisheries subsidies. Letter to Science, 374, p. 544.

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- Bell, R. B. & Weber, E.U. (2014). Opinion: We’re leaving too many energy dollars behind us, on the ground. The Daily Climate, May 19, 2014: <http://www.dailyclimate.org/tdc-newsroom/2014/05/saving-energy>.
- Hershfield, H.E & Weber, E.U. (2013). To Change Environmental Behavior, Should We Really Tell People the World Is Ending? Huffington Post, 09/03/2013: http://www.huffingtonpost.com/hal-e-hershfield/to-change-environmental-behavior_b_3845707.html
- Weber, E.U. (2013). How can psychologists help make Earth Day every day? Behavioral Expert Elke Weber, PhD, Discusses Psychology and Environmental Protection. American Psychological Association Website, <http://www.apa.org/news/press/releases/2013/04/earth-day.aspx>

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<http://www.leggmason.com/thoughtleaderforum/2006/conference/weber.html>

Weber, E. U. (2003). Origins and functions of perceptions of risk. Transcript of Invited Presentation, National Cancer Institute (NCI) Workshop *Conceptualizing and Measuring Risk Perceptions*, February 13, 2003.
<http://dceps.nci.nih.gov/brp/presentations/weber.pdf>

Weber, E. U. (2003). Objetivos y emociones en la toma de decisión. Suplemento de la edición No. 269 de la *Revista CREA*, Uso de informacion climatica: Para la toma de decisiones en la produccion agricola (p. 7).

Selected Mentions in the Popular Media and Elsewhere

<https://grist.org/politics/politicians-underestimate-climate-action-popularity-fossil-fuels/>

<https://www.einsteinfoundation.de/index.php?id=2479&L=1>

THE GUARDIAN

Polling shows that US voters favor climate bills – yet assume fellow Americans don't.

<https://www.theguardian.com/commentisfree/2022/sep/01/us-voters-assume-fellow-americans-dont-favor-climate-bills>

BLOOMBERG

Climate Change Measures Are a Lot More Popular Than Americans Think.

<https://www.bloomberg.com/news/articles/2022-08-29/climate-change-laws-are-twice-as-popular-as-americans-think>

SCIENTIFIC AMERICAN

Climate change actions are far more popular than people in the US realize.

<https://www.scientificamerican.com/article/climate-change-actions-are-far-more-popular-than-people-in-u-s-realize/>

NEW YORK TIMES.

Here's a secret about your neighbors. <https://www.nytimes.com/2022/07/19/climate/climate-communication.html>

ASSOCIATION FOR PSYCHOLOGICAL SCIENCE

Can shifting social norms help mitigate climate change?

October 13, 2022

Review of PSPI paper

https://www.psychologicalscience.org/news/news-release/2022-october-climate-change-pspi.html?utm_source=APS+Emails&utm_campaign=0dd63cae2b-PSU_10212022&utm_medium=email&utm_term=0_d2c7283f04-0dd63cae2b-62636811

Princeton University Press Releases

<https://spia.princeton.edu/news/communication-technology-study-collective-behavior-must-be-crisis-discipline-researchers-argue>

<https://acee.princeton.edu/acee-news/study-finds-americans-are-largely-unaware-of-carbon-capture-and-sequestration-technology/>

LIBERAL

Der Status quo ist nicht mehr die bessere Wahl

April 2021

Interview with me on lessons from Covid19

<https://liberal.freiheit.org/01-2021/in-krze/>

BCG HENDERSON INSTITUTE

Strategy on Multiple Timescales

March 19, 2021

Mentions my contributions to the topic from the perspective of economics and psychology

<https://bhi.medium.com/6bafe19aae90>

AMERICAN PSYCHOLOGICAL ASSOCIATION website

Lessons from COVID-19 for the climate crisis

BYLINE: Delia O'Hara

January 22, 2021

<https://www.apa.org/members/content/climate-crisis-covid-19>

NEUE ZUERICHER ZEITUNG (NZZ)

Hilft uns die Pandemie, künftige Krisen besser zu meistern?

BYLINE: Fabian Urech

January 19, 2021

Interview with me on lessons from Covid19.

<https://www.nzz.ch/international/coronavirus-psychologin-weber-ueber-lehren-aus-der-krise-ld.1593505?reduced=true>

NATIONAL GEOGRAPHIC

Let's not waste this crucial moment: We need to stop abusing the planet

November 2020 Special Issue on A World Gone Viral: How the Pandemic is Changing Our Lives

BYLINE: Rob Kunzig

Quotes me and mentions my work on time discounting and how to promote a greater focus on the future

<https://www.nationalgeographic.com/magazine/2020/11/lets-not-waste-this-crucial-moment-we-need-to-stop-abusing-the-planet-feature/>

U.S.1: PRINCETONINFO

Giving the Future a Chance

November 18, 2020

Reports on a presentation on my work on climate change and COVID-19 that I gave to a local community group

<https://princetoninfo.com/giving-the-future-a-chance/>

NATIONAL GEOGRAPHIC

Why our minds can't make sense of COVID-19's enormous death toll

September 21, 2020

BYLINE: Sarah Elizabeth Richards

Reports on interview with me about psychological impact of growing Covid-19 death statistics

<https://www.nationalgeographic.com/science/2020/09/why-minds-brains-cannot-make-sense-coronavirus-enormous-death-toll/#close>

NATIONAL PUBLIC RADIO (NPR)

All Things Considered Interview on How We Process Covid-19 Fatality Statistics

July 28, 2020

<https://www.npr.org/sections/coronavirus-live-updates/2020/07/28/896193239/why-we-grow-numb-to-staggering-statistics-and-what-we-can-do-about-it>; https://www.psychologicalscience.org/news/why-we-grow-numb-to-staggering-statistics-and-what-we-can-do-about-it.html?utm_source=APS+Emails&utm_campaign=6b37e22ec8-EMAIL_CAMPAIGN_2020_08_11_02_04&utm_medium=email&utm_term=0_d2c7283f04-6b37e22ec8-62703551

AMERICAN ASSOCIATION FOR THE ADVANCEMENT OF SCIENCE NEWS

Spring 2020

BYLINE: Delia O'Hara

Member Spotlight: AAAS Fellow Elke Weber Studies Decision Making During Crises

<https://www.aaas.org/membership/member-spotlight/aaas-fellow-elke-weber-studies-decision-making-during-crises>

THE LANCET

Planetary Health Research Digest

November 2019

BYLINE: Sam Hinsley

Fossil fuel phase out

Discusses my conjoint study with Adrian Rinscheid and Silvia Pianta on phasing out gasoline-fueled cars.

[https://www.thelancet.com/journals/lanplh/article/PIIS2542-5196\(19\)30220-7/fulltext](https://www.thelancet.com/journals/lanplh/article/PIIS2542-5196(19)30220-7/fulltext)

FORBES

November 19, 2019

BYLINE: Jeff McMahon

Greta Is Right: Study Shows Individual Lifestyle Change Boosts Systemic Climate Action

<https://www.forbes.com/sites/jeffmcmahon/2019/11/19/greta-is-right-study-shows-individual-climate-action-boosts-systemic-change/#6ec2a9fa4a54>

ANDLINGER CENTER Speaks

October 23, 2019

Why the messenger matters in climate action

<https://acee.princeton.edu/acee-news/andlinger-center-speaks-why-the-messenger-matters-in-climate-action/>

RARE: Solutions Search

June 1, 2018

<https://www.youtube.com/watch?v=25w2rwwTf6E&feature=youtu.be>

DISCOVERY: RESEARCH AT PRINCETON

November 22, 2017

BYLINE: Yasemin Saplakoglu

Better decision-making for the planet

Princeton's annual research magazine reports on my research on environmental decision making.

https://discovery.princeton.edu/wp-content/uploads/sites/174/2017/11/DISCOVERY2017_04_ElkeWeber.pdf

Also featured on Princeton University Home Page:

<https://www.princeton.edu/news/2018/01/04/better-decision-making-planet>

BEHAVIORAL SCIENCE AND POLICY ASSOCIATION

Blog post on "Nudging Ahead"

August 2017

In Part 2 of this series, I and two other researchers answer three probing questions about Behavioral Change Techniques:

<https://behavioralpolicy.org/nudging-ahead-2/>

OPEN HOUSE

published by Studio Olafur Eliasson

June 15, 2017

Olafur Eliasson's book for the Venice Biennale cites excerpts of my work on the importance of personal experience to motivate action from my Climatic Change 2006 paper "Why global warming does not scare us (yet)"

RADIO SRF2 (Switzerland)

April 6, 2016

Kontext: "Nach uns die Sintflut"

Interview with me about cognitive and emotional barriers to dealing with climate change

<http://m.srf.ch/sendungen/kontext/nach-uns-die-sintflut-klimawandel-und-die-kommenden-generationen>

KNOWLEDGE@WHARTON

The key to smarter long-term decisions

June 28, 2015

Interview with Howard Kunreuther that covers our joint work on the IPCC on environmental decision making and climate change risk management

<http://knowledge.wharton.upenn.edu/article/the-key-to-making-smarter-long-term-decisions/>

WASHINGTON POST

The next energy revolution won't be in wind or solar, it will be in our brains

January 22, 2015

BYLINE: Chris Mooney

<http://www.washingtonpost.com/news/energy-environment/wp/2015/01/22/the-next-energy-revolution-wont-be-in-wind-or-solar-it-will-be-in-our-brains/>

NEXUS MEDIA

Forget about Saving Energy. This is about Saving Lives.

August 21, 2015

BYLINE: Jeremy Deaton

<https://medium.com/nexus-media/forget-about-saving-energy-this-is-about-saving-lives-a7be98d0f1b5>

Both of these articles describe my work with the US Navy to integrate a change in the way Navy men and women at all levels use energy into their war-fighting mission

The following publications all discuss my work on the role of legacy motives in people's environmental decisions, as examined in my 2015 Psychological Science paper:

<http://www.bps.org.uk/news/thinking-about-legacy-makes-people-greener;>

[http://www.psychologicalscience.org/index.php/news/were-only-human/remember-me-personal-legacy-and-global-warming.htm;](http://www.psychologicalscience.org/index.php/news/were-only-human/remember-me-personal-legacy-and-global-warming.htm)

[Huffington Post](#), [Pacific Standard Magazine](#), [The British Psychological Society](#), [Health News Digest](#)

The following publications all discuss my work on the benefits of crystallized intelligence for financial and other real world choices made by older decision makers, offsetting losses in fluid intelligence, as examined in my 2014 PNAS paper:

<http://time.com/money/3673604/aging-impairment-finances-confidence/>; [Consumer Affairs](#), [Munich Eye](#), [Press Enterprise](#), [Sarasota Herald Tribune](#), [Science 2.0](#), [Science Daily](#), [U.S. News & World Report](#), [USA Today](#)

NPR: MARKETPLACE

Climate change: how to talk about bad news

April 25, 2014

BYLINE: Sarah Gardner

MANCHESTER GUARDIAN

The communication of uncertainty is hindering climate change action

January 31, 2014

BYLINE: Adam Corner

<http://www.theguardian.com/sustainable-business/climate-change-communication-uncertainty>

Discusses the role of uncertainty in behavioral responses to climate change based on my 2014 WIRE Climate Change paper with Tony Patt.

The following publications all discuss my [Nature Climate Change](#) (2014) paper on “Local Warming”

CHRISTIAN SCIENCE MONITOR

Global warming? Public attitudes often at mercy of the weather, study finds.

January 13, 2014

BYLINE: Julie S

<http://www.livescience.com/42526-weather-influences-climate-change-belief.html>

US WORLD| AND NEWS REPORT

No, Global Warming Isn't Suddenly a Myth Because It's Really Cold Out

January 25, 2014

BYLINE: Yarrow Axford

<http://www.usnews.com/opinion/articles/2014/01/25/no-global-warming-isnt-suddenly-a-myth-because-its-really-cold-out>

Other publicity for “Local Warming”:

<http://conservationmagazine.org/2014/01/art-makes-environmental-change-real/>;

http://arstechnica.com/science/2014/01/acceptance-of-global-warming-rises-on-warm-days/?utm_source=feedburner&utm_medium=feed&utm_campaign=Feed%3A+arstechnica%2Findex+%28Ars+Technica+-+All+content%29;

<http://www.natureworldnews.com/articles/5638/20140114/todays-weather-affects-peoples-beliefs-global-warming-trends.htm>;

<http://www.alaskadispatch.com/article/20140114/global-warming-public-attitudes-often-mercy-weather-study-finds>

Weather Changes People’s Climate Beliefs, Study Finds (right click for link)Headlines & Global News,

<http://www.livescience.com/42526-weather-influences-climate-change-belief.html>;

<http://blogs.ei.columbia.edu/2014/01/12/why-do-we-run-hot-and-cold-on-climate-change/>;

<http://news.discovery.com/earth/global-warming/how-weather-messes-with-our-global-warming-opinions-140112.htm>;

<http://www.eenews.net/climatewire/2014/01/13/stories/1059992779>;

<http://www.livescience.com/topics/global-warming/>;

<http://www.climate-news-network.net/2014/01/how-weather-shapes-our-climate-ideas/>;

<http://www.rtcc.org/2014/01/13/publics-climate-change-concerns-shaped-by-weather-outside/>;

<http://www.eco-business.com/news/how-weather-shapes-our-climate-ideas/>;

http://www.business-standard.com/article/news-ians/day-s-weather-influence-people-form-global-warming-opinions-114011300828_1.html;

<http://economictimes.indiatimes.com/environment/global-warming/days-weather-influence-people-form-global-warming-opinions/articleshow/28745569.cms>;

http://zeenews.india.com/news/eco-news/day-s-weather-influence-people-form-global-warming-opinions_903832.html

AARP BULLETIN

Declutter your Finances: Put wisdom to work for you
December 2013

BYLINE: Jane Bryant Quinn

<http://www.aarp.org/money/investing/info-12-2013/simplify-financial-investments.html>

Discusses my recent *Psychology and Aging* paper with Li, Johnson, et al. on the complementary contributions of fluid and crystallized intelligence to sound financial decisions across the life span, where fluid intelligence decreases with age and crystallized intelligence increases, at least into people's 60s.

PSYCHOLOGICAL SCIENCE BLOG

Heat wave psychology: Long past, greener future?

BYLINE: Wray Herbert

<http://www.psychologicalscience.org/index.php/news/full-frontal-psychology/heat-wave-psychology-a-long-past-and-a-greener-future.html#comments>

Discusses my recent *Psychological Science* paper with Hershfield and Bang on Gott's principle.

Other media mentions of this paper are at <http://www.npr.org/2013/11/26/247297844/why-countries-invest-differently-in-environmental-issues>; <http://www.weather.com/health/how-make-people-care-about-climate-change-20131202>; http://www.huffingtonpost.com/hal-e-hershfield/to-change-environmental-behavior_b_3845707.html

FOCUS ONLINE

DLDwomen 2013: Wieso wir 85 Jahre alt werden und mit 75 Jahren sterben

June 7, 2013

http://www.focus.de/wissen/mensch/psychologie/tid-32370/dldwomen-2013-wieso-wir-85-jahre-alt-werden-und-mit-75-jahren-sterben_aid_1044897.html

Discusses my joint presentation with Eric Johnson at DLDwomen in Munich:

<http://dld-conference.com/videos/IrScbFOi3QY>

WALL STREET JOURNAL

What makes a risk taker: New research shows often-cautious people become daredevils in right context

May 22, 2013

BYLINE: Sue Shellenbarger

http://online.wsj.com/article/SB10001424127887324102604578497133593217870.html?mod=WSJ_LifeStyle_LeadStoryNA

Discusses my research on domain-specific risk taking and the scale

STATE OF THE PLANET BLOG (EARTH INSTITUTE, COLUMBIA UNIVERSITY)

Making Green Behavior Automatic

May 23, 2013

BYLINE: Renee Cho

<http://blogs.ei.columbia.edu/2013/05/23/making-green-behavior-automatic/>

Covers uses of "green" choice defaults and Choice Architecture Conference organized by Center for Decision Sciences

COVERAGE of 2013 *Psychological Science* paper with Jenn Lerner and Ye Li on the effect of sadness on consumer behavior (i.e., greater discounting of future rewards or a greater present bias) got covered by a broad range of publications and blogs, including: [Boston Globe](#), [Cosmopolitan](#), [The Examiner](#), [Huffington Post](#), [Globe and Mail](#), [Daily Telegraph](#), [MoneyScience](#), [Prevention](#), [PsychCentral](#), [Psychology Today](#), [Salon](#), [Science Daily](#), [ScienceBlog](#), [Wall Street Journal](#), [Women's Health](#), CNNMoney (<http://money.cnn.com/2012/11/29/pf/sadness-blue/index.html>), The Consumerist

(<http://consumerist.com/2012/11/29/if-youre-unhappy-you-know-it-keep-an-eye-on-how-you-spend-your-money/>), Harvard Business Review, Daily Stat, April 19, 2013:
<http://links.mkt3142.com/servlet/MailView?ms=NTk5NDY2NQs2&r=Mzc4OTkyMDUzS0&j=NzE1NTAyNTIS1&mt=1&rt=0>

BOSTON GLOBE

Policy paper from the Federal Reserve Bank of Boston examines financial panics

Dec. 5, 2012

BYLINE: Beth Healey

<http://www.boston.com/businessupdates/2012/12/05/policy-paper-from-the-federal-reserve-bank-boston-examines-financial-panics/IGJdNmrqM58bQaFbJpG76J/story.html>

Describes my paper with Anat Brancha from the Boston Federal Reserve Bank on the role of the human desire for control in the origin of financial panics.

FRANKFURTER RUNDSCHAU

Mit Psychotricks die Welt retten

Dec. 5, 2012

BYLINE: Simone Einzmann

Describes my work on choice architecture for environmental decisions.

NEW YORKER

Top Ten Myths About China in 2012

Dec. 3, 2012

BYLINE: Evan Osnos

<http://www.newyorker.com/online/blogs/evanosnos/2012/12/top-ten-myths-about-china-in-2012.html#ixzz2GC7CstCo>

Cites my work with Chris Hsee in the 1990s, showing that Chinese are less risk averse than Americans due to their larger social networks that cushion them against large losses.

STERN MAGAZINE

Wir moechten nicht glauben, dass sich die Welt veraendert

Nov. 9, 2012

BYLINE: Christoph Koch

Two-page interview with me about my work on the status quo bias as a barrier to people's willingness to embrace change.

TIME MAGAZINE

Handprints, Not Footprints

Mar. 12, 2012

BYLINE: Daniel Goleman

Quotes my work on the importance of positive vs. negative motivators for environmentally-aware actions.

FALLING WALLS CONFERENCE (<http://falling-walls.com/?intro>), BERLIN, GERMANY, 2011

TED-like (general audience accessible) presentation (<http://falling-walls.com/lectures/elke-u-weber/>) on November 9, 2011 in Berlin, Germany, attended by business, political, and thought leaders from around Europe: BBC news interview with: <http://soundcloud.com/falling-walls/bbc-elke-weber> Two print media interviews, in "Die Zeit," influential German weekly, and "Hamburger Abendblatt":

<http://www.zeit.de/2011/45/Interview-Elke-Weber>

<http://www.abendblatt.de/ratgeber/wissen/article2088508/Mauern-einreissen-neue-Wege-gehen.html>. My talk was referenced by German Chancellor Angela Merkel, who gave the lunch keynote address at the conference. The transcript of her remarks is published at:

http://www.bundesregierung.de/nn_1264/Content/DE/Rede/2011/11/2011-11-09-merkel-falling-walls.html.
English translation of selection from Angela Merkel's address: "Mr. Turner told me that you discussed this morning the research of Elke Weber, who works as an economic psychologist at Columbia University. Perhaps her research can give us some hints on why it is so difficult to convert our knowledge in action. Her research makes it clear that we need insight into existing problems, but that we also need a cause or trigger for acting on such insight. Particularly suitable triggers are unpleasant events. Therefore we should take the unpleasantness of the current [European] debt crisis as a trigger to think about whether we can make significant changes in our current operations. One could say that this could be a silver lining in the unpleasantness of the current crisis. This could be a turning point, a trigger that causes important and long lasting change."

DALAI LAMA MIND & LIFE INSTITUTE WORKSHOP, October 17 – 21, 2011

5-day meeting with His Holiness the Dalai Lama in his private residence in Dharamsala, India, with other climate, behavioral and environmental scientists and Buddhist scholars to discuss *Ecology, Ethics and Interdependence* as part of the Mind and Life XXIII Conference. I led the session "Ethics and Action: The Psychology of Action and Behavior Change" and presented the Dalai Lama with the [CRED Communications Guide](#). See APS <http://www.psychologicalscience.org/index.php/video/aps-fellow-talks-psychological-science-with-the-dalai-lama.html>, Kevin Krajick's *State of the Planet* entry, *Methane, Modern Science and the Dalai Lama*.

CFA MAGAZINE

"Out of the Sky: How can advisors help clients who struggle with financial windfalls?"

Sept-Oct 2010

BYLINE: Rhea Wessel

COLUMBIA IDEAS@WORK

"Remembering the Future"

March 26, 2010

Discusses my research on Query Theory and discounting
(one of five most popular stories of 2010)

PSYCHOLOGY HEUTE (German Edition of PSYCHOLOGY TODAY)

Warum wir uns oft falsch entscheiden: Elke Weber im Gespräch

February 2010

BYLINE: Wolfgang Streitboerger

Interview about my work on risk perception and risk reactions and the current financial crisis
Reprinted in Special Issue of PSYCHOLOGIE HEUTE on "Die Qual der Wahl: Wie trifft man Entscheidungen?", 2011

SÜDDEUTSCHE ZEITUNG

Wir Neandertaler

September 12, 2009

BYLINE: Michaela Hass

Describes my work on environmental decisions making and my Center for Research on Environmental Decisions (CRED)

NPR MARKETPLACE

Built on Belief: Crisis rattled belief in financial system

BYLINE: Kay Rysdall

NEW YORK TIMES MAGAZINE

Why Isn't the Brain Green?

April 16, 2009

BYLINE: Jon Gertner

<http://www.nytimes.com/2009/04/19/magazine/19Science-t.html?pagewanted=all>

Describes my work on environmental decisions making and my Center for Research on Environmental Decisions (CRED)

WALL STREET JOURNAL

The Intelligent Investor: Pay Collars Won't Hold Back Wall Street's Big Dogs

February 7, 2009

BYLINE: Jason Zweig

<http://online.wsj.com/article/SB123396963383059235.html>

Quotes me on my work on discounting

Museum of Natural History, New York City

Interview Video accompanying exhibit: Climate Change: The Threat to Life and A New Energy Future

October 2008 – August 2009

Features interview excerpts of me and other New Yorkers like Michael Bloomberg

COLUMBIA MAGAZINE

The Deep Sleep

Fall 2008

BYLINE: David J. Craig

<http://www.columbia.edu/cu/alumni/Magazine/Fall2008/feature1.html>

Cites my work on the perception and communication of climate change

Wallace Global Fund and Dyslexic Film Documentary by Adolfo Doring

“Blind Spot”

Official Selection of Woodstock Film Festival 2008 and London Independent Film Festival 2008

<http://www.blindspotdoc.com/>

Interview appearance on human misperceptions of risk

GREATER GOOD MAGAZINE

Are Human Beings Hard-Wired to Ignore the Threat of Catastrophic Climate Change?

November 17, 2008

BYLINE: Lisa Bennett

Interview about human perceptions of and reactions to climate risks

MORE MAGAZINE

“Mind over Money: Do You dare?”

March 2008, p. 60

BYLINE: Jolie Soloman

Interview about gender differences in risk taking

THE RECORD, Columbia University

“Do We Have Your Attention Now?”

January 24, 2008

BYLINE: Stacy Parker Aab

Describes my Center for Research on Environmental Decisions (CRED) and my research on human responses to climate change.

THE NEW YORK TIMES

“Stuck on Coal, and Stuck for Words in a High-Tech World”

December 4, 2007

BYLINE: Andrew C. Revkin

Mentions my research on risk perception and climate change

http://www.nytimes.com/2007/12/04/science/earth/04comm.html?_r=1&oref=slogin

FORTUNE MAGAZINE

“The greatest money manager of our time”

November 26, 2006

BYLINE: Andy Serwer

Article on Legg Mason money manager Bill Miller mentions me as one of eight “Bill’s brainiacs,” “deep thinkers that have influenced his understanding of how markets behave.”

COLUMBIA IDEAS@WORK

“Risk-Averse vs. Risk-Aware”

Fall 2005

Discusses my research on risk perception

THE ECONOMIST

“National Stereotypes: A fair bet, but wrong”

September 18, 2004

Discusses my research with colleague Christopher Hsee on cross-cultural differences in risk perception and risk preference in the USA and PRC

http://www.economist.com/business/displaystory.cfm?story_id=3209530

THE BOND BUYER ONLINE

“Staying in for the Long Haul: What Keeps Muni Professionals in the Business”

November 20, 2003

BYLINE: Nicholas Chesla

Cites me on a number of psychological reasons that may prevent people from switching to a different occupation

PSYCHOLOGY TODAY

“Confucius Say: Risky Business”

March/April 1999

Discusses my research on cross-cultural differences in risk taking based on a comparative study of proverbs

AMERICAN PSYCHOLOGICAL ASSOCIATION MONITOR

“How do different cultures weigh the same decision? Psychologists are beginning to uncover differences in how Chinese and Americans make decisions”

May 1999

BYLINE: Beth Azar

Discusses my research on cross-cultural differences in risky decision making

CAPITAL IDEAS

“Researching Risk Preference”

Vol. 1, No. 3, Summer 1998

University of Chicago Graduate School of Business alumni magazine discusses my research with colleague Christopher Hsee on cross-cultural differences in risk perception and risk preference in the USA and PRC

PhD students and Postdocs Trained (at which Institution)

PhD students

William Bottom (UIUC)
Linda Hynan (UIUC)
Veronique d'Estaintot (U of Chicago)
Ann-Renee Blais (OSU)
Yuri Tada (OSU)
Patricia Lindemann (Columbia)
Eric Schoenberg (Columbia)
Kerry Milch (Columbia)
David Hardisty (Columbia)
Kirstin Appelt (Columbia)
Katherine Fox-Thompson (Columbia)
Lisa Zaval (Columbia)
Claudia Schneider (Columbia)
Hale Forster (Columbia)
Ray Crookes (Columbia)
Jon Jachimowicz (Columbia)
Matt Sisco (Columbia)
Pooja Ramamurthi (Princeton)
Rohini Majumdar (Princeton)
Jordana Composta (Princeton)
Melissa Tier (Princeton)
Calvin Spanbauer (Princeton)
Kris Nichols (Princeton)
Jack Markowitz (Princeton)
Vanessa Hiess (TU Berlin)

Postdocs

Sabine Marx (Columbia)
Patricia Lindemann (Columbia)
Bernd Figner (Columbia)
Michel Handgraaf (Columbia)
Daniel Ames (Columbia)
Daniel Goldstein (Columbia)
Ming Gong (Columbia)
Ye Li (Columbia)
Shahzeen Attari (Columbia)
Christoph Ungemach (Columbia)
Crystal Reeck (Columbia)
Sara Constantino (Princeton)
Adrian Rinscheid (Princeton)
Sylvia Pianta (Princeton)
Renato Frey (Princeton)
Alicia Cooperman (Princeton)
Vitor Vasconcelos (Princeton)
Elisabeth Krueger (Princeton)
Gregg Sparkman (Princeton)
Matt Sisco (Princeton)
Holly Caggiano (Princeton)
Jeffrey Lees (Princeton)
Nusrat Molla (Princeton)
Lubna Rashid (TU Berlin)

Jonas Ludwig (TU Berlin)
Anandita Sabherval (Princeton)
Sandra Geiger (Princeton)
Adam Wichman (Princeton)
Katharina Goetting (TU Berlin)

Senior Thesis Students (Princeton)

Hiltner, Sofia (SPIA, 2017)
Shang, Cecilia (SPIA, 2018)
Lawrey, James (SPIA, 2018)
McGeoy, Kailie (Psychology, 2020)
Moolten, Shira (Psychology, 2020)
Reinhold, Emily (SPIA, 2021)
Gelnovatch, Truman (SPIA, 2022)
Firas, Safa (SPIA, 2023)
Green, Jack (SPIA, 2024)
Petrovic, Marko (SPIA, 2024)
Johnson, Jordan (Psychology, 2026)
Lu, Eva (Psychology, 2026)

Invited Presentations

1985

Harvard University, School of Public Health

1986

Columbia University, Department of Psychology; University of Alberta, Department of Psychology; Sloan Foundation Research Conference on Risk Measurement: Axiomatics, Experiments, and Applications, Lake Arrowhead, California.

1987

University of Chicago, Graduate School of Business; State University of California at Fullerton, Department of Psychology; Purdue University, Department of Psychology

1988

Zentrum fuer Umfragen und Meinungs-Analysen (ZUMA), Mannheim, West Germany; University of Heidelberg, Department of Psychology; University of Illinois at Urbana-Champaign, Illinois Interdisciplinary Workshop on Decision Making, Keynote Address; University of Western Australia, Symposium on Implicit Memory, Invited Talk; University of Milan, Department of Information Sciences

1989

U.S. Department of Agriculture, Economic Research Service: Southern Regional Risk Project; University of California, Irvine, Department of Mathematical Behavioral Sciences

1990

Annual Meeting of the Society of Mathematical Psychology, Toronto, Canada, Invited Address; University of Maine, Orono, Department of Agricultural and Resource Economics

1991

Annual Meeting of the Society for Judgment and Decision Making, New Orleans, Louisiana, Symposium on Distributed Representation and Parallel Processing Models of Neural and Cognitive Processes; University of Illinois at Chicago, College of Medicine, Department of Medical Education; University of California, Berkeley, Department of Psychology; University of Iowa, Department of Management and Organizations; Joint U.S. -- U.S.S.R. Research Conference on Preference, Risk, and Social Choice: University of California, Irvine, Research Unit in Mathematical Social Sciences, and Central Economic and Mathematical Institute of the U.S.S.R.; University of Illinois at Urbana-Champaign, Finance and Management Workshop, Department of Agricultural Economics

1992

Stanford University, Department of Psychology; University of Haifa, Department of Psychology, Israel; Hebrew University, Department of Psychology and Center for Rationality, Jerusalem, Israel; University of Oklahoma, Department of Psychology, Norman, OK; International Congress of Psychology, Brussels, Belgium, Symposium on Decision Making in Clinical Contexts; Annual Meeting of the Society for Medical Decision Making, Portland, Oregon, Workshop on Frontiers of Utility Theory

1993

Stanford University, Graduate School of Business; Annual Meeting of the Society of Mathematical Psychology, Norman, Oklahoma, Symposium on Cognition and Decision Making; Wesleyan University, Department of Psychology; Washington University, Olin School of Management, Workshop in Organizational Behavior; University of California, Irvine, Department of Mathematical Behavioral Sciences; 31st Bayesian Research Conference, Savage Memorial Lecture, Los Angeles, California; University of Oregon, Department of Psychology

1994

RAND Corporation, Santa Monica, CA; Koblenz School of Corporate Management, Otto-Beisheim Graduate School, Vallendar, Germany; European Association of Agricultural Economists 38th Annual Meeting, Invited Keynote Address, Copenhagen, Denmark; Harvard Business School, Symposium in Honor of Howard Raiffa; University of Colorado, Department of Psychology; Rutgers University, School of Business, Department of Organizational Behavior; University of Illinois at Chicago, College of Medicine, Department of Medical Education; University of Chicago, Cognitive Science Program, Department of Psychology; GSB/Kellogg Workshop on Decision Theory and Negotiation, Kellogg School of Management, Northwestern University; McMaster University, Department of Psychology, Hamilton, Canada; Midwestern Economics Association Annual Meeting, Symposium on Microeconomic Modeling, Uncertainty, and Risk, Chicago, Illinois; University of Mannheim, Department of Finance

1995

The Ohio State University, Department of Psychology; University of North Carolina, Department of Psychology; Ohio State University, Summer Institute in Political Psychology; Ohio State University, Behavioral Decision Theory Colloquium Series; Gesellschaft fuer unendliche Versuche (GUV), Ann Arbor, Michigan; INFORMS Fall Conference, New Orleans, Louisiana, Symposium on Behavioral Decision Theory; Symposium on Risk and Value; Annual Meeting of the Society for Judgment and Decision Making, Los Angeles, California, Symposium on Medical Decision Making; University of Mannheim, Department of Economics; Research Conference: Psychological Perspectives to Environmental and Ethical Issues in Management, Kellogg Environmental Research Center, Kellogg Graduate School of Management, Northwestern University

1996

Ohio University, Department of Psychology; University of Arizona, School of Business and Public Administration, Department of Management, Tucson, Arizona; Carnegie Mellon University, Department of Social and Decision Sciences; International Association for Conflict Management Annual Meeting, Ithaca,

New York, Symposium on Environmental Conflicts: The Role of Perceptions; Ohio State University, Summer Institute in Political Psychology

1997

Swiss Federal Institute of Technology (ETH), Zurich, Switzerland, Department of Economics; University of Fribourg, Switzerland, Department of Statistics; Ohio State University, College of Pharmacy; Ohio State University, Department of Statistics; INFORMS Spring Conference, San Diego, California, Symposium on Behavioral Decision Theory; Symposium on Risk and Perception; Ohio State University, Summer Institute in Political Psychology; SPUDM 16, Leeds, United Kingdom, Invited Organizer of Workshop “Cross-cultural Approaches to Decision Making; University of Mannheim, Workshop in Finance and Banking, Germany; Max Planck Institute for Social Research, Munich, Germany; John D. and Catherine T. MacArthur Foundation Invited Research Conference on Risk, Chicago; Gesellschaft fuer unendliche Versuche (GUV), Ann Arbor, Michigan; INFORMS Fall Conference, Dallas, Texas, Symposium on Risk and Decision Making: Generic Models and Phenomena across Cultures; Research Conference: New Ideas in Decision Making; Dispute Resolution Research Center and Cognitive Science Program, Northwestern University

1998

INFORMS Spring Conference, Montreal, Canada, Invited Session on Implications of Recent Psychological Results for Decision Analysis Practice; University of Fribourg, Switzerland, Departments of Psychology and Statistics; Fourth Invitational Choice Symposium, Workshop on Modeling Bounded Rationality (B. Meunier and R. Selten, Chairs), Groupe HEC, Paris, France; Annual Meeting of the Society for Judgment and Decision Making, Dallas, Texas, Presidential Address; Ohio State University, School of Public Policy and Management; New York University, Stern School of Business, Department of Management and Organizational Behavior

1999

American Economic Association Annual Meeting, New York City, Invited Talk in Session on Risk Aversion; New York University, Department of Psychology; Columbia University, Department of Psychology; Indiana University, Department of Psychology; University of Chicago, Graduate School of Business; University of Toulouse, Department of Psychology; Annual Meeting, Dutch Psychonomics Society, Netherlands, Invited Address

2000

Zentrum fuer interdisziplinare Forschung (ZiF), Bielefeld, Germany; University of Pennsylvania, Wharton School, OPIM Workshop; International Forum on Climate Prediction, Agriculture, and Development, International Research Institute for Climate Prediction; National Academy Summer Study Session on Creation of a National Climate Service, Invited Talk, Woods Hole, MA; Annual Meeting, Economic Science Association, Tucson, AZ, Psychology-Economics Panel Discussion

2001

Association of American Geographers 97th Annual Meeting, Invited talk in Session on Seasonal Climate Forecasts: Linking Climate and Users, New York, NY; Subjective Probability, Utility, and Decision Making (SPUDM) Biannual Meeting, Invited Address, Amsterdam, Netherlands; New York University, Department of Economics

2002

International Speaker Series, University of Calgary, School of Management; University of Calgary, School of Management, Finance Workshop; Brown University, Department of Cognitive and Linguistic Sciences; Cornell University, Johnson Graduate School of Management, Department of Management and Organizations; Duke University, Fuqua School of Business, Department of Management; Wissenschaftskolleg zu Berlin, Fellows' Colloquium, Berlin, Germany; Columbia/Wharton Risk Roundtable, Arden House, Harriman, NY; Max Planck Institute, Bonn, Germany, Project Group: Common Goods: Law, Politics, and Economics; Max

Planck Institute for Research into Economic Systems, Jena, Germany, Project Group: Strategic Interaction; Max Planck Institute for Human Development, Berlin, Germany, Center for Adaptive Behavior and Cognition; German Association of Experimental Economics, Annual Meeting, Wittenberg, Germany; Columbia Center for Economy, Environment, and Society, Conference on Climate Change/Variability and the Insurance Industry

2003

American Economic Association Annual Meeting, New York City, Invited Talk in Session on Risk Modeling; National Cancer Institute, Workshop on Conceptualizing and Measuring Perceived Risk; Columbia University, Earth Institute, Strategic Plan Lecture Retreat; Georgia Institute of Technology, School of Public Policy; Drexel University, Department of History and Politics, Speaker Series on Science, Technology and Society; Harvard University, Department of Economics, Behavioral and Experimental Economics Workshop; University of Miami, Rosenstiel School of Marine & Atmospheric Science, Climate Research Workshop; Carnegie Mellon University, Social and Decision Sciences; University of Pennsylvania, Wharton School of Management, Pension Research Council Symposium; American Psychiatric Association Annual Meeting, San Francisco, Invited Talk in Session on Application of Behavioral Decision Sciences in Clinical Psychiatry; Society for Mathematical Psychology Annual Meeting, Invited Talk in Amos Tversky Honorary Symposium, Ogden, Utah; 2nd Tilburg Symposium on Psychology and Economics: Games and Decisions, Keynote Address, Tilburg University, Netherlands; University of Toronto, Rotman School of Business, Organizational Behavior Workshop; Center for Interuniversity Research and Analysis on Organizations (CIRANO), Presentation, Montreal, Canada; Washington University, Olin School of Business, Organizational Behavior Workshop; New York University, Department of Psychology, Cognition and Perception Workshop; Chinese University of Hong Kong, Marketing Workshop, Hong Kong, China

2004

Heidelberg Meetings on Judgment and Decision Processes, Intuition in Judgment and Decision Making, Invited Talk, Heidelberg, Germany; Geophysical Fluid Dynamics Lab, NOAA, Climate Impacts Meeting, Princeton, NJ; International Research Institute for Climate Prediction (IRI), Lamont-Doherty, Columbia University, Palisades, NY; University of Fribourg, Switzerland, Department of Psychology; Dahlem Workshop on "Heuristics and the Law", Deutsche Forschungsgemeinschaft and Stifterverband fuer die Deutsche Wissenschaft, Berlin, Germany; International Association for Chinese Management Research, Inaugural Conference, Invited Talk, Beijing, China; University of Mannheim, Germany, Workshop in Finance and Banking; NeuroEconomics 2004 Meeting, Invited Talk, Kiawah Island, SC; Princeton University, Woodrow Wilson School, Workshop on Global Warming: The Psychology of Long Term Risk

2005

London School of Economics, Workshop on Knowledge, Information and Environmental Decisions, Invited Talk; Subjective Probability, Utility, and Decision Making (SPUDM) Biannual Meeting, Symposium on Small Economic Decisions, Stockholm, Sweden; Columbia University, Department of Psychology, Departmental Colloquium; Dartmouth College, Tuck School of Business, Workshop on How to Increase the Effectiveness of Financial Education: Lessons from Economics and Psychology, Keynote Address; Asociación Argentina de Consorcios Regionales de Experimentación Agrícola (AACREA) Annual Meeting, Invited Address, Buenos Aires, Argentina; New York University, Department of Psychology; Society for Personality and Social Psychology Annual Meeting, Cultural Psychology Pre-Conference, Invited Talk, New Orleans, LA; Center for Experimental Social Science, Workshop on Neuroeconomics, New York University; Darden Graduate School of Business, University of Virginia, Visitor and Featured Speaker, Behavioral Economics Seminar

2006

Department of Defense (DOD), MURI Workshop on Decision Modeling and Behavior in Uncertain and Complex Environments, Invited Presentation, University of Arizona; University of Chicago, Graduate School of Business, Center for Decision Research Workshop; University of Haifa, Department of Psychology, Israel;

Hebrew University, Center for Rationality, Jerusalem, Israel; University College London, London Judgement and Decision Making Seminar; London Business School, Joint Marketing and Management Workshop; Universitat Pompeu Fabre, Department of Economics and Business, Workshop Talk; Research Conference on Conversational Pragmatics in Psychology, Laboratoire Dynamiques Sociocognitives et Vie Politique, Invited Presentation, University of Toulouse; Max Planck Institute, Bonn, Germany, Project Group: Common Goods: Law, Politics, and Economics; World Meteorological Organization (WMO) International Conference: Living with Climate Variability and Change: Understanding the Uncertainties and Managing the Risks, Espoo, Finland, Invited Address; National Institute on Aging, Behavioral and Social Research Program, Decision Making and Aging Workshop, Invited Presentation, Bethesda, MD; Thought Leader Forum, Legg Mason Capital Management, Invited Presentation, Baltimore MD; Columbia University Medical School, Cognitive Neuroscience Seminar; Lamont Doherty Earth Observatory, Columbia University, "Science of Diversity" Lecture Series, Palisades NY; National Institute on Aging Research Conference, Mind the Gap! Behavioral Perspectives on the Medicare Part D Market for Prescription Drug Insurance, Invited Talk, Berkeley CA

2007

National Intelligence Agency, Research Conference Improving Analytic Practices: Lessons from Outside the Intelligence Community, Invited Presentation on Promising Research with Potential Application to Analytic Practices, Chantilly, VA; Utah Winter Operations Management Conference, Invited Talk on Behavioral Decision Theory; Society for Personality and Social Psychology Annual Meeting, Judgment and Decision Making Pre-Conference, Invited Presentation, Memphis, TN; INSEAD, Department of Decision Sciences; National Science Foundation and Michigan State University, International Symposium on Decision Making under Climate Change Uncertainty, Invited Address, East Lansing MI; Eastern Psychological Association Annual Meeting, Invited Address in Presidential Symposium on Behavioral Economics in Three Flavors, Philadelphia, PA; MIT, Atmospheric Science Seminar; Ernst Strüngmann Forum "Better than conscious," Invited Presentation and Participation, Frankfurt, Germany; University of Zurich, Swiss Banking Institute, Invited Presentation; Subjective Probability, Utility, and Decision Making (SPUDM) Biannual Meeting, Invited Panelist, "Challenges to Descriptive Models of Choice," Warsaw, Poland; National Institute on Aging, Workshop on Refining Economic Phenotypes for Genetic Analysis, Invited Presentation, Bethesda, MD; Duke University, NSF Statistical and Applied Mathematical Sciences Institute (SAMSI) Workshop "Risk: Perceptions, Policy, and Practice," Keynote Address; UCLA, Anderson School of Business, Strategy Workshop; Society for Risk Analysis Annual Meeting, Keynote Address, San Antonio, TX

2008

New York University, Neuroeconomics Symposium; Russell Sage Foundation, Invited Talk, New York City, NY; University of Pennsylvania, Wharton School, Marketing Workshop; Harvard University, Behavioral and Experimental Economics Workshop; Behavioral Finance Forum, Invited Presentation, Miami Beach, FL; Copenhagen Business School, Conference on Neuroeconomics, Invited Talk; American Psychological Society Annual Meeting, Pre-Conference Workshop on "Opportunities for Advancing Behavioral and Social Research on Aging: An Introduction for Behavioral Scientists," Invited Panelist; International Conference on Thinking, Invited Symposium Talk, Venice, Italy; New York State Psychiatric Institute, Division of Clinical Therapeutics, Invited Presentation; Harvard University, Kennedy School of Government, Management and Leadership Workshop; Annual Meeting of the Society for Judgment and Decision Making, Chicago, Illinois. Invited Discussant in Panel on Medical Decision Making

2009

National Center for Atmospheric Research (NCAR), Boulder, CO; Stanford University, Department of Psychology, Departmental Colloquium; Westminster Business School and London Business School, Joint Workshop in Economics of Behavior and Decision Making; Columbia Business School Alumni Association, London, UK; Yale School of Management, Marketing Seminar; Donde Center for Research in Social Dynamics, Department of Decision Sciences, Bocconi University, Milan, Italy; University of Basel, Psychology, Departmental Colloquium; Copenhagen Business School, Decision Neuroscience Research

Group Workshop; Association for Psychological Science (APS) Annual Meeting, Symposium on “Risk Perception and Risk Taking,” San Francisco CA; Princeton University, Workshop on Science, Democracy, and Global Environmental Regulation; Clinton Foundation C40 Cities Climate Leadership Group, Connecting Delta Cities International Workshop; Federation of Associations in Behavioral & Brain Sciences (FABBS), Congressional Briefing, Showcasing Research from a NSTC Report: Social Behavioral and Economic Research in the Federal Context; Subjective Probability, Utility, and Decision Making (SPUDM) Biannual Meeting, Invited Workshop Presentation, Rovereto, Italy; H209 Forum: Water Challenges for Coastal Cities – From the Dutch Delta to New York Harbor, Invited Panelist in Session on Creating Greener Brains: Driving the Environmental Message Home, Jersey City, NJ; National Institute on Aging/National Institute of Health (NIA/NIH), Neuroeconomics of Aging Workshop, Evanston, IL; National Institute on Aging/National Institute on Drug Abuse (NIA/NIDA), Conference on Aging, Motivation, and Addiction, Washington, DC; Carnegie Mellon University, Department of Social and Decision Sciences, Colloquium; City University of New York, Graduate Center, Applied Economics Seminar; Duke University, Center for Neuroeconomic Studies Colloquium; Duke University, Social Science Research Institute, Workshop on Social Interactions; Behavior, Energy, and Climate Change (BECC) Conference, Washington, DC; Earth Institute, Columbia University, Sustainable Development Seminar Series: Focus on Climate; Columbia Business School, Panel on Environmental Policy and Climate Change; University of Basel, Department of Psychology, Honorary Doctorate Invited Public Talk, Basel, Switzerland; National Academy of Science, Workshop on Addressing the Challenges of Climate Change Through the Behavioral and Social Sciences, Washington, DC; Earth Institute, Columbia University, Faculty Retreat, Invited Presentation on Social System Challenges to Sustainable Development.

2010

Resources for the Future (RFF), Washington, DC; Center for Environmental Research and Conservation (CERC), Columbia University, New York, NY; Mount Sinai School of Medicine, Workshop on Global Environmental Change, New York, NY; School of International and Public Affairs, Columbia University; University of British Columbia, Peter Wall Institute for Advanced Studies, Invited Talk in Virtual Colloquium “Changing Perceptions of Climate Change through Community Action,” Vancouver, BC; Pacific Institute for Climate Solutions, Workshop on Social Mobilization for Climate Solutions, Vancouver, BC; Arctic Research Consortium of the U.S. (ARCUS), State of the Arctic Conference, Invited Address, Miami, FL; Colorado State University, Rocky Mountain Series on Social Science and Global Change, Keynote Address (per interactive video), Fort Collins, CO; Garrison Institute, Climate, Mind and Behavior Project, Executive Luncheon Keynote Address, Century Association, New York NY; Prince of Wales’s Business & the Environment Programme, University of Cambridge Programme for Sustainable Leadership, New York Senior Executive Seminar, Invited Address, Glen Cove Mansion, Long Island, NY; Eight Triennial Invitational Choice Symposium, Workshop on Decision Architecture, Invited participation and presentation, Key Largo FL; Deutsche Forschungsgemeinschaft, Workshop on Computations, Decisions, and Movement, Invited Talk, Rauschholzhausen Castle, Germany; Association for Psychological Science (APS) Annual Meeting, Invited Talk, Boston MA; National Oceanic and Atmospheric Administration (NOAA) and US Geological Survey (USGS), 2010 California Extreme Precipitation Symposium, Invited Presentation (pre-recorded video), Sacramento CA; Columbia University, Applied Statistics Center, Invited Presentation, Conference on Risk Perception, New York, NY; National Institute on Aging, Division of Behavioral and Social Research, Meeting on Economic Phenotypes. Invited Presentation. Kellogg School of Management, Evanston, IL; Columbia Climate Center at the Earth Institute, Columbia University and the Consulate General of Denmark in New York, Invited Panel Presentation at Climate Symposium: Revitalizing the Debate, New York NY; University of Alaska, Fairbanks, Geophysical Institute & International Arctic Research Center, Invited Talk; University of Alaska, Anchorage, Institute of Social and Economic Research, Invited Talk; American Academy of Arts & Science. Invited presentation in workshop The Alternative Energy Future: A Social Science Agenda, Cambridge, MA; Society for Judgment and Decision Making, Annual Meeting, Preconference Tribute Panel to Sarah Lichtenstein, Invited Presentation, St. Louis, MO; Carnegie Mellon University, Center for Formal Epistemology, Workshop on Foundational Issues in Bounded Rationality, Invited Talk, Pittsburgh, PA;

University of Pennsylvania, Wharton School, Penn Symposium on Fostering and Financing Long-Term Investments in Prevention and Protection, Philadelphia, PA; Columbia Business School, Faculty Showcase Research Presentation.

2011

University of Missouri, Invited Address at Interdisciplinary Symposium on Realistic Decision Making, Columbia, MO; Max Planck Gesellschaft, Wissenschaftlicher Rat, Munich, Germany; Garrison Institute, Climate Mind and Behavior Symposium, Invited Talk, Garrison NY; University of Texas at Austin, Schools of Engineering and Law, Invited Talk at Research Conference on Smart Grid Dynamics; University of Pennsylvania, Department of Psychology, Departmental Colloquium; Northwestern University, Kellogg School of Business, Management Colloquium; Martin E. Segal Theatre Center, Graduate Center, City University of New York, Panel Discussion Member for Earth Day: The Civilians' The Great Immensity, New York, NY; Garrison Institute, Climate Cities and Behavior Symposium, Invited Address, Garrison NY; Technical University Munich, Institute for Advanced Studies, Invited Talk; NeuroPsychoEconomics Conference, Keynote Address, Munich, Germany; Intergovernmental Panel on Climate Change (IPCC), Invited Address, WGII/WGIII Expert Meeting on Economic Analysis, Costing Methods, and Ethics; Lima, Peru; Subjective Probability, Utility, and Decision Making (SPUDM) Biannual Meeting, Invited Workshop Presentation, Kingston, UK; World Bank, Sustainable Development Leadership Program, Invited Talk, Washington DC; Mind & Life Institute Conference on "Ecology, Ethics and Interdependence. Invited Talk and Participation, Dalai Lama Private Residence, Dharamsala, India; Society for Judgment and Decision Making (SJDM) Annual Meeting, Seattle WA; Falling Walls Conference, International Conference on Future Breakthroughs in Science and Society, Invited Talk, Berlin, Germany; Center for Economics and Neuroscience, University of Bonn, Keynote Address for Center Inauguration, Bonn, Germany; Decision Center for a Desert City, Annual Water/Climate Briefing, Keynote Address, Arizona State University, Tempe, AZ.

2012

World Bank, Green Growth Platform Launch Conference; University of Maryland, College of Behavioral and Social Sciences and Smith School of Business, Judgment and Decision Making Symposium, Keynote Address; University of Mannheim, Department of Psychology, Invited Workshop, Mannheim, Germany; Columbia Business School, No Free Lunch Seminar Series, Program for Financial Studies, Invited Talk; Barnard College, Interdisciplinary Workshop on Environmental Learning, Ignorance, and Fear, Invited Commentary; University of Indiana, Cognitive Science and School of Environmental and Public Affairs, Invited Talk, Bloomington, IN; World Bank, Sustainable Development Network, Invited Talk, Washington DC; U.S. Congressional briefing on *Energy Choices: Moving People Toward Change*, Invited Presentation, Washington, DC; Technical University Munich, Faculty of Management, Invited Talk, Munich, Germany; Bertelsmann AG, Seminar on Psychology and Economics, Keynote Address, Berlin, Germany; Federal Reserve Bank of Boston, Invited Talk at conference on Incorporating Episodes of Panic into Macroeconomic Models, Boston, MA; Potsdam Institute for Climate Research Impact (PIK), Invited Presentations at Global Sustainability Summer School, Potsdam, Germany; American Psychological Association, Annual Meeting, Keynote Address, Orlando, FL; International Institute for Applied Systems Analysis (IIASA), Invited Presentation to Young Scientist Program, Laxenburg, Austria; Duke University, Law School and Nicholas School of the Environment, Invited Presentation at Conference on Recalibrating Risk: How Regulatory Institutions Respond to Shifts in Risk Perceptions, Durham, NC; Santa Fe Institute and Morgan Stanley joint conference on Risk: The Human Factor, Invited Talk, New York City; New York University Educating for Sustainability Speaker Series, Invited Faculty Research Talk and Public Lecture, New York, NY; Princeton University, Princeton Institute for International and Regional Studies, Communicating Uncertainty Workshop, Invited Presentation; Princeton University, Cognitive Lunch Series, Department of Psychology, Invited Talk.

2013

University of New South Wales, Australia, Climate Change Research Center and Department of Psychology; UCLA, Anderson School of Management; Behavioral Decision Making Group Colloquium; Caltech, Humanities and Social Science Colloquium; UC Riverside, Business School, Dean's Speaker Series; Fordham University, Department of Psychology, Research Colloquium; Princeton University, Workshop on the Ethics of Risk and Climate Change; American Psychological Association, Earth Day Facebook Chat, Behavioral Expert on Psychology and Environmental Protection; Princeton University, Princeton Institute for International and Regional Studies, Communicating Uncertainty Workshop; White House Workshop on Psychological Science and Behavioral Economics in the Service of Public Policy, sponsored by President's Office of Science and Technology Policy (OSTP), Council of Economic Advisors (CEA), NIA, and APS; Garrison Institute, Climate Mind Behavior Symposium; Digital Life Design (DLD) Conference, Munich, Germany; University of Duisburg/Essen, Centre for Global Cooperation Research, Invited Talk in Masterclass Retreat 2013, Towards a better understanding of complexity and scale and their relevance for global cooperation; Harvard University, Radcliffe Institute for Advanced Study, Public Policy and the Brain Workshop; University of Gothenburg, Centre of Finance; University of Gothenburg, Dept. of Psychology; Global Economic Symposium (GES), Beyond Individualism towards Social Responsibility; Duke University Energy Initiative and the Harvard Environmental Economics Program, Workshop on Energy Efficiency Paradox; 1st Multidisciplinary Conference on Reinforcement Learning and Decision Making; Rutgers University, Center for Cognitive Science; Columbia Business School Sanford Bernstein Center Conference "The Big Big Question: Can MY Company, University or Organization Change?"; Science Café, Columbia University; Council of Scientific Society Presidents, C.H.E.S.S. Club.

2014

National Institute on the Teaching of Psychology (NITOP); Department of Defense, Navy N45 on Behavioral Approaches to Energy Conservation; SUSSTAIN, Behavioral World Meets the Navy World, Woodrow Wilson Center; NMO IIASA, Invited presentation on Risk Research and Issues in the United States. National Academy of Sciences; We need to talk! Climate Change Communication Symposium organized by Danish Monday Morning Weekly Magazine, Copenhagen, Denmark; PublicLab Speaker Series, Public Theater, Saving Ourselves: A panel discussion about climate change and how to get humans to start acting in their own self interest, New York City; The New School for Social Research, Climate Change Demands We Change. Why Don't We? Conference Talk, New York City; United Nations, Psychology at the UN Day Talk, New York City; University of Tilburg, Joint Psychology and Marketing Seminar Talk, Tilburg, Netherlands; Council of Scientific Society Presidents, CHESSClub, Presentation, Cambridge, MA; **NYSERDA/AAAS** workshop on Applying Behavioral Strategies to Energy Decisions and Behaviors, Invited Panelist, Pace Energy and Climate Center, Pace Law School, White Plains, NY; Woodrow Wilson Center, Invited Speaker, Silver Buckshot: Alternative Pathways Towards Greenhouse Gas Mitigation, <http://www.wilsoncenter.org/event/silver-buckshot-alternative-pathways-towards-greenhouse-gas-mitigation>, Washington, DC; Society for Neuroeconomics Annual Meeting, Invited Workshop Presenter, "Preference: Choice Primitive or Constructed Value?", Miami FL; OECD and International Risk Governance Council (IRGC), Conference on "Improving Risk Regulation: From Crisis Response to Learning and Innovation," Paris, France; Computing Community Consortium, Uncertainty in Computation Workshop, Invited Panelist, Washington DC; World Wildlife Fund, Science for Nature Seminar, Invited Talk, Washington, DC; Naval Postgraduate School, Invited Workshop on Behavioral Science Interventions for Energy Efficiency, Monterey, CA; Universidad de los Andes, Facultad de Administracion, Invited Speaker, Distinguished Visitors Program, Bogota, Colombia; Environmental Protection Agency, Office of General Council, Invited Brownbag, Washington, DC; Behavior, Energy & Climate Change Conference (BECC), Invited Panelist, Closing Plenary: Profiles in Leadership in Behavior, Energy and Climate Change, Washington, DC.

2015

3rd Winter School in Behavioral Economics and Experimental Research, University of Lausanne, Invited Talks; OECD, Initiative New Approaches to Economic Challenges (NAEC), Invited Panelist for Meeting on

Behavioral Insights and New Approaches to Policy Design, Paris, France; World Bank, Green Growth Knowledge Platform (GGKP) Third Annual Conference "Fiscal Policies and the Green Economy Transition: Generating Knowledge - Creating Impact", Panelist, University of Venice; NMO IIASA, National Academy of Sciences, University of California Irvine, Irvine CA; Scripps College, Girard Lecture in Psychology, Claremont CA; Sciences Po, Institut du developpement durable et des relations internationales (IDDRI), Invited Talk to Scientific Council, Paris, France; UN Live Museum Initiative, Invited Panelist on Design & Content Committee, Louisiana Museum, Copenhagen, Denmark; Loyola University, Institute of Sustainability, Second Annual Climate Change Conference, Invited Talk; University of Pennsylvania, Penn Law and Wharton Risk Regulation Seminar, Invited Panelist on "Climate change policy and practice re the upcoming Paris COP21 talks," Philadelphia, PA, <http://wharton.hosted.panopto.com/Panopto/Pages/Viewer.aspx?id=5370c48e-89de-414f-83b7-3c347e171f60&tid=a10cf78a-4df4-4b2d-98bc-4f26ad89f6ba>; World Bank, Connect4Climate, Communication for Climate Change 2.0, Organizer, Speaker, and Moderator, Washington, DC; Woodrow Wilson Center, Invited Speaker, Nudging our way to energy efficiency: Psychology, behavior, and the environment. Washington, DC; Harvard Business School, Marketing Seminar, Boston, MA; Princeton University, Andlinger Center for Energy and the Environment, Invited Talk; Columbia University Alumni Relations, Invited Presentation and Panel Discussion, "Deciding Factors: Climate and Risk," New York City, NY; Behavioral Science and Policy Association (BSPA), Inaugural Conference, Keynote Address, Harvard Club, New York City, NY; University of British Columbia, Marketing Departmental Colloquium, Vancouver, Canada; SARMAC Applied Cognition on Climate Change Conference, Invited Talk, Victoria, BC, Canada; NYU-Duke International Summer Institute for Neuroeconomics, Invited Talks, Shanghai, China; Urban Green Council, Center for Architecture, Awareness to Action: How to Engage Commercial Tenants, Invited Talk, New York, NY; Environmental Defense Fund (EDF), Science Day, Invited Talk to EDF Board, New York, NY; Wharton Risk Center 30th Anniversary Symposium, Invited Panel Member, Philadelphia, PA; AAAS Headquarters, A Meeting to Assess Public Attitudes about Climate Change, Invited Panelist, Washington, DC; Leopoldina (German National Academy of Science) Symposium, Der Umgang mit Risiken und Unsicherheiten: Eine Herausforderung fuer die Politik, Invited Speaker and Invited Panelist, Berlin, Germany

2016

House of Lords, United Kingdom, Invited Speaker at Political Briefing of Choice Architecture in Environmental Policy, London, UK; City College London, Invited Speaker for Conference 'Beyond Nudges: Psychology and Choice Architecture in Policy'; German Center for Research and Innovation and WZB Berlin Social Science Center, Invited Presenter in Panel Discussion on "Financial Decision-Making and Aging: Perspectives from Neuroscience, German House, New York City, NY; University of Chicago, Booth School of Business, Marketing Workshop, Chicago, IL; Society for Experimental Psychology, Annual Meeting, Invited Talk, New York, NY; Sciences Po, Institut du developpement durable et des relations internationales (IDDRI), Invited Presentation at "Sustainable Development: It's Time!," Paris, France; Swiss Federal Institute of Technology (ETH), Institute for Environmental Decisions, Invited Talk, Zurich, Switzerland; University of St. Gallen, Center for Energy Innovation, Governance and Investment, Research Seminar, St. Gallen, Switzerland; University of St. Gallen, Institute for Economy and the Environment, Keynote Address for St. Gallen Forum for Management of Renewable Energies, St. Gallen, Switzerland; 15th Biennial Behavioral Decision Research in Management (BDRM) Conference, Keynote Address, Rotman School of Management, University of Toronto, Toronto, Canada; 16th Foundations of Utility and Risk (FUR) Conference, Keynote Address, Coventry, UK; International Conference on Thinking (ICT), Keynote Address, Brown University, Providence, RI; Lloyd's Register Foundation Institute for the Public Understanding of Risk, National University of Singapore, Expert Panelist on "Managing Emerging Risks in the 21st Century," Singapore; National University of Singapore, Psychology and Business Seminar, Singapore; Princeton University, Kahneman-Treisman Center for Behavioral Science & Public Policy, Inaugural Symposium, Invited Panelist, Princeton, NJ; Princeton University, Andlinger Center for Energy and the Environment, Annual E-filiate Meeting, Invited Talk, Princeton, NJ; University of Michigan, Social, Behavioral and Experimental Economics Seminar, Ann Arbor, MI; Princeton University, Princeton Energy and Climate Scholars (PECS), Invited Talk.

2017

Research Council of Norway, Conference on Societal Changes in a Climate Transformation, Invited Talk; Princeton Studies Food, Changing Climate Changing Appetites Conference, Invited Panelist; Princeton Plasma Physics Laboratory (PPPL), Invited Public Lecture, “Science on Saturday;” National Academy of Sciences, Invited Talk in Leopoldina-Symposium on “Klima and Energie”; MIT, Department of Urban Studies and Planning, Finance and Sustainability Workshop, Invited Talk; Cornell University, Behavior Economics and Decision Research Seminar; ExxonMobil, Longer Range Research Meeting, Invited Talk and Panelist; Humboldt University–Princeton University Strategic Partnership Cooperation and Collective Cognition Network (CoCCoN) Workshop on Social Modulation of Risk Perception, Invited Talk; Center for Adaptive Network Dynamics (CANDy), Workshop on Adaptive Systems, Invited Talk; Cambridge University, Churchill College, Workshop on Evidence-Based Uncertainty, Invited Talk; Oxford University, Nuffield College, Center for Experimental Social Science, Invited Talk; Deia, Mallorca, Invited Expert Workshop “What is the latest thinking with regard to risk communication: Going beyond NAS 2016”; Lloyd’s Register Foundation Institute for the Public Understanding of Risk, Invited Speaker, National University Singapore; National University Singapore and ETH, Zurich, Invited Speaker for (Governmental) Agency Day: Choice Architecture for a Cooler and More Resilient Singapore; Ideas42 and JP Morgan Chase Foundation, Behavioral Design Project for Promoting Financial Health, Invited Panelist for Panel: Embedding Behavioral Design into Organizations; Woodrow Wilson School of Public and International Affairs, Faculty Forum; New York City Behavioral Economics Group, Invited Talk; Lehigh University, Cognitive Science Colloquium, Invited Talk; Museum of the City of New York, Invited Presentation for City of Rising Waters: New York’s Future in a Changing Climate Panel; Bocconi University, Innocenzo Gasparini Institute for Economic Research (IGIER) Seminar, Invited Talk; ETH Zurich, Institute of Science, Technology and Policy (ISTP), Invited Talk; Rutgers University, Department of Philosophy, Invited talk in Foundations of Probability Workshop.

2018

University of Connecticut, Teale Lecture on Nature and the Environment; RARE (Conservation NGO), Ocean Quest Trip, Invited Lecturer, Mesoamerican Reef Trip, Belize City, Belize; ExxonMobil Climate and Environmental Policy Forum, Invited Talk, Andlinger Center, Princeton, NJ; Andlinger Center Advisory Council Meeting, Princeton University, Invited Talk; Witnessing Professionals: Climate Change Workshop, Center for Human Values, Princeton University; Oxford University, Smith School of Enterprise and the Environment, Adrian Fernando Memorial Lecture; International Congress of Applied Psychology, Invited Address, Montreal, Quebec; World Economic Forum Young Global Leader (YGL) Education Module on Leadership in Energy Innovation and Environmental Consideration, Invited Lecture on Strategy & Decisions for Innovation; International Association for Research in Economic Psychology (IAREP), Keynote Kahneman Lecture, Middlesex University, London; Mercator Research Institute on Global Commons, Speaker at Systematizing and upscaling urban solutions for climate change mitigation (SUUCCM) International Conference, Berlin, Germany; Royal Swedish Academy of Sciences, Stockholm Seminar, Stockholm, Sweden; Andlinger Center, Princeton University, Accelerating Climate Action in the United States: What Are We Doing and What More Can Be Done? Conference, Invited Speaker; Santa Fe Institute and Morgan Stanley Annual Conference on Risk, Invited Speaker, New York City; Behavior, Energy, And Climate Change (BECC) Conference, Invited Keynote Panel Speaker, Washington, DC; Rutgers University, Invited Talk in Energy Policy Speaker Series, New Brunswick, NJ; OECD, Green Growth & Sustainability Development Forum and GGKP Annual Conference, Invited Panelist, Paris; Princeton Institute for International and Regional Studies (PIIRS), Conference on Interdisciplinary Perspectives on Complex Systems: The Promise and Limitations of Metaphor, Invited Speaker

2019

Nature Sustainability, Organizer and Participant of Panel on Ghosts of infrastructure past, and visions for its future, New York City, NY; AHC Group, Invited Workshop on Sustainability Communications for Corporations, Phoenix, AZ; Institute for the Study of Decision Making, Dean for Science Lecture in

Neuroeconomics, New York University; University of Zurich, Zurich Center for Neuroeconomics, Invited Brownbag, Zurich, Switzerland; BE.Hive: Climate Change Needs Behavior Change, organized by Rare and NatGeo, Invited Presentation, National Geographic Society, Washington, DC; Keio University, Faculty of Economics, Invited Talk, Tokyo, Japan; Kyoto University, Graduate School of Economics, Applied Micro Seminar, Invited Talk, Kyoto, Japan; Rainforest Alliance and Overbrook Foundation, 2019 Sustainability Summit, Keynote Address, New York NY; Santa Fe Institute, Invited Institute-Wide Colloquium, Santa Fe, NM; Association for Psychological Science, Annual Conference, Invited Talks in three Symposia, Washington DC; Norges Bank Investment Management, Invited Presentation, Workshop on Climate Change, Decarbonization, and Financial Markets, New York, NY; Behavioral Science in Policy Association, Invited Organizer and Chair of 2019 Annual Meeting, New York City, NY; Princeton—Potsdam Institute—Stockholm Social Research Council Exchange Initiative, Invited Presentation, Princeton, NJ; Brooklyn Historical Society, Conversation on Climate Action with Judith Rodin and Elke Weber, part of the NYC Climate Week Initiative, New York City; University of Pennsylvania, Norms and Behavioral Change Workshop, Invited Panelist, Philadelphia, PA; AHC Group, Workshop on Energy Competitiveness, Phoenix, Invited Talk, AEP, Columbus OH; Princeton University, Workshop on Dreams and Nightmares: Decarbonization in a Complex System, Invited Talk, Princeton, NJ.

2020

Energy Dialogues, City Series Conference, Invited Talk, Andlinger Center for Energy + Environment, Princeton, NJ; University of Virginia Law School, Conference on Communities and Climate Change and Inauguration of the Program in Law, Communities and the Environment (PLACE), Invited Symposium (Virtual), Charlottesville, VA; Association for Behavior Analysis International (ABAI), Invited B.F. Skinner Lecture at 46th Annual Convention (Virtual), Washington DC; Princeton University 2020 Reunion, Invited Panel on Andlinger Center Insights on Science, Policy, and Public Opinion; Andlinger Center Effiliates Partnership Retreat, Invited Panel, Online; Ogilvie Consulting, Invited Talk, Nudgestock 2020 Festival. Online; European Commission and OECD, Conference Applying Behavioural Insights to Policy-Making, Keynote Address, Brussels, Belgium June 18, 2020 (postponed due to Covid-19); Cultural Economics and Finance Conference CEF2020, Keynote Address, University of Trier (Virtual); Future of Substance of STEM Education, NSF, Arizona State U, Invited Panelist, Virtual; Behavioral Economics Guide 2020 Launch, U.N. Climate Week, Invited Talk on Behavioral Economic Responses to the Climate Crisis, Elke Weber, virtual; Sustainable Solutions Lab, UMass Boston, and the Environmental Business Council, "Climate Adaptation Politics, Framing, and the Media," Invited Speaker and Panelist. Virtual; Cosmo Club, Washington DC, Invited Panelist, Event on Effective Communication and Decision Making During Crises: Climate Change to Pandemic, Virtual; Society for Neuroeconomics (SNE), Annual Meeting, Kavli Lecture, Virtual; Association of Science and Technology Centers (ASTC), New Frontiers Summit, Invited Panelist for the Climate & Environmental Change, Virtual; Norges Bank, Investment Management Meeting on Psychological and Social Impediments and Facilitators of Change in Energy and Environmental Regulations and Technologies, Co-organizer and Presenter, Virtual; Princeton Environment and Climate Scholars (PECS), Invited Talk, Virtual; Mathematica, Invited Talk, Virtual; Global Land Programme, Invited Talk and Panelist in Webinar on Is the Idea of Large-scale Behavioural Modelling Realistic, Virtual; Institute for Science & Policy, 2020 Symposium on *Untangling Complexity in Our Changing World*, Inspirational Closing Keynote, Denver, Virtual; Behavior, Energy, And Climate Change (BECC) Conference, Invited Panelist on Behavior, Climate Change, and Future Thinking, Virtual; Society for Judgment and Decision Making (SJDM), Annual Meeting, Keynote Address, Virtual.

2021

Princeton55Plus, Invited Talk, Virtual; Potsdam Institute for Climate Impact Research, Joint PIK/MCC Research Seminar on Cognition, Behavior, and Social Ecological Systems, Invited Talk, Virtual; American Psychological Association Task Force on Climate Change, Invited Presentation, Virtual; Fidelity Investments, Executive Seminar on Behavioral Science, Invited Speaker, Virtual; Nobel Prize Summit "Our Planet, Our

Future,” Invited Speaker in Symposium “Ensuring a thriving ocean economy for everyone,” Virtual; Princeton Sustainability Committee, Invited Speaker, Virtual; Stanford University, School of Earth, Energy and Environmental Sciences and Woods Institute for the Environment, Seminar on Sustainability Research and Education, Featured Speaker, Virtual; Mind & Life Institute, Summer Research Institute 2021, Invited Keynote, Virtual; Rat fuer Nachhaltige Entwicklung (Sustainability Council of the German Government), 20. Jahreskonferenz, Invited Talk, Virtual and Berlin; German National Academy of Sciences Leopoldina, Annual Meeting “Biodiversität und die Zukunft der Vielfalt,” Invited Talk, Halle, Germany and Virtual; Stockholm School of Economics (SSE), Mistra Center for Sustainable Markets, Forum on “Responding to climate change: challenges and possible solutions,” Invited Address; Max Planck Institute, Center for Adaptive Rationality (ARC), Invited Talk, Berlin, Germany; Berlin Science Week 2021, Climate Talk: Give the Future a Chance, Invited Keynote and Panelist, Museum fuer Naturkunde, Berlin, Germany; Institute of Physics (IOP) Publishing, Environmental Research 2021 Conference, Invited Plenary Presenter, Virtual; National Cancer Institute (NCI) and its Cognitive, Affective, and Social Processes in Health Research (CASPHR) advisory group, Annual Meeting, Invited Panel Presentation, Virtual; Technische Universitaet Berlin, Science of Intelligence Cluster of Excellence, Invited Colloquium, Virtual.

2022

Society for Personality and Social Psychology (SPSP) Annual Meeting, Sustainability Preconference on “The Synergy of Psychological Theory and Environmental Impact,” Invited Keynote, Virtual; Eastern Psychological Association, Annual Meeting on “Justice and Success Through Psychological Science,” Invited Keynote, New York City, NY; École Normale Supérieure, [Département d'Etudes Cognitives](#), Invited Cognitive Science Colloquium Talk, Paris, France, Virtual; International Behavioural Public Policy Association, LSE Hayek BPP Symposium on “The Limits of the State from a Behavioural Perspective,” Invited Talk, Virtual; Princeton E-affiliates Partnerships, 9th Annual Retreat, Organizer and Keynote, “Frames, Norms, and Narratives in the Energy Transition: Behavioral Science Insights for Corporate Action,” Princeton, NJ; American Academy of Arts and Science Higher Education Forum at Aspen, Invited Talk on “Accelerating Climate Action,” Aspen, CO; 19th International Conference on Carbon Dioxide Utilization, Keynote on “Motivating Climate Action,” Princeton University, Princeton, NJ; World Economic Forum, Young Global Leaders Executive Education Module on “Advancing the Energy Transition,” Andlinger Center for Energy and the Environment, Organizer and Invited Talk, Princeton University, Princeton, NJ; Penn Center for Science, Sustainability and the Media (PCSSM), Annenberg Public Policy Center (APPC), University of Pennsylvania, Invited Colloquium on Communicating Urgency and Agency about Climate Change, Philadelphia, PA (virtual); Institute on Behavior and Inequality (briq), Climate Workshop, Invited Talk, Bonn, Germany; Berlin University Alliance (BUA), Science & Startups, Invited Panel Discussant, Spielfeld Digital Hub, Berlin, Germany.

2023

University of Southern California, Behavioral Science and Wellbeing Policy Initiative, Wrigley Institute of Environmental Studies, Invited Seminar, Los Angeles, CA; Stanford University, Doerr School of Sustainability and Graduate School of Business, Conference on Organizations and Environmental Sustainability, Keynote, Stanford, CA; Stanford University, Graduate School of Business, Organizational Behavior and Marketing groups, Invited Seminar; Stanford University, Doerr School of Sustainability, Social Sciences Division, Invited Seminar; Cell Press, Sustainability Forum on Electricity infrastructure and Behavior, Invited Presenter and Panelist, virtual; Society for Consumer Psychology, Annual Conference on “Celebrating People, Places, and Planet,” Keynote, San Juan, Puerto Rico; New America’s Planetary Politics Initiative, Women of Color Advancing Peace, Security, and Conflict Transformation, Princeton University’s School of Public and International Affairs, and the Center for Policy Research on Energy and the Environment, Panel on Climate Justice at Home and Abroad, Moderator, Princeton, NJ; Memory, Beliefs and Choice Symposium, in conjunction with the Context and Episodic Memory Symposium ([CEMS*2023](#)), Invited Talk,

Orlando, FL; Princeton E-affiliates Partnerships, Summer Retreat, Invited Talk, Princeton, NJ; Cambridge University, 3rd Risk and Uncertainty Conference, Keynote, Cambridge, UK; 12th Triennial Invitational Choice Symposium, Invited Talk, INSEAD, Fontainebleau, France; Inaugural From Ambition to Reality Summit, Invited Panelist, Princeton University, Princeton, NJ; Princeton Class of 1986 2nd Annual Climate Summit, Keynote, virtual; Bradford Seminar, Center for Policy Research in Energy and Environment, Princeton University, Invited Talk, Princeton, NJ; Bundeskanzleramt in Berlin (German Federal Government Chancellery), Konferenz zum Thema „Gesellschaftliche Gelingensbedingungen für die Transformation“ (Conference on topic “Social conditions for success of energy transformation”), Invited Panelist, Berlin, Germany.

2024

Earth Resilience & Sustainability Initiative (ERSI), Stockholm Resilience Center (SRC), Potsdam Institute for Climate Impact Research (PIK), and Princeton University, Invited Talk, Princeton, NJ; Climate Central, Invited Address at Annual Retreat, Princeton, NJ; Behavioral Science and Policy Association Annual Meeting, Keynote on Environment & Sustainability, virtual; International Center on Theoretical Physics, Invited Talk in Workshop on Limits to Collective Action, Trieste, Italy, virtual; MIT, Sloan School, System Dynamics Group, Invited Talk, virtual; Association for Psychological Science Annual Meeting, Keynote, San Francisco, CA; Pakistan Energy Transition Workshop, Invited Lecture on “Socio-behavioral decision making related to energy and sustainability,” Lahore, Pakistan and virtual; International Behavioural Public Policy Conference, Keynote, University of Cambridge, Cambridge UK; Leuphana University, Invited Talk, Sustainability Department, Lueneburg, Germany; Erasmus School of Economics, Research Symposium “Marketing the Future,” Invited Participant, Kasteel Vaalsbroek, Maastricht, Netherlands; Bundeskanzleramt in Berlin (German Federal Government Chancellery), Netzwerkveranstaltung (Network Event) Behavioural Insights Connect, Keynote, Berlin, Germany; City University of New York, Baruch College, Departmental Colloquium in Psychology, New York City, NY; Psychonomic Society Annual Meeting, Invited Talk in Symposium on Climate Change and Human Cognition, New York City, NY.

2025

American Association for the Advancement of Science, AAAS Annual Meeting, Invited Speaker for Panel on AI in the era of climate change: Solution or problem?, Boston, MA, February 14, 2025.

Santa Fe Institute, Invited Workshop Participant, Effective public policy design when preferences and beliefs are endogenous: Sustainable climate policies, Santa Fe, NM, March 12-14, 2025.

TIAA Institute and Pension Research Council, Fellows Symposium on Retirement Security, Keynote, Princeton, NJ, March 20, 2025.

Princeton University Energy Association, Invited Conversation, Princeton, NJ, March 31, 2025.

Pyne Prize Fellowship in the Social Sciences, Princeton University, Invited Talk, Princeton, NJ, April 1, 2025.

Society of Experimental Psychologists, Annual Meeting, Invited Talk, St. Louis, MO, April 5, 2025.

Office of Development Affairs in Abu Dhabi. Behavioral Science Group, Behavioural Exchange Conference (BX2025), Invited Talk, Abu Dhabi, UAE, April 30, 2025.

Association for Psychological Science (APS) Annual Meeting, Invited Discussant, Washington, DC, May 24, 2025.

International Congress of Environmental Psychology (ICEP), Invited Discussant, Vilnius, Lithuania, June 17, 2025.

Netspar, International Pension Workshop, Keynote, Leiden, Netherlands, June 19, 2025.

Subjective Probability, Utility, and Decision Making (SPUDM), Annual Meeting, Invited Symposium Presentation, Lucca, Italy, September 4, 2025.

FernUni Schweiz, Matterhorn Symposium on Behavior, Institutions, and Cooperation, Invited Address, Brig, Valais, Switzerland, September 18, 2025

University of Zurich, Neuroeconomics Seminar, Invited Talk and Visit, Zurich, Switzerland, September 25, 2025.

Radboud University, Department of Economics and Business Economics and Department of Psychology, Invited Talk, Nijmegen, Netherlands, September 30, 2025.

University of Muenster, Behavioral Finance Seminar, Invited Talk, Muenster, Germany, October 2, 2025.

Berlin Science Week, "The Teufelsberg Campus: Reimagining Transformation," Invited Panelist, Berlin, Germany, November 4, 2025.

HEC Lausanne, Faculty of Business and Economics, Organizational Behavior Department, Invited Talk, Lausanne, Switzerland, November 20, 2025.

TU Berlin, Center for Research on Environmental Decisions in Berlin (CREDiBI), Annual Meeting, Invited Panelist, Berlin, Germany, November 28, 2025.

NASA Jet Propulsion Laboratory, Complex Risk Science Seminar Series, Invited Talk, Online, December 2, 2025.

GFZ Helmholtz Centre for Geosciences, RIFS Conference 2025, "United or polarized? Pitting two societal narratives against each other," Invited Panelist, Berlin, Germany, December 4, 2025.

2026

University of Pennsylvania, Center for Health Incentives and Behavioral Economics (CHIBE), Invited Talk, March 26, 2026.

Columbia University, Columbia World Projects, Center for Political Economy and Climate, Invited Public Lecture, April 15, 2026.

Washington University, Cognitive, Computational, and Systems Neuroscience (CCSN) Annual Lecture, St. Louis, MO, April 20, 2026.

United Nations, Climate Action Team in the Executive Office of the Secretary-General (EOSG) and Communications & Results Reporting Group, UN 2.0 Webinar on Behavioral Science and Climate Action, May 2026.

